

83<sup>rd</sup> Annual Report 2015 - 2016

### **ANNUAL GENERAL MEETING**

Date Friday, September 16, 2016

Time **2.30 p.m.** 

Venue:

M.C. Ghia Hall, 4th floor, Bhogilal Hargovindas Building, 18/20 K. Dubash Marg, Mumbai 400 001

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# INDUSTRIAL INVESTMENT TRUST LIMITED CIN: L65990MH1933PLC001998

**BOARD OF DIRECTORS** : Dr. B. Samal - Chairman

Mr. Bipin Agarwal

Mr. R. S. Loona - Upto June 21, 2016

Mr. Venkatesan Narayanan Mr. Subhash Bhargava Mrs. Bhagyam Ramani

Mr. Deb Kumar Banerjee - Nominee of LIC India

Ms. Cumi Banerjee - CEO & Company Secretary

Mr. Kaushik Desai - Chief Financial Officer

BANKERS : Axis Bank Limited

Union Bank of India HDFC Bank Limited

**AUDITORS** : Deloitte Haskins & Sells

Chartered Accountants (Registration No. 117365W)

REGISTRAR & SHARE TRANSFER AGENTS

Link Intime India Private Limited C-13, Pannalal Silk Mills Compound,

L. B. S. Marg, Bhandup (W),

Mumbai 400 078

Tel: 022 25946970 - Investor Cell

Email address: rnt.helpdesk@linkintime.co.in

Website: www.linkintime.co.in

**REGISTERED OFFICE**: 14E, Rajabahadur Mansion, 2nd Floor,

28, Bombay Samachar Marg,

Fort, Mumbai 400 001 Tel: 022 43250100

Email address: iitl@iitlgroup.com Website: www.iitlgroup.com





NOTICE

NOTICE is hereby given that the Eighty Third Annual General Meeting of the Members of Industrial Investment Trust Limited will be held at M.C. Ghia Hall, 4th floor, Bhogilal Hargovindas Building, 18/20 K. Dubash Marg, Mumbai 400 001 on Friday, September 16, 2016 at 2:30 p.m. to transact the following business:

### **ORDINARY BUSINESS**

- To receive, consider and adopt the audited financial statements including audited consolidated financial statements of the Company for the financial year ended March 31, 2016 together with the Reports of the Board of Directors and Auditors thereon.
- To appoint a Director in place of Mr. Bipin Agarwal (DIN: 00001276), who retires by rotation at this Annual General Meeting and being eligible, offers himself for re-appointment.
- 3. To consider and if thought fit to pass with or without modification, the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Section 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 (the Act) and The Companies (Audit and Auditors) Rules, 2014 (the Rules), including any modification(s) or re-enactment(s) thereof for the time being in force, M/s. Deloitte Haskins & Sells, Chartered Accountants, Ahmedabad (Firm Registration No. 117365W) who have confirmed their eligibility to be appointed as Auditors in terms of the provisions of Section 141 of the Act and the Rules, be and are hereby re-appointed as Statutory Auditors of the

Company for the Financial Year 2016-2017 to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company to be held in 2017 on such remuneration as may be mutually agreed upon by the Board of Directors and the Auditors."

### **SPECIAL BUSINESS**

4. Appointment of Mr. Deb Kumar Banerjee (DIN:07326051) as a Non Executive / Non Independent Director

To consider and if thought fit, to pass with or without modification, the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Section 152 and other applicable provisions of the Companies Act, 2013 (the Act) read with The Companies (Appointment and Qualifications of Directors) Rules, 2014 (the Rules) including any statutory modification or re-enactment or thereof for the time being in force, Mr. Deb Kumar Banerjee, the LIC Nominee having DIN:07326051, who was appointed by the Board of Directors as an Additional Director of the Company with effect from 07.11.2015, pursuant to Section 161 of the Act and the Articles of Association of the Company, and who holds office up to the date of this Annual General Meeting of the Company, who being eligible offers himself for appointment and in respect of whom the Company has received a Notice in writing under Section 160 of the Act, from a Member proposing the candidature of Mr. Deb Kumar Banerjee for the office of Director, be and is hereby appointed as a Director of the Company in the category of Non Executive / Non Independent Director."

5. Approval of Related Party Transactions under Regulation 23 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015

To consider, and if thought fit, to pass with or without modifications, the following Resolution as an **Ordinary Resolution**:

"RESOLVED THAT in supersession of the resolution passed at the Annual General Meeting held on September 16, 2015 in this regard and pursuant to the provisions of Regulation 23(4) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 governing the Related Party Transactions and such other rules as may be applicable and amended from time to time, consent of the Members of the Company be and is hereby accorded for the transactions hitherto entered or to be entered into by the Company in the ordinary course of business and at arm's length price with the Related Parties of the Company, which exceeds the threshold limit of 10 percent of annual consolidated turnover of the Company for the financial year 2016-2017 and for every financial year thereafter, upto the maximum limits as set out in the table here under:

		Maximum limits as set out for Investment / Loans / Guarantees							
Particulars	IITL Projects	IIT Insurance	<b>IIT Investrust</b>	Capital	World	MRG Hotels	IITL-Nimbus	IITL-Nimbus	IITL-Nimbus
	Limited	Broking	Limited	InfraProjects	Resorts	Private	the Palm	the Hyde	the Express
		& Risk		Private	Limited	Limited	Village	Park	Park View
		Management		Limited					
		Private							
		Limited							
Relationship with the	Subsidiary	Wholly	Subsidiary	Entity under	Associate	Entity under	Entity under	Entity under	Entity under
Related Party	Company	Owned	Company	Significant	Company	Significant	Significant	Significant	Significant
		Subsidiary		Influence		Influence	Influence	Influence	Influence
		Company							
Maximum limits of									
Investment upto									
Giving of Loans	₹75 Crores	₹20 Crores	₹10 Crores	₹10 Crores	₹10 Crores	₹10 Crores	₹35 Crores	₹35 Crores	₹50 Crores
Corporate Guarantees	₹50	Nil	Nil	Nil	₹50	Nil	Nil	Nil	Nil
issued / to be issued	Crores				Crores				
on behalf of									



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**RESOLVED FURTHER THAT** approval of Company be accorded to the Board of Directors of the Company (including any Committee thereof) to do all acts, deeds, matters and things as may be considered necessary, proper or desirable to give effect to this resolution."

Approval of Related Party Transaction under Section 188
 of the Companies Act, 2013 read with Regulation 23 of the
 Securities Exchange Board of India (Listing Obligations
 and Disclosure Requirements) Regulations, 2015 with IIT
 Investrust Limited

To consider, and if thought fit, to pass with or without modifications, the following Resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to Section 188 and other applicable provisions of the Companies Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 23 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 (including any statutory modifications(s) or re-enactment thereof for the time being in force), consent of the Company be and is hereby accorded for ratification of renewal of the leave & license agreement with IIT Investrust Limited for occupation of their residential premises being Flat Nos. 1101 and 1101A situated on the 11th Floor of the building Lokhandwala Galaxy, Byculla, Mumbai for a further period of 33 months with effect from August 21, 2016 at a monthly rent of ₹1,25,000/- for the purpose of accommodation of the Company's Chairman.

RESOLVED FURTHER THAT Board of Directors be and is hereby authorized to do all acts, deeds, matters and things as may be considered necessary, proper or desirable to give effect to this resolution."

Approval of Related Party Transaction under Section 188
of the Companies Act, 2013 read with Regulation 23 of the
Securities Exchange Board of India (Listing Obligations
and Disclosure Requirements) Regulations, 2015 with IIT
Insurance Broking and Risk Management Private Limited

To consider, and if thought fit, to pass with or without modifications, the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to Section 188 and other applicable provisions of the Companies Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 23 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 (including any statutory modifications(s) or re-enactment thereof for the time being in force), consent of the Company be and is hereby accorded for ratification of occupation of the residential premises of company's wholly owned subsidiary, IIT Insurance Broking and Risk Management Private Limited, being Flat no. 702 on the 7th Floor of Shivam Building situated at 8 Babulnath Road, Near Babulnath Temple, Mumbai 400 007 on leave & license basis for a period of 33 months with effect from August 16,

2016 on a monthly rent of ₹2,00,000/-for accommodation of the Company's officials.

**RESOLVED FURTHER THAT** Board of Directors be and is hereby authorized to do all acts, deeds, matters and things as may be considered necessary, proper or desirable to give effect to this resolution."

By Order of the Board of Directors For Industrial Investment Trust Limited

Cumi Banerjee CEO & Company Secretary

Mumbai : August 09, 2016

### Registered Office:

14E, Rajabahadur Mansion, 2nd Floor,

28, Bombay Samachar Marg,

Mumbai 400 001

CIN: L65990MH1933PLC001998 E-mail address: iitl@iitlgroup.com Website: www.iitlgroup.com

#### **NOTES**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXY IN ORDER TO BE EFFECTIVE, MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.

A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy or any other person or shareholder.

- The Register of Members and Share Transfer Books of the Company will remain closed from Saturday, September 10, 2016 to Friday, September 16, 2016 (both days inclusive).
- 3. Members are requested to send all correspondences relating to shares including requests for transfer, change of address, change of status, change of mandate, Bank Account details to our Registrar and Share Transfer Agents: M/s. Link Intime India Private Limited having their office at C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West), Mumbai 400 078, Tel. No.: 2596 3838. In respect of shares held in dematerialised mode, the shareholders should inform their concerned Depository Participant only.
- 4. In all the correspondences with the Company / Registrar and Share Transfer Agents, the members holding in physical form are requested to quote their account / folio numbers and in case their shares are held in dematerialised form, they must quote their Client ID Number and DP ID Number.





- Members are requested to bring the copy of their Annual Report and the Attendance Slip at the Annual General Meeting.
- Members desiring any information as regards the Accounts are requested to write to the Company at an early date so as to enable the Management to keep the information ready at the meeting.
- 7. Pursuant to the provisions of Section 205C of the Companies Act, 1956 (which are still applicable as the relevant sections under the Companies Act, 2013 are yet to be notified), the Company has transferred on due dates, the unpaid or unclaimed dividend amount for the financial year ended March 31, 2008 to the Investor Education and Protection Fund (IEPF) established by the Central Government. Pursuant to the provisions of Investor Education and Protection Fund (Uploading of Information regarding unpaid and unclaimed amounts lying with Companies) Rules, 2012, the Company has uploaded the details of unpaid and unclaimed amounts lying with the Company on September 16, 2015 (date of the last Annual General Meeting) on the website of the Company viz. www.iitlgroup.com and the website of the Ministry of Corporate Affairs (www.mca.gov.in).

Members who have not encashed their dividend warrants for the year 2008-2009 or thereafter are requested to write to the Company / Registrars and Share Transfer agents. Shareholders are requested to note that no claims shall lie against IEPF or the Company in respect of any amounts which were unclaimed and unpaid for a period of seven years from the dates that they first became due for payment and no payment shall be made in respect of any such claims.

- Members holding shares in single name and physical form are advised to make nomination in respect of their shareholding in the Company. The nomination form can be obtained from the Registrar and Share Transfer Agents (RTA) of the Company.
- 9. A Statement pursuant to Section 102(1) of the Companies Act, 2013, relating to the Special Business to be transacted at the Meeting is annexed hereto.
- Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically.
- 11. A route map showing the directions to reach the venue of the 83rd AGM is given on the cover page at the end of this Annual Report as per the requirements of the "Secretarial Standard 2" on General Meetings.
- 12. E-Voting: In terms of and in compliance with Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 read with Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide its

shareholders with facility to exercise their right to vote at the 83rd Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services provided by Central Depository Services (India) Limited (CDSL). The Company has signed an agreement with CDSL for facilitating e-voting to enable the shareholders to cast their vote electronically.

### A. The instructions for members for voting electronically:-

- (i) The Members can cast their vote through remote e-voting facility provided by Central Depository Services (India) Limited (CDSL). Apart from providing remote e-voting facility, the Company is also providing facility for voting by Ballot at the AGM for all those members who shall be present at the AGM but have not casted their votes by availing the remote e-voting facility.
- (ii) The remote e-voting period begins on Tuesday, September 13, 2016 (9.00 a.m.) and ends on Thursday, September 15, 2016 (5.00 p.m.). During this period, shareholders of the Company holding shares either in physical form or in dematerialized form, as on the cut-off date of September 09, 2016, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (iii) Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- (iv) Any person who becomes a Member of the Company after the date of the Notice of AGM and holding shares as on the cut-off date/entitlement date i.e. September 09, 2016, may obtain the User ID and Password by sending an email request to rnt.helpdesk@linkintime.co.in. Members may also call on 91-22-43250100 or send a request to The Company Secretary of the Company by writing to her at Industrial Investment Trust Limited, 14E, Rajabahadur Mansion, 2nd Floor, 28, Bombay SamacharMarg, Fort, Mumbai- 400001.
- (v) The shareholders should log on to the e-voting website www.evotingindia.com
- (vi) Click on "Shareholders" tab.
- (vii) Now enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - For NSDL: 8 character DP ID followed by 8 digits client ID,
  - Members holding shares in physical form should enter folio number registered with the Company.
- (viii) Next enter the Image Verification as displayed and Click on Login.





- (ix) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (x) If Demat account holder has forgotten his/her existing password then enter the User ID and the image verification code and click on 'Forgot Password' and enter the details as prompted by the system.
- (xi) If you are a first time user follow the steps given below:

	Members holding shares in nat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)  • Members who have not updated their PAN with the Company/ Depository Participant are requested to use the sequence number which is printed on Ballot Form / Attendance Slip indicated in the PAN Field.  • In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA000000001 in the PAN field.
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.
Dividend Bank Details	Enter the Dividend Bank Details as recorded in your demat account or in the company records for the said demat account or folio.  Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company please enter member id/folio number in the Dividend Bank details field as mentioned in instruction (v)

(xii) After entering these details appropriately, click on "SUBMIT" tab.

- (xiii) Members holding shares in physical form will then reach directly the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is also to be used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (xiv) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xv) Click on the EVSN for 'Industrial Investment Trust Limited'.
- (xvi) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the resolution and option NO implies that you dissent to the resolution.
- (xvii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire resolution details.
- (xviii) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xix) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xx) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (xxi) After entering these details appropriately, click on 'SUBMIT' tab.
- (xxii) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. iPhone and Windows phone users can download the app from the App Store and the Windows Phone Store respectively on or after 30th June 2016. Please follow the instructions as prompted by the mobile app while voting on your mobile.



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(xxiii) Note for Non-Individual Shareholders & Custodians:

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc) and Custodians are required to log on to www.evotingindia. com and register themselves as Corporates and Custodians respectively.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@ cdslindia.com.
- After receiving the login details they should create compliance user using the admin login and password. The Compliance user would be able to link the depository account(s)/folio numbers on which they wish to vote.
- The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutiniser to verify the same.
- (xxiv) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under help section or write an email to helpdesk.evoting@cdslindia.com.
- (xxv) The Notice of the AGM for the Financial Year ended March 31, 2016 is available on Company's website www.iitlgroup.com and on the CDSL's website www.cdslindia.com.

- B. The voting rights of the members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of September 09, 2016.
- C. Ms.Chandanbala O. Mehta, Practising Company Secretary (Membership No. F6122) has been appointed as the Scrutinizer to scrutinize the voting and remote e-voting process in a fair and transparent manner.
- D. The Scrutinizer shall after the conclusion of voting at the general meeting, will first count the votes cast at the meeting and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the AGM, a consolidated scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith.
- E. The Results declared alongwith the report of the Scrutinizer shall be placed on the website of the Company www.iitlgroup.com and on the website of CDSL immediately after the declaration of result by the Chairman or a person authorized by him in writing. The results shall also be immediately forwarded to the BSE Limited and The National Stock Exchange of India Limited, Mumbai.
- F. The Facility for voting through poll shall be made available at the meeting and members attending the meeting who have not already cast their vote by remote e-voting shall be able to exercise their voting right at the meeting.
- G. The members who have casted their votes by remote e-voting prior to the meeting may also attend the meeting but shall not be entitled to cast their vote again.



# Details of the Directors seeking appointment / re-appointment at the forthcoming Annual General Meeting [In pursuance of Regulation 36(3) of the Listing Regulations (relating to Corporate Governance)]

Name of the Director	Mr. Bipin Agarwal	Mr. Deb Kumar Banerjee
Director Identification Number	00001276	07326051
Date of Birth	01.11.1965	02.09.1960
Nationality	Indian	Indian
Date of Appointment	08.01.2008	07.11.2015
Qualifications	B.Com. (Hons.), FCS	B.E. (Civil) Chartered Engineer
Expertise in specific functional areas	He has vast and rich experience in the areas of Portfolio Management, Finance and matters related to Corporate Laws, Mergers and Acquisitions, Operations in Capital and Commodities Market.	Executive Director in Life Insurance Corporation of India (LIC)
Directorships held in other companies (Excluding alternate directorship, foreign companies and companies under Section 8 of the Companies Act, 2013)	<ol> <li>Nimbus India Limited</li> <li>Nimbus Projects Limited</li> <li>Nimbus Multi Commodity Brokers Limited</li> <li>N.N. Financial Services Private Limited</li> <li>Urvashi Finvest Private Limited</li> <li>Gupta Fincaps Private Limited</li> <li>IITL Projects Limited</li> <li>IIT Insurance Broking and Risk Management Private Limited</li> <li>IIT Investrust Limited</li> <li>IITL Marketing Management Private Limited</li> <li>Capital Infra Projects Private Limited</li> <li>World Resorts Limited</li> <li>MRG Hotels Private Limited</li> <li>Nimbus Propmart Private Limited</li> </ol>	Nil
Committee position held in other companies (Membership and Chairmanship of Audit Committee and Stakeholders Relationship Committee have been included)	IIT Investrust Limited (Chairman - Audit Committee)     IIT Insurance Broking and Risk Management Private Limited (Chairman - Audit Committee)     World Resorts Limited (Member - Audit Committee)	Nil
No. of shares held in the company	25,000	NIL
Inter-se relationships between Directors	None	None





EXPLANATORY STATEMENT PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT, 2013, RELATING TO THE SPECIAL BUSINESS UNDER ITEM NOS. 4 TO 7 OF THE ACCOMPANYING NOTICE DATED AUGUST 09, 2016

#### Item No.4

In terms of Section 161 of the Companies Act, 2013 and the Articles of Association of the Company, the Board of Directors at its meeting held on November 07, 2015, appointed Mr. Deb Kumar Banerjee, the LIC Nominee as Additional Director to hold office up to the date of this Annual General Meeting. The Company has received a notice in writing from member alongwith the deposit of requisite amount under Section 160 of the Act proposing the candidature of Mr. Deb Kumar Banerjee for the office of Director of the Company.

Mr. Deb Kumar Banerjee is not disqualified from being appointed as Director in terms of Section 164 of the Act and has given his consent to act as Director.

The Board recommends the Ordinary Resolution set out at Item No. 4 of the Notice for approval by the Members.

Except Mr. Deb Kumar Banerjee, no other Director, Key Managerial Personnel or their respective relatives are concerned or interested in the Resolution mentioned at Item No.4 of the Notice.

### Item No.5

The provisions of Regulation 23 of the SEBI (LODR), Regulation, 2015, effective December 01, 2015, require approval of shareholders by way of Special Resolution for material related party transactions. There is no exemption thereunder even if such transaction is in the ordinary course of business of the entity and on arm's length basis. A transaction with a related party shall be considered material under Regulation 23 of the Listing Regulations, if the transaction / transactions in a contract to be entered into individually or taken together with previous transactions during a financial year, exceed(s) ten percent of the annual consolidated turnover of the company as per the last audited financial statements of the company.

The annual consolidated turnover as per the last audited financial statements for the year 2015-16 was ₹327.94 Crores.

The transactions with the Related Parties are being placed before the Audit Committee from time to time for their approval and recommendation to the Board.

Currently, it cannot be ascertained whether the transactions to be entered in the current financial year 2016-2017 and thereafter would exceed the threshold of 10% of annual consolidated turnover as per the latest audited financial results. The approval of the Shareholders for the transactions to be entered into and carried out with the Related Parties, from time to time, in the ordinary course of business and at arm's length price, during the Financial year 2016-2017 and thereafter, is being sought by way of abundant caution and as a proactive measure.

Further, Regulation 23 of the Listing Regulation requires the entities falling under the definition of related party to abstain from voting irrespective of whether the entity is a party to the transaction or not. Accordingly, the Related Parties of the Company who are (or could potentially be considered) as related party, are required to abstain from voting on this resolution of the Notice.

The Board, therefore, recommends the passing of the resolution set out under Item no. 5 as an Ordinary Resolution.

None of Directors, other than those representing the Related Parties, Key Managerial Personnel and / or their relatives, are interested and / or concerned in passing of the said resolution.

### Item No. 6

The Company had taken on leave and license basis the residential premises of its subsidiary company, IIT Investrust Limited being Flat Nos. 1101 and 1101A situated on 11th Floor of the building Lokhandwala Galaxy, Byculla, Mumbai for a period of 33 months commencing from November 21, 2013 at a monthly rent of ₹1,25,000/- for the purpose of accommodation of the Company's Chairman. Since the lease period is due to expire on August 20, 2016, the Board of Directors in its meeting held on August 09, 2016, decided to renew the leave and license agreement with IIT Investrust Limited for a further period of 33 months with effect from August 21, 2016 at a monthly rent of ₹1,25,000/-.

The related information as envisaged under the Companies (Meetings of Board and its Powers) Rules, 2014 are furnished hereunder:



Maximum Value of Contract / Arrangement / Transaction					
Name and Nature of Relationship with Related Party:	Particulars of the Transaction				
IIT Investrust Limited, a subsidiary of the Company and a Related Party as per the provisions of Section 2(76) of the Companies Act, 2013.	Renewal of the Leave & License Agreement with IIT Investrust Limited for its residential premises being Flat Nos. 1101 and 1101A situated on 11th Floor of the building Lokhandwala Galaxy, Byculla, Mumbai for a further period of 33 months with effect from August 21, 2016 at a monthly rent of ₹1,25,000/-for the purpose of accommodation of the Company's Chairman.				

- Name and Nature of Relationship with Related Party:
   As provided in the table above.
- b) Nature, duration of the contract and particulars of the contract or arrangement: As provided in the table above.
- c) Material terms of the contract or arrangement including the value, if any: As provided in the table above.
- d) Any advance paid or received for the contract or arrangement, if any: Nil
- e) Manner of determining the pricing and other commercial terms, both included as part of contract and not considered as part of the contract: The rent is determined based on the prevailing market ratesin the same locality.
- f) Whether all factors relevant to the contract have been considered, if not, the details of factors not considered with the rationale for not considering those factors: Yes
- g) Any other information relevant or important for the Board to take a decision on the proposed transactions:

The Board recommends the resolution as set out in the Item No.6 of accompanying notice for the approval of members of the Company as an Ordinary Resolution.

None of Directors, Key Managerial Personnel and / or their relatives, are interested and / or concerned in passing of the said resolution.

#### Item No. 7

The Board of Directors in its meeting held on August 09, 2016, decided to take on leave and license basis the residential premises of its wholly owned subsidiary company, IIT Insurance Broking & Risk Management Private Limited being Flat no. 702 on the 7th Floor of Shivam Building situated at 8 Babulnath Road, Near Babulnath Temple, Mumbai 400 007 for a period of 33 months with effect from August 16, 2016 on a monthly rent of ₹2,00,000/-for accommodation of the Company's officials.

The related information as envisaged under the Companies (Meetings of Board and its Powers) Rules, 2014 are furnished hereunder:

Maximum Value of Contract / Arrangement / Transaction					
Name and Nature of Relationship with Related Party:	Particulars of the Transaction				
IIT Insurance Broking & Risk Management Private Limited, a wholly owned subsidiary of the Company and a Related Party as per the provisions of Section 2(76) of the Companies Act, 2013.	Entering into the Leave & License Agreement with IIT Insurance Broking & Risk Management Private Limited for its residential premises being Flat no. 702 on the 7th Floor of Shivam Building situated at 8 Babulnath Road, Near Babulnath Temple, Mumbai 400 007 for a period of 33 months with effect from August 16, 2016 on a monthly rent of ₹2,00,000/-for accommodation of the Company's officials.				



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- a) Name and Nature of Relationship with Related Party:
   As provided in the table above.
- b) Nature, duration of the contract and particulars of the contract or arrangement: As provided in the table above.
- c) Material terms of the contract or arrangement including the value, if any: As provided in the table above.
- d) Any advance paid or received for the contract or arrangement, if any: Nil
- e) Manner of determining the pricing and other commercial terms, both included as part of contract and not considered as part of the contract: The rent is determined based on the prevailing market rates in the same locality.
- f) Whether all factors relevant to the contract have been considered, if not, the details of factors not considered with the rationale for not considering those factors: Yes
- g) Any other information relevant or important for the Board to take a decision on the proposed transactions:

The Board recommends the resolution as set out in the Item No.7 of accompanying notice for the approval of members of the Company as an Ordinary Resolution.

None of Directors, Key Managerial Personnel and / or their relatives, are interested and / or concerned in passing of the said resolution.

By Order of the Board of Directors
For Industrial Investment Trust Limited

Cumi Banerjee CEO & Company Secretary

Mumbai: August 09, 2016

### Registered Office:

14E, Rajabahadur Mansion, 2nd Floor,28, Bombay Samachar Marg, Mumbai 400 001

CIN: L65990MH1933PLC001998 E-mail address: iitl@iitlgroup.com Website: www.iitlgroup.com



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#### **DIRECTORS' REPORT**

### Dear Shareholders,

Your Directors are pleased to present the Eighty Third Annual Report of the Company, together with the Audited Statements of Accounts for the year ended March 31, 2016.

### **Financial Performance Summary**

₹ in Lacs

Particulars	Financial Year ended				
	Standalone Consolidated				
	31/03/2016	31/03/2015	31/03/2016	31/03/2015	
Total Income	1709.84	1138.80	32793.84	33974.93	
Profit/(loss) before Interest,					
Depreciation & Tax (EBITDA)	699.90	461.46	(205.05)	826.54	
Finance Charges	6.93	2.44	638.31	57.67	
Depreciation	12.48	19.77	68.88	92.76	
Provision for Income Tax					
(including for earlier years)	29.64	126.04	50.56	238.77	
Net Profit/(Loss) After Tax	650.85	313.21	(962.80)	437.34	
Profit/(Loss) brought forward from previous year	4234.04	4256.67	2895.16	3109.31	
Reversal of excess tax on dividend	-	-	-	-	
Less: Depreciation on transition to Schedule II of the Companies Act, 2013 on tangible fixed assets with nil remaining useful life	-	1.82	-	14.23	
Less: Loss for Associate for			27.05	400.07	
the year	-	-	37.65	168.87	
Less: Profit or (Loss) Attributable to Minority interest	_	_	(242.16)	114.67	
Profit/(Loss) carried to			(2 :2::0)		
Balance Sheet	4884.89	4568.06	2136.87	3248.88	
From this, the Directors have transferred to: Special Reserve General Reserve Capital Redemption Reserve	130.17 - -	62.64	130.17 - -	62.64	
(i) The Directors have not recommended any Dividend for the year 2015-2016 [previous year dividend declared ₹ 1.00 per equity share on 22,547,550 equity shares of ₹ 10/- each]	-	225.44	-	225.44	
(ii) Dividend declared at the rate of ₹ 1.00 per CCPS on 7,20,000 CCPS of					
₹10/- each in the year 2014-2015	_	0.04	_	0.04	
Tax on proposed Dividend	-	45.90	-	65.61	
Leaving a balance to be carried forward	4754.72	4234.04	2006.70	2895.15	

<sup>\*</sup>previous year figures have been regrouped/rearranged wherever necessary.

### Results of operations and state of Company's affairs

The Company has earned pre-tax profit of ₹ 680.49 lakhs during the year as compared to ₹ 439.25 lakhs in the previous year. The Revenue from operations during the year was ₹ 1709.84 lakhs compared to ₹ 1138.80 lakhs in the previous year. The income of ₹ 1709.84 lakhs comprises of interest income of ₹ 894.26 lakhs

and income from sale of investment property of the Company amounting to ₹ 803.29 lakhs. Net Provision of ₹ 63.22 lakhs has been made towards diminution in value of quoted long-term investments of the company as compared to ₹ 279.04 lakhs in the previous year.

### **Business Overview**

The Company is registered with Reserve Bank of India (RBI) as a Non-Deposit taking Non- Banking Financial Company (NBFC). It is a 'Systemically Important Non-Deposit taking NBFC' with its total assets being more than ₹ 500 Crores. It is primarily a Holding Company, holding investments in its subsidiaries and other group Companies. The activities of the Company comprises of Investment in equity shares quoted as well as unquoted, units of mutual funds, Fixed deposits with renowned Banks, Inter-Corporate Deposits and Loans to its Group Companies. The Board of Directors is apprised of the investments of the Company and it monitors the deployment of resources on regular basis.

During the year under review, the Company has pruned its investment portfolio by selling certain quoted scrips where there was no remarkable appreciation or there was considerable erosion in the market values.

The details of the Company's investments, including a portfolio summary and analysis of securities held are given in Note No. 2.8 to the Balance Sheet as on March 31, 2016. The loans to subsidiaries and other entities within the group and interest income on the same are disclosed in Note No. 2.24 to the Balance Sheet as on March 31, 2016.

The market value of the Company's quoted investments, other than subsidiaries, as on March 31, 2016 was ₹ 14.77 lakhs, as compared to its cost of ₹ 178.49 lakhs. However, total provision of ₹ 150.09 lakhs made towards permanent diminution in value of investments has been considered adequate in view of investments being long term.

# Material changes and commitments occurred after the close of the year till date of this report which affects the financial position of the Company

There were no material changes and commitments occurred after the close of the year till date of this report which affects the financial position of the Company.

### Dividend

Your Directors regret to inform you that the Company has not recommended any dividend for the financial year 2015-2016.

#### **Management Discussion and Analysis**

Management Discussion and Analysis comprising an overview of the financial results, operations / performance and the future prospects of the Company form part of this Annual Report.

### Change in Capital Structure

During the year under review, there was no change in the Capital Structure of the Company.

As on March 31, 2016, the issued, subscribed and paid up share capital of your Company stood at ₹ 22,54,75,500/-, comprising 2,25,47,550 Equity Shares of ₹ 10/- each.



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#### **Consolidated Accounts**

The Consolidated Financial Statements of your Company for the financial year 2015-16, are prepared in compliance with applicable provisions of the Companies Act, 2013, Accounting Standard and the Listing Regulations. The Consolidated Financial Statements have been prepared on the basis of audited financial statements of the Company, its subsidiaries, associate and joint venture companies, as approved by their respective Board of Directors.

### **Subsidiary, Associate and Joint Ventures Companies**

Pursuant to sub-section (3) of section 129 of the Act, the statement containing the salient features of the financial statement of company's subsidiaries, associate and joint venture Companies is given as **Annexure 2**.

Brief particulars about the business of each of the Subsidiaries and Joint Venture / Associate Companies is given hereunder:-

### **Subsidiary Companies:**

### a. IIT Investrust Limited (IITIL)

IITIL is into Stock Broking and Depository facilities. Besides that, IITIL also provides Advisory and Consultancy services to various Body Corporates.

### b. IITL Projects Limited - (IITLPL)

IITLPL is listed on Bombay Stock Exchange and certified as ISO 9001:2008 Company.

IITLPL is engaged in Real Estate business, construction of residential complex in the National Capital Region (NCR). It has acquired a plot of land on long term lease, under Builders Residential Scheme (BRS) of the Greater Noida Industrial Development Authority (GNIDA).

Apart from constructing its own project, IITLPL is also engaged in construction of residential flats through Special Purpose Vehicles (SPVs) and these SPVs have been allotted plots of land on long term lease, under Builders Residential Scheme (BRS) of the New Okhala Industrial Development Authority (NOIDA) and Yamuna Expressway Authority (YEA). The total lease hold area allotted to the Company alongwith SPVs is around 2,65,000 sq. meters and the projects are under various stages of construction.

Project developed by the Company:

**Express Park View I:** This project is completed and the flats are being allotted to the buyers.

### Projects being developed by the Company jointly with SPVs:

- 1) The Hyde Park
- 2) The Golden Palms
- 3) Express Park View-II
- 4) The Golden Palm Village

### IIT Insurance Broking and Risk Management Private Limited (IIT Insurance)

IIT Insurance had filed an application with Insurance Regulatory and Development Authority of India (IRDAI) for renewal of the Direct Broker License for Category (Life) in September 2015.

IRDAI vide its Letter dated January 05, 2016 granted Renewal of Direct Insurance Brokers License under Certificate of Renewal of License No. 398 for a period of three years with effect from October 20, 2015 to October 19, 2018.

During the year under review, one additional branch was opened and one branch was closed. The total number of operational offices at the year end stood at 6.

# d. IITL Marketing Management Private Limited (IMMPL) (Formerly known as IIT Media and Entertainment Private Limited

IIT Media and Entertainment Private Limited was incorporated on January 22, 2010 for undertaking media business. Subsequently in the year 2014, the name of IIT Media and Entertainment Private Limited was changed to IITL Marketing Management Private Limited alongwith its object clause to carry on business of direct marketing, online marketing, multilevel marketing, network marketing and to provide high quality of services in hospitality, catering, tourism and products to clients and consumers. However, IMMPL did not commence any business till date. In June 2016, IMMPL has applied under the 'Fast Track Exit, 2011' Scheme for striking off the name of the company from the Register of Companies under Section 560 of the Companies Act, 1956.

### e. IITL Corporate Insurance Services Private Limited (IITL Corporate Insurance)

In January 2014, the Company had incorporated a wholly owned subsidiary viz. IITL Corporate Insurance Services Private Limited (ICISPL) for undertaking the business of corporate agency (Category: Life) of Future Generali India Life Insurance Company Limited (FGILICL).

However, subsequently it was decided that the subsidiary company, IIT Insurance Broking and Risk Management Private Limited will continue with the business of Direct Insurance Broking and therefore IITL Corporate Insurance made an application to FGILICL for withdrawal of its proposal for undertaking Corporate Agency business (Category: Life).

### Joint Venture / Associate Companies:

# a. Future Generali India Life Insurance Company Limited (FGILICL), a Joint Venture :

The Company has made an investment of ₹ 340 Crores in Future General India Life Insurance Company Limited, a joint venture of the company acquiring 22.5% of its equity capital. The management views this as a long term investment and in positive light, as insurance industry plays a crucial role in growth and development of the overall economy. The other major shareholders are Participatie Maatschappij Graafschap Holland NV and Future Group.

### b. World Resorts Limited (WRL), an Associate Company:

WRL is into the business of hospitality and owns and operates a Five Star Resort by the name "Golden Palms Hotel & Spa" off Tumkur Road, Bangalore. It also manages and operates hotels under the brand "Golden Palms". WRL also has a wholly owned subsidiary company by the name, MRG Hotels Private Limited which owns a Hotel in Mussoorie.



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### Internal financial controls and their adequacy

In order to ensure the effectiveness of the existing internal financial controls of the company and to improvise upon its design and implementation, the Company engaged the services of M/s Deloitte Touche Tohmatsu India Limited Liability Partnership ('DTTILLP'), external consultants for providing Advisory Services on Internal Controls over Financial Reporting of the Company.

The documentation of process flow charts, key controls, Standard Operating Procedure (SOP) and risk control matrix have been compiled for all business functions.

M/s JPJ Associates, Chartered Accountants, a consulting / audit firm were appointed for determining the adequacy and operating effectiveness of the existing Internal Financial Controls over Financial Reporting of the Company on behalf of the management.

They have observed that there are no material weaknesses in the financial controls of the Company. Based on the above, management believes that adequate internal financial controls exist in relation to its Financial Statements.

#### **Directors and Key Managerial Personnel**

### **Appointment**

The Board of Directors on the recommendation of the Nomination and Remuneration Committee in its Meeting held on November 07, 2015 had appointed Mr. Deb Kumar Banerjee, LIC Nominee as an Additional Director (Non Executive / Non Independent Director) with effect from November 07, 2015. We seek your confirmation for appointment of Mr. Deb Kumar Banerjee as a Non Executive / Non Independent Director of the Company.

The Company has received Notice in writing from a Member alongwith the deposit of the requisite amount under Section 160 of the Act proposing the candidature of Mr. Deb Kumar Banerjee for the office of Non Executive / Non Independent Director of the Company.

Based on the recommendation of the Nomination and Remuneration Committee and approval of Audit Committee, the Board of Directors appointed Mr. Kaushik Desai as Chief Financial Officer of the Company w.e.f. January 11, 2016.

Further, at the Board Meeting held on January 28, 2016, Mr. Kaushik Desai, Chief Financial Officer was designated as "Key Managerial Personnel" of the Company, pursuant to Sections 2(51) and 203 of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

### **Retiring by Rotation**

In accordance with the Articles of Association of the Company, Mr. Bipin Agarwal, Director retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment.

### Resignation

Mr. P.K. Rath and Mr. R.S. Loona resigned as Directors from the Board with effect from September 28, 2015 and June 21, 2016 respectively. The Board places on record, its appreciation for the valuable contributions made by them during their tenure as Director of the Company.

### **Familarisation Programme**

The Company conducts suitable familiarisation programme for Independent Directors so as to associate themselves with the nature of the industry in which the Company operates and business model of the Company in addition to regular presentations on financial statements and other relevant data. In addition to the above, Directors are periodically advised about the changes effected in the Corporate Law, Listing Regulations and RBI regulations with regard to their roles, rights and responsibilities as Directors of the Company.

The details of the familiarisation programme have been disclosed and updated from time to time on the Company's website and its weblink is http://www.iitlgroup.com/newStatic/AboutUs.aspx.

### Meetings of the Board

Five meetings of the Board of Directors were held during the year. For further details, please refer Report on Corporate Governance.

### **Directors' Responsibility Statement**

Pursuant to Section 134(3)(C) of the Companies Act, 2013, your Directors, to the best of their knowledge and belief, make following statements that:

- (a) In preparation of the annual accounts for the year ended March 31, 2016, the applicable accounting standards read with requirements set out under Schedule III to the Act, have been followed and there are no material departures from the same:
- (b) Such accounting policies have been selected and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company as at March 31, 2016 and profit of the Company for the year ended on that date;
- (c) Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) The annual accounts have been prepared on a going concern basis:
- (e) The proper internal financial controls were in place and that such internal financial controls are adequate and were operating effectively:
- (f) The systems to ensure compliance with the provisions of all applicable laws were in place and that such systems were adequate and operating effectively.

### **Corporate Governance**

Your Company has been practising the principles of good Corporate Governance over the years and it is a continuous and ongoing process. A detailed Report on Corporate Governance practices followed by your Company as prescribed by SEBI in Chapter IV read with Schedule V of Listing Regulations together with a Certificate from the Auditors confirming compliance with the conditions of Corporate Governance are provided separately in this Annual Report.



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### **Declaration by Independent Directors**

The Company has received declarations from all the Independent Directors of the Company, confirming that, they meet the criteria of independence as prescribed both under Section 149(7) of the Companies Act, 2013 and Regulation 16(b) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

# Policy on appointment and remuneration for Directors, Key Managerial Personnel and senior management employees

The Board of the Directors has framed the policy which lays down a framework in relation to Remuneration of Directors, Key Managerial Personnel and Senior Management of the Company. This policy also lays down criteria for selection and appointment of Board Members. The Nomination and Remuneration Policy is annexed at the end of the Corporate Governance Report.

#### **Secretarial Audit**

Pursuant to provisions of Section 204 of the Companies Act, 2013 and rules made thereunder, the Company has appointed M/s. Chandanbala Jain & Associates, Practicing Company Secretary (CP No. 6400), to undertake the Secretarial Audit of the Company. The Secretarial Audit Report is included as Annexure 5 and forms an integral part of this report. The said Report does not contain any adverse observation or qualification requiring explanation or comments from the Board under Section 134(3) of the Companies Act, 2013.

### Particulars of Loans given, Investments made, Guarantees given and Securities provided

The provisions of Section 186 of the Act pertaining to investment and lending activities is not applicable to the Company, since the Company is a Non-Banking Financial Company whose principal business is acquisition of securities.

Details of guarantees and/or security in connection with loans to other bodies corporates or persons as covered under the provisions of Section 186 of the Act, are given in the Notes to the Financial Statements.

### **Capital Adequacy Ratio**

Your Company's Capital to Risk Assets Ratio (CRAR) calculated in line with Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007 ("RBI Directions") stood at 81.48% above the regulatory minimum of 15%. Your Company's asset size is ₹ 539.54 crores. The Company has received a certificate from the Auditors of the Company, M/s. Deloitte Haskins and Sells, Chartered Accountants, pursuant to Non-Banking Financial Companies Auditors' Report (Reserve Bank of India) Directions, 2008 confirming compliance of the conditions with respect to Systemically Important Non-Deposit taking Non-Banking Financial Companies.

# Conservation of energy, technology absorption, foreign exchange earnings and outgo:

The details of conservation of energy, technology absorption, foreign exchange earnings and outgo are as follows:

- (A) Conservation of energy: Not Applicable (B) Technology absorption: Not Applicable
- (C) Foreign exchange earnings and Outgo: The Company had no foreign exchange earnings and outgo during the financial year.

#### Risk Management

The Company has formulated a Risk Management Policy. The Company through the Committee for Investments / Loans and Risk Management identifies, evaluates, analyses and prioritise risks in order to address and minimize such risks. This facilitates identifying high level risks and implement appropriate solutions for minimizing the impact of such risks on the business of the Company. The Committee submits its recommendations and comments for Board's review and necessary action.

### Corporate Social Responsibility (CSR)

The Corporate Social Responsibility Committee has formulated and recommended to the Board, a Corporate Social Responsibility Policy (CSR Policy) indicating the activities to be undertaken by the Company, which has been approved by the Board.

The CSR Policy is disclosed on the Company's website http://www.iitlgroup.com/newStatic/AboutUs.aspx.

As part of CSR initiative, your Company during the financial year 2015-16 has made contribution of ₹ 11,00,000/- out of the total contribution to be made of ₹ 24,50,000/- to Vyakti Vikas Kendra India, for promotion of Arts and Culture at the World Culture Festival held at Delhi as prescribed under Schedule VII of the Companies Act, 2013.

The report on CSR activities is attached as Annexure 4 to this Report.

### Vigil Mechanism / Whistle Blower Policy

The Company has a Vigil Mechanism / Whistle Blower Policy to report to the management instances of unethical behavior, actual or suspected, fraud or violation of the Company's code of conduct. The details of the Vigil Mechanism policy have been provided in the Corporate Governance Report and also disclosed on the website of the Company viz http://www.iitlgroup.com/newStatic/AboutUs.aspx.

### Evaluation of the Board, its Committees and individual Directors

Pursuant to the provisions of the Act, the Board has carried out an annual evaluation of its own performance, the individual Directors (including the Chairman) as well as an evaluation of the working of all Board Committees. The Board of Directors was assisted by the Nomination and Remuneration Committee ("NRC"). The performance evaluation was carried out by seeking inputs from all the Directors / Members of the Committees, as the case may be and discussions with the Directors by the Chairman of the NRC and the Chairman of the Board. The criteria for evaluating the performance of the Board as a whole covered various aspects of the Board's functioning such as fulfillment of key responsibilities, structure of the Board and its composition, establishment and delineation of responsibilities of the Board Committees, effectiveness of Board processes, information and functioning, Board culture and dynamics, etc. The criteria for evaluation of individual Directors covered parameters such as attendance and contribution at meetings, guidance to Management, etc. The criteria for evaluation of the Board Committees covered areas related to degree of fulfillment of key responsibilities, adequacy of Board Committee composition, effectiveness of meetings,



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Committee dynamics, quality of relationship of the Committee with the Board and the Management, etc.

The feedback of the Independent Directors on their review of the performance of Non-Independent Directors and the Board as a whole, the performance of the Chairman of the Company and assessment of the quality, quantity and timeliness of flow of information between the Company Management and the Board, was taken into consideration by the Board in carrying out the performance evaluation.

#### **Extract of Annual Return**

Pursuant to section 92(3) of the Companies Act, 2013 ('the Act') and rule 12(1) of the Companies (Management and Administration) Rules, 2014, extract of annual return is Annexed as **Annexure 1**.

### **Auditors and Auditors' Report**

M/s. Deloitte Haskins & Sells, Chartered Accountants (Firm Registration No.117365W), who are the Statutory Auditors of the Company, hold office until the conclusion of the ensuing Annual General Meeting of the Company. It is proposed to re-appoint M/s. Deloitte Haskins & Sells, Chartered Accountants, as Auditors of the Company from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company.

M/s. Deloitte Haskins & Sells have confirmed their eligibility under Section 141 of the Companies Act, 2013 and the Rules framed thereunder for re-appointment as Auditors of the Company. As required under Regulation 33(1)(d) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Auditors have also confirmed that they hold a valid certificate issued by Peer Review Board of the Institute of Chartered Accountants of India.

The observations and comments given by the Auditors in their report read together with notes on financial statements are self explanatory and hence do not call for any further comments under Section 134 of the Act.

### **Related Party Transactions**

The Company has laid down a Related Party Transaction (RPT) Policy for purpose of identification and monitoring of such transactions. The policy on Related Party Transaction as approved by the Board is uploaded on the Company's weblink viz. http://www.iitlgroup.com/newStatic/AboutUs.aspx.

All Related Party Transactions are placed before the Audit Committee and also the Members / Board for their approval, wherever necessary.

All RPTs entered during the financial year by the Company are in ordinary course of business and on an arms' length basis. No material RPTs were entered during the financial year. Accordingly, the disclosure required u/s 134(3)(h) of the Act in Form AOC-2 is not applicable to your Company.

### Significant and material orders passed by the regulators

During the period under review, there were no significant and material orders passed by the regulators/ courts or tribunals that would impact going concern status of the Company and its future operations.

### Transfer of Amounts to Investor Education and Protection Fund

In terms of Section 205C of the Companies Act, 1956, a sum of ₹ 6,98,900/- lying with the Company as unclaimed dividend for the year 2007-2008 i.e. for a period of seven years from the date they became due for payment, were transferred during the period under review to the Investor Education and Protection Fund.

Pursuant to the provisions of the Investor Education Protection Fund (Uploading of information regarding unpaid and unclaimed amounts lying with companies) Rules, 2012, the Company has already filed the necessary form and uploaded the details of unpaid and unclaimed amounts lying with the Company, as on the date of last AGM (i.e. September 16, 2015), with the Ministry of Corporate Affairs.

#### Particulars of Employees and related disclosures

A) Details of the ratio of the remuneration of each Director to the median employee's remuneration and other details as required pursuant to Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

S.	Name of Director / KMP and	Remuneration of	% increase in	Ratio of remuneration of	Comparison of the Remuneration of the KMP
No.	Designation	Director/KMP for financial	Remuneration in the	each Director / to median	against the performance of the Company
		year 2015-16 (in ₹)	financial year 2015-16	remuneration of employees	
1	Dr. B. Samal,	47,13,676	4%	10.29	Profit before Tax increased by 54.92% and
	Executive Chairman				Profit After Tax increased by 107.80% in
					financial year 2015-16
2	Mr. Bipin Agarwal,	2,70,000	17%	0.59	Not Applicable
	Non Executive Director	(Sitting fees)			
3	Mr. R.S. Loona,	7,50,000	14%	1.64	Not Applicable
	Independent Director	(Sitting fees)			
4	Mr. Venkatesan Narayanan,	3,30,000	10%	0.72	Not Applicable
	Independent Director	(Sitting fees)			
5	Mr. Shubhash Bhargava,	6,00,000	25%	1.31	Not Applicable
	Independent Director	(Sitting fees)			
6	Mrs. Bhagyam Ramani,	1,80,000	200%	0.39	Not Applicable
	Independent Director	(Sitting fees)			
7	Mr. P K Rath (LIC),	1,80,000	Not Applicable	Not Applicable	Not Applicable
	Non Executive Director \$	(Sitting fees)			
8	Mr. Deb Kumar Banerjee (LIC),	2,70,000	Not Applicable	Not Applicable	Not Applicable
	Non Executive Director #	(Sitting fees)			
9	Ms. Cumi Banerjee,	32,47,830	13%	Not Applicable	Profit before Tax increased by 54.92% and
	Chief Executive Officer &				Profit After Tax increased by 107.80% in
	Company Secretary				financial year 2015-16
10	Mr. Kaushik Desai,	4,46,237	Not Applicable	Not Applicable	##
	Group Chief Financial Officer @				



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- \$ Mr. P.K. Rath resigned as Director w.e.f. 28.09.2015
- # Mr. Deb Kumar Banerjee was appointed as Director on the Board w.e.f. 07.11.2015
- @ Mr. Kaushik Desai was appointed as Group Chief Financial Officer by Board w.e.f. 11.01.2016
- ## Details not given since he was a Group Chief Financial Officer only for part of the financial year 2015-16 i.e. w.e.f. 11.01.2016

Note: The remuneration to Directors includes sitting fees paid to them for the financial year 2015-16.

#### Notes:-

- ii) Median remuneration of employees of the Company during the financial year 2015-2016 was ₹ 458,185/-.
- ii) Median remuneration of employees of the Company during the financial year 2014-2015 was ₹ 424,903/-. In the financial year, there was a marginal increase of 7.83% in the median remuneration of employees upon appointment of a senior Key Managerial Personnel.
- iii) There were 12 confirmed employees on the rolls of the Company as on March 31, 2016.
- iv) Relationship between average increase in remuneration and company performance- Average Remuneration increased during the year 2015-2016 by 19.63% whereas the Company's PAT increased by 107.80%.
- v) a) Variation in the market capitalization of the company: The market capitalization as on March 31, 2016 was ₹ 147.24 Crores (₹ 168.66 Crores as on March 31, 2015)
  - b) Price Earning Ratio of the Company was 22.60 as at March 31 2016 and was 53.81 as at March 31, 2015.
  - c) Percentage increase over decrease in the market quotations of the shares of the company in comparison to the rate at which the company came out with the last public offer: The Company had come out with initial public offer (IPO) in 1934. The closing price of the Company's equity shares on the NSE and BSE as of March 31, 2016 was ₹ 64.95 and ₹ 65.30 respectively, representing a 549.50% (NSE) and 553% (BSE) increase over the IPO price, adjusted for stock splits and bonus to date. An amount of ₹ 1.000 invested in the said IPO would be worth ₹65,300/- as on March 31, 2016 (Ref: BSE Closing Price as on March 31, 2016). This excludes dividend payouts thereon. The total number of shares considered for the above calculation is 1,00,00,000 shares (excluding GDR and CCPS issue of the Company)
- vi) Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year i.e. 2015-16 was 30.91% whereas the increase in the managerial remuneration for the same financial year was 7.65%. (This excludes the salary of the Chief Financial Officer of the Company since he joined the organization in January 2016).

- vii) The key parameters for the variable component of remuneration availed by the directors are considered by the Board of Directors based on the recommendations of the Nomination and Remuneration Committee as per the Remuneration Policy for Directors, Key Managerial Personnel and other employees.
- viii) The ratio of the remuneration of the highest paid director to that of the employees who are not directors but receive remuneration in excess of the highest paid director during the year: During fiscal year 2015-2016, no employee received remuneration in excess of the highest-paid Director.
- ix) It is hereby affirmed that the remuneration paid is as per the Remuneration Policy for Directors, Key Managerial Personnel and other employees.
- B) Details of every employee of the Company as required pursuant to rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

During the year under consideration, none of the employees of the company was in receipt of remuneration in excess of limits prescribed under clause 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014. Hence particulars as required under 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 have not been provided.

### **Public Deposits**

During the year under review, the Company has not accepted any deposits from the public.

Disclosures under Sexual Harassment of Woman at the Workplace (Prevention, Prohibition and Redressal) Act, 2013

In accordance with the provisions of the Sexual Harassment of Woman at the Workplace (Prevention, Prohibition and Redressal) Act, 2013, Internal Complaints Committee (ICC) has been set up to redress complaints. ICC has not received any complaints during the financial year 2015-16.

### Acknowledgement

Your Directors place on record their appreciation for employees at all levels, who have contributed to the growth and performance of your Company.

Your Directors thank the bankers, shareholders and advisers of the Company for their continued support.

Your Directors also thank the Central and State Governments and other statutory authorities / regulators for their continued support.

For and on behalf of the Board Industrial Investment Trust Limited

Dr. B. Samal Chairman (DIN: 00007256)

Date : August 09, 2016

Place: Mumbai



# Form No. MGT-9 EXTRACT OF ANNUAL RETURN

# as on the financial year ended on 31st March, 2016 of INDUSTRIAL INVESTMENT TRUST LIMITED

[Pursuant to Section 92(1) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

### I. REGISTRATION AND OTHER DETAILS:

i)	CIN:	L65990MH1933PLC001998
ii)	Registration Date:	10.08.1933
iii)	Name of the Company	INDUSTRIAL INVESTMENT TRUST LIMITED
iv)	Category/ Sub-Category of the Company	Public Company / Limited by shares
v)	Address of the Registered office and contact details	Rajabahadur Mansion, 2nd Floor, Bombay Samachar Marg, Fort, Mumbai 400001. Maharashtra Tel: 022-43250100; Fax: 022-22651105 Email: iitl@iitlgroup.com
vi)	Whether shares listed on recognized Stock Exchange(s) - Yes / No	Yes - BSE Limited and National Stock Exchange of India Limited
vii)	Name, Address and contact details of Registrar and Tranfer Agent, if any	Link Intime India Private Limited C-13, Pannalal Silk Mills Compound, L. B. S. Marg, Bhandup (W), Mumbai 400078 Tel: 022-25946970 Email: mt.helpdesk@linkintime.co.in

### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

SI. No.	Name and Description of main products / services	NIC Code of the Product /service	% to total turnover of the company
1	Interest Income on Loans and Fixed Deposits with Banks	64990	52.30
2	Sale of Investment Properties	68100	46.98

### III. PARTICULARS OF HOLDING, SUBSIDIARY, ASSOCIATE AND JOINT VENTURE COMPANIES -

S. No.	NAME AND ADDRESS OF THE COMPANY	CIN / GLN	Holding / Subsidiary / Associate / JV	% of shares held	Applicable section
1	Rajabahadur Mansion, 2nd Floor, Bombay Samachar Marg, Fort, Mumbai 400001	L01110MH1994PLC082421	Subsidiary	71.74	2(87)
2	IIT INSURANCE BROKING AND RISK MANAGEMENT PRIVATE LIMITED Rajabahadur Mansion, 2nd Floor, Bombay Samachar Marg, Fort, Mumbai 400001	U67190MH2008PTC187076	Subsidiary	100.00	2(87)
3	IIT INVESTRUST LIMITED Rajabahadur Mansion, 2nd Floor, Bombay Samachar Marg, Fort, Mumbai 400001	U67190MH1992PLC070247	Subsidiary	99.00	2(87)



4	IITL MARKETING MANAGEMENT PRIVATE LIMITED Rajabahadur Mansion, 2nd Floor, Bombay Samachar Marg, Fort, Mumbai 400001	U74999MH2010PTC199226	Subsidiary	100.00	2(87)
5	IITL CORPORATE INSURANCE SERVICES PRIVATE LIMITED Rajabahadur Mansion, 2nd Floor, Bombay Samachar Marg, Fort, Mumbai 400001	U66000MH2014PTC252349	Subsidiary	100.00	2(87)
6	WORLD RESORTS LIMITED 31/32, Nagrur, Dasanpura Hobli, Off. Tumkur Road, Bangalore 562123	U85110KA1995PLC017694	Associate	25.00	2(6)
7.	FUTURE GENERALI INDIA LIFE INSURANCE COMPANY LIMITED Indiabulls Finance Centre, Tower 3, 6th Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai-400 013	U66010MH2006PLC165288	Joint Venture	22.50	2(6)

### IV. Share Holding Pattern (Equity Share Capital Breakup as percentage of Total Equity)

### i) Category-wise Share Holding

Category of Shareholders	at t	No. of Sha he beginnin		ear	á	No. of Shat at the end o		f the year*		
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year	
A. Promoters										
(1) Indian										
a) Individual/ HUF	50000	0	50000	0.22	50000	0	50000	0.22	0.00	
b) Central Govt	0	0	0	0.00	0	0	0	0.00	0.00	
c) State Govt(s)	0	0	0	0.00	0	0	0	0.00	0.00	
d) Bodies Corp.	9271387	0	9271387	41.12	9271387	0	9271387	41.12	0.00	
e) Banks / FI	0	0	0	0.00	0	0	0	0.00	0.00	
f) Any other	0	0	0	0.00	0	0	0	0.00	0.00	
Sub- total (A) (1)	9321387	0	9321387	41.34	9321387	0	9321387	41.34	0.00	
2. Foreign										
a) NRIs-Individuals	0	0	0	0.00	0	0	0	0.00	0.00	
b) Other-Individuals	0	0	0	0.00	0	0	0	0.00	0.00	
c) Body Corp.	0	0	0	0.00	0	0	0	0.00	0.00	
d) Banks/FI	0	0	0	0.00	0	0	0	0.00	0.00	
e) Any Other	0	0	0	0.00	0	0	0	0.00	0.00	
Sub-total (A)(2)	0	0	0	0.00	0	0	0	0.00	0.00	
Total Shreholding of	9321387	0	9321387	41.34	9321387	0	9321387	41.34	0.00	
Promoter (A)=(A)(1)+(A)(2)										
B. Public Shareholding										
1. Institutions										
a) Mutual Funds	0	0	0	0.00	0	0	0	0.00	0.00	
b) Banks/FI	34200	34950	69150	0.31	41700	34950	76650	0.34	+0.03	
c) Central Govt	0	0	0	0.00	0	0	0	0.00	0.00	
d) State Govt(s)	0	37200	37200	0.17	0	37200	37200	0.17	0.00	
e) Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.00	
f) Insurance Companies	1243061	250	1243311	5.52	1224767	250	1225017	5.43	-0.09	
g) FIIs	0	0	0	0.00	0	0	0	0.00	0.00	
h) Foreign Venture	0	0	0	0.00	0	0	0	0.00	0.00	
Capital Funds										
i) Others (specify)	0	0	0	0.00	0	0	0	0.00	0.00	
Sub-total (B)(1):-	1277261	72400	1349661	6.00	1266467	72400	1338867	5.94	-0.06	



2. Non- Institutions									
a) Bodies Corp									
i) Indian	513880	13550	527430	2.34	513370	13550	526920	2.34	0.00
ii) Overseas	0	0	0	0.00	0	0	0	0.00	0.00
b) Individuals									
i) Individuals Shareholders holding nominal share capital upto Rs 1 lakh	642618	554951	1197569	5.31	793642	620251	1413893	6.27	+0.96
ii) individual Shareholders holding nominal capital in excess of Rs 1 lakh	124508	104000	228508	1.01	0	24000	24000	0.11	-0.90
c) Others (specify)									
i) Non Resident Indians (Repat)	4021	1000	5021	0.02	3921	1000	4921	0.02	0.00
ii) Non Resident Indians (Non Repat)	9430	62000	71430	0.32	22930	48500	71430	0.32	0.00
iii) Clearing Member	21227	0	21227	0.09	20815	0	20815	0.09	0.00
iv) Trusts	6267	41500	47767	0.21	6267	41500	47767	0.21	0.00
Sub-total (B)(2):-	1321951	777001	2098952	9.30	1360945	748801	2109746	9.36	+0.06
Total Public Shareholding (B)=(B) (1)+(B)(2)	2599212	849401	3448613	15.30	2627412	797201	3448613	15.30	0.00
C. Shares held by Custodian for GDRs & ADRs									
i. Promoter and Promoter group	0	0	0	0.00	0	0	0	0.00	0.00
ii. Public	9777550	0	9777550	43.36	9777550	0	9777550	43.36	0.00
Sub-total C:-	9777550	0	9777550	43.36	9777550	0	9777550	43.36	0.00
Grand Total (A+B+C)	21698149	849401	22547550	100.00	21726349	821201	22547550	100.00	0.00

### (ii) Shareholding of Promoters

SI No.	Category of Shareholders	Shareholding at the beginning of the year			Shareholding at the end of the year				
		No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total shares of the company	% of shares pledged / encumbered to total shares	% change in share holding during the year	
1	N.N.Financial Services Pvt Ltd	7087960	31.44	0.00	7087960	31.44	0.00	0.00	
2	Nimbus India Ltd	2183427	9.68	0.00	2183427	9.68	0.00	0.00	
3	Bipin Agarwal	25000	0.11	0.00	25000	0.11	0.00	0.00	
4	Swarn Mohinder Singh	25000	0.11	0.00	25000	0.11	0.00	0.00	



### (iii) Change in Promoters' Shareholding (please specify, if there is no change)

SI. No.	Shareholder's Name		ding at the of the year		Shareholding the year
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the Company
1	N N Financial Services Pvt Ltd				
	At the beginning of the year	7087960	31.44	7087960	31.44
	Date wise Increase / Decrease in Promoters Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	7087960	31.44
	At the End of the year	7087960	31.44	7087960	31.44
2	Nimbus India Ltd				
	At the beginning of the year	2183427	9.68	2183427	9.68
	Date wise Increase / Decrease in Promoters Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	2183427	9.68
	At the End of the year	2183427	9.68	2183427	9.68
3	Bipin Agarwal				
	At the beginning of the year	25000	0.11	25000	0.11
	Date wise Increase / Decrease in Promoters Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	25000	0.11
	At the End of the year	25000	0.11	25000	0.11
4	Swarn Mohinder Singh				
	At the beginning of the year	25000	0.11	25000	0.11
	Date wise Increase / Decrease in Promoters Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	25000	0.11
	At the End of the year	25000	0.11	25000	0.11

### (iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

SI. No.	Shareholder's Name		ling at the of the year	Cumulative Shareholding during the year		
	For Each of the Top 10 Shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the Company	
1	Life Insurance Corporation of India					
	At the beginning of the year	1225017	5.43	1225017	5.43	
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	1225017	5.43	
	At the End of the year (or on the date of separation, if separated during the year)	1225017	5.43	1225017	5.43	



3	At the beginning of the year  Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat	120161 No Change	0.53 N.A.	120161	0.53
3	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase				
3	during the year specifying the reasons for increase	9		120161	0.53
3					
3	/ decrease (e.g. anothent / transfer / bonus/ sweat				
3	equity etc):				
3	At the End of the year (or on the date of	120161	0.53	120161	0.53
3	separation, if separated during the year)				
	Pushpak Trading and Consultancy Pvt. Ltd.				
	At the beginning of the year	98900	0.44	98900	0.44
	Date wise Increase / Decrease in Share holding	No Change	N.A.	98900	0.44
	during the year specifying the reasons for increase				
	/ decrease (e.g. allotment / transfer / bonus/ sweat				
	equity etc):				
	At the End of the year (or on the date of	98900	0.44	98900	0.44
	separation, if separated during the year)				
4	Mokha Vyapaar Pvt. Ltd				
	At the beginning of the year	74845	0.33	74845	0.33
	Date wise Increase / Decrease in Share holding	No Change	N.A.	74845	0.33
	during the year specifying the reasons for increase				
	/ decrease (e.g. allotment / transfer / bonus/ sweat				
	equity etc):				
	At the End of the year (or on the date of	74845	0.33	74845	0.33
	separation, if separated during the year)				
5	Shri Parasram Holdings Pvt.Ltd.				
	At the beginning of the year	70602	0.31	70602	0.31
	Date wise Increase / Decrease in Share holding	+550	0.002	71152	0.32
	during the year specifying the reason for increase /	(Transferred			
	decrease (e.g. allotment / transfer / bonus / sweat	on			
	equity etc)	17.04.2015)			
	At the End of the year (or on the date of	71152	0.32	71152	0.32
	separation, if separated during the year)				
6	Nippy Trading Private Limited				
	At the beginning of the year	69581	0.31	69581	0.31
	Date wise Increase / Decrease in Share holding	No Change	N.A.	69581	0.31
	during the year specifying the reasons for increase				
	/ decrease (e.g. allotment / transfer / bonus/ sweat				
	equity etc):				
	At the End of the year (or on the date of	69581	0.31	69581	0.31
	separation, if separated during the year)				
7	Brothers Trading Private Limited				
	At the beginning of the year	46969	0.21	46969	0.21
	Date wise Increase / Decrease in Share holding	No Change	N.A.	46969	0.21
	during the year specifying the reasons for increase				
	/ decrease (e.g. allotment / transfer / bonus/ sweat				
	equity etc):				
	At the End of the year (or on the date of	46969	0.21	46969	0.21
	separation, if separated during the year)				
8	Official Trustee Bombay				
	At the beginning of the year	30000	0.13	30000	0.13
	Date wise Increase / Decrease in Share holding	No Change	N.A.	30000	0.13
	during the year specifying the reasons for increase				
	/ decrease (e.g. allotment / transfer / bonus/ sweat				
	equity etc.):	2222	2 / 2	00000	
	At the End of the year (or on the date of separation, if separated during the year)	30000	0.13	30000	0.13



9	Rustom Nusserwanji Cooper				
	At the beginning of the year	24000	0.11	24000	0.11
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	24000	0.11
	At the End of the year (or on the date of separation, if separated during the year)	24000	0.11	24000	0.11
10	The Governor of Madhya Pradesh				
	At the beginning of the year	23000	0.10	23000	0.10
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	23000	0.10
	At the End of the year (or on the date of separation, if separated during the year)	23000	0.10	23000	0.10
11	Bank of India#				
	At the beginning of the year	22290	0.10	22290	0.10
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	22290	0.10
	At the End of the year (or on the date of separation, if separated during the year)	22290	0.10	22290	0.10

<sup>#</sup> Ceased to be in the list of Top 10 shareholders as on 31.03.2016. The same is reflected above since the shareholder was one of the Top 10 shareholders as on 01.04.2015.

### (v) Shareholding of Directors and Key Managerial Personnel:

SI. No.	Shareholder's Name		ling at the of the year	Cumulative Shareholding during the year		
		No. of	% of total	No. of	% of total	
		shares	shares of the	shares	shares of the	
			company		Company	
	DIRECTORS:					
1	Bipin Agarwal					
	At the beginning of the year	25000	0.11	25000	0.11	
	Date wise Increase / Decrease in Share holding	No Change	N.A.	25000	0.11	
	during the year specifying the reasons for increase					
	/ decrease (e.g. allotment / transfer / bonus/ sweat					
	equity etc):					
	At the End of the year	25000	0.11	25000	0.11	
2	Dr. Bidhubhushan Samal					
	At the beginning of the year	0	0.00	0	0.00	
	Date wise Increase / Decrease in Share holding	No Change	N.A.	0	0.00	
	during the year specifying the reasons for increase					
	/ decrease (e.g. allotment / transfer / bonus/ sweat					
	equity etc):					
	At the End of the year	0	0.00	0	0.00	
3	R. S. Loona					
	At the beginning of the year	0	0.00	0	0.00	
	Date wise Increase / Decrease in Share holding	No Change	N.A.	0	0.00	
	during the year specifying the reasons for increase					
	/ decrease (e.g. allotment / transfer / bonus/ sweat					
	equity etc):					
	At the End of the year	0	0.00	0	0.00	



4	Venkatesan Narayanan				
	At the beginning of the year	0	0.00	0	0.00
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	0	0.00
	At the End of the year	0	0.00	0	0.00
5	Subhash Bhargava				
	At the beginning of the year	0	0.00	0	0.00
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	0	0.00
	At the End of the year	0	0.00	0	0.00
6	Bhagyam Ramani				
	At the beginning of the year	0	0.00	0	0.00
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	0	0.00
	At the End of the year	0	0.00	0	0.00
7	P.K. Rath (up to 28.09.2015)				
	At the beginning of the year	0	0.00	0	0.00
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	0	0.00
	At the End of the year	0	0.00	0	0.00
8	Deb Kumar Banerjee (w.e.f. 07.11.2015)				
	At the beginning of the year	0	0.00	0	0.00
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	0	0.00
	At the End of the year	0	0.00	0	0.00
KEY	MANAGERIAL PERSONNEL:				
1	Cumi Banerjee				
	At the beginning of the year	0	0.00	0	0.00
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	0	0.00
	At the End of the year	0	0.00	0	0.00
2	Kaushik Desai (w.e.f. 11.01.2016)				
	At the beginning of the year	0	0.00	0	0.00
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No Change	N.A.	0	0.00
	At the End of the year	0	0.00	0	0.00



### V. INDEBTEDNESS

### Indebtedness of the Company including interest outstanding/accrued but not due for payment

Secured Loans excluding deposits	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	1881460	NIL	NIL	1881460
ii) Interest due but not paid	NIL	NIL	NIL	NIL
iii) Interest accrued but not due	NIL	NIL	NIL	NIL
Total (i+ii+iii)	1881460	NIL	NIL	1881460
Change in Indebtedness during the financial year				
* Addition	NIL	NIL	NIL	NIL
* Reduction	750065	NIL	NIL	750065
Net Change	750065	NIL	NIL	750065
Indebtedness at the end of the financial year				
i) Principal Amount	1131395	NIL	NIL	1131395
ii) Interest due but not paid	NIL	NIL	NIL	NIL
iii) Interest accrued but not due	NIL	NIL	NIL	NIL
Total (i+ii+iii)	1131395	NIL	NIL	1131395

### VI REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

### A. Remuneration to Managing Director, Whole -time Directors and /or Manger:

SI. No.	Particulars of Remuneration	Name of MD/WTD/Manager
		Dr. B. Samal
1	Gross salary	
	a) Salary as per provisions contained in section 17(1) of Income-tax Act, 1961	3213676
	b) Value of perquisites u/s 17(2) Income-tax Act, 1961	1500000
	c) Profits in lieu of salary under section 17(3)Incometax Act, 1961	NIL
2	Stock Option	NIL
3	Sweat Equity	NIL
4	Commission	
	as % of profit	NIL
	others, specify	NIL
5	others, please specify	NIL
	Total (A)	47,13,676
	Ceiling as per the Act	Minimum Yearly Remuneration as per Schedule V Part II based on Effective Capital of the Company is ₹ 60 Lakhs (excluding Contribution to Provident Fund, Gratuity and Encashment of Leave as per Rules of the Company)



### B. Remuneration to other directors:

SI.	Particulars of			Nam	e of Direct	ors			Total Amount
No.	Remuneration	Bipin Agarwal	R.S. Loona	Venkatesan Narayanan		P. K. Rath	Bhagyam Ramani	Deb Kumar Banerjee	
1	Independent Directors								
	Fee for attending board committee meetings		750000	330000	600000		180000		1860000
	Commission								
	Others, please specify								
	Total (1)		750000	330000	600000		180000		1860000
2	Other Non-Executive Directors								
	Fee for attending board committee meetings	270000				180000		270000	720000
	Commission								
	Others, please specify								
	Total (2)	270000				180000		270000	720000
	Total (B)=(1+2)	270000	750000	330000	600000	180000	180000	270000	2580000
	Total Managerial Remuneration (A+B)								7293676
	Overall Ceiling as per the Act	Ceiling or Director	n Sitting F	ees as pres	cribed unde	er the Act	is ₹1,00,00	00/- per m	eeting per

### C. Remuneration to Key Managerial Personnel Other Than MD/Manager /WTD

SI No.	Particulars of Remuneration	Key Managerial Personnel		
		CEO & Company Secretary (Cumi Banerjee)	Group Chief Financial Officer (Kaushik Desai) (appointed w.e.f. 11.01.2016)	
1	Gross Salary			
	a) Salary as per provisions contained in Section 17(1) of the Income-Tax Act, 1961	32,47,830	4,46,237	
	b) Value of perquisites u/s 17(2) Income -tax Act, 1961	NIL	NIL	
	c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	NIL	NIL	
2	Stock Option	NIL	NIL	
3	Sweat Equity	NIL	NIL	
4	Commission as % of profit others, specify	NIL	NIL	
5	Others, please specify	NIL	NIL	
	Total	32,47,830	4,46,237	



### VII PENALTIES/PUNISHMENT/COMPOUNDING OF OFFENCES:

Туре	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD/NCLT/COURT]	Appeal made, if any (give Details)		
A. COMPANY							
Penalty							
Punishment		NIL					
Compounding							
B. DIRECTORS							
Penalty							
Punishment	NIL						
Compounding							
C. OTHER OFFICERS IN DEFAULT							
Penalty							
Punishment	NIL						
Compounding							

For and on behalf of the Board Industrial Investment Trust Limited

Dr. B. Samal Chairman (DIN: 00007256)

Date : August 09, 2016 Place : Mumbai



### **AOC - 1**

### (Pursuant to first proviso to sub-section (3) of Section 129 read with rule 5 of Companies (Accounts) Rules 2014 Statement containing salient features of the financial statement of subsidiaries / associate companies/ joint ventures

Part "A": Subsidiaries

Name of the subsidiary	IITL Projects	IIT Investrust	IIT Insurance	IITL Marketing	IITL Corporate
	Limited	Ltd		Management Pvt.	Insurance
	(Consolidated)*		Management Pvt.	Ltd	Services
			Ltd		Pvt. Ltd
Reporting period for the subsidiary	March 31, 2016	March 31, 2016	March 31, 2016	March 31, 2016	March 31, 2016
concerned, if different from the holding					
company's reporting period					
2. Reporting currency and Exchange rate as on	Nil	Nil	Nil	Nil	Nil
the last date of the relevant Financial year in					
the case of foreign subsidiaries.					
3. Share capital	120,079,000	125,000,000	25,000,000	1,500,000	2,500,000
4. Reserves & surplus	(50,001,287)	45,259,311	18,561,077	(1,496,020)	(1,193,520)
5. Total assets	4,550,939,206	171,608,021	107,738,961	12,079	1,421,317
6. Total Liabilities	4,480,861,493	1,348,710	64,177,885	8,099	114,838
7. Investments	250,650,816	122,655,365	-	-	-
8. Turnover	1,329,362,105	105,640	9,800,503	-	-
Profit/(loss) before taxation	(83,947,272)	(1,385,144)	(19,574,100)	49,787	(321,631)
10. Provision for taxation	1,838,146	151,034	103,399	-	-
11. Profit/(loss) after taxation	(85,785,418)	(1,536,178)	(19,677,499)	49,787	(321,631)
12. Proposed Dividend	-		-	-	
13. % of shareholding	71.74%	99%	100%	100%	100%

<sup>\*</sup> Refers to amounts from consolidated financial statements of ITL Projects Limited.

The following information shall be furnished:-

- 1. Names of subsidiaries which are yet to commence operations - IITL Marketing Management Pvt. Ltd and IITL Corporate Insurance Services Pvt. Ltd
- 2. Names of subsidiaries which have been liquidated or sold during the year. Nil

### Part "B": Associates and Joint Ventures

Name of Associates/Joint Ventures	World Resorts Limited	Future Generali India Life	
	(Associate)	Insurance Company Limited	
		(Joint Venture)	
Latest audited Balance Sheet Date	March 31, 2016	March 31, 2016	
2. Shares of Associate/Joint Ventures held by the company on the year end	March 31, 2016	March 31, 2016	
No.	Equity-13,018,125	Equity - 326,700,000	
	Preference-5,000,000		
Amount of Investment in Associates/Joint Venture	Equity-155,181,250	Equity - 3,400,000,000	
	Preference-250,000,000		
Extent of Holding %	25%	22.5%	
Description of how there is significant influence	By way of Share Capital	By way of Share Capital	
	(Associate Company)	(Joint Venture)	
4. Reason why the associate/joint venture is not consolidated	N.A.	N.A.	
6. Networth attributable to Shareholding as per latest audited Balance Sheet	157,715,745	463,740,935	
7. Profit / Loss for the year			
i. Considered in Consolidation	(3,915,377)	(80,284,407)	
ii. Not Considered in Consolidation			

The following information shall be furnished:-

1. Names of associates or joint ventures which are yet to commence operations Nil

2. Names of associates or joint ventures which have been liquidated or sold during the year Nil

> Dr. B. Samal **Bipin Agarwal** Chairman

Director Place: Mumbai Cumi Banerjee Kaushik Desai Date: August 09, 2016 CEO & Company Secretary Chief Financial Officer



### **AOC - 2**

Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto

- 1. Details of contracts or arrangements or transactions not at arm's length basis NIL
  - (a) Name(s) of the related party and nature of relationship
  - (b) Nature of contracts/arrangements/transactions
  - (c) Duration of the contracts / arrangements/transactions
  - (d) Salient terms of the contracts or arrangements or transactions including the value, if any
  - (e) Justification for entering into such contracts or arrangements or transactions
  - (f) date(s) of approval by the Board
  - (g) Amount paid as advances, if any:
  - (h) Date on which the special resolution was passed in general meeting as required under first proviso to section 188
- 2. Details of material contracts or arrangement or transactions at arm's length basis NIL.
  - (a) Name(s) of the related party and nature of relationship
  - (b) Nature of contracts/arrangements/transactions
  - (c) Duration of the contracts / arrangements/transactions
  - (d) Salient terms of the contracts or arrangements or transactions including the value, if any:
  - (e) Date(s) of approval by the Board, if any:
  - (f) Amount paid as advances, if any:

For and on behalf of the Board Industrial Investment Trust Limited

Dr. B. Samal Chairman (DIN: 00007256)

Date : August 09, 2016

Place : Mumbai



# REPORT ON CSR ACTIVITIES/ INITIATIVES [Pursuant to Section 135 of the Act & Rules made thereunder]

1. A brief outline of the company's CSR policy, including overview of the projects or programmes proposed to be undertaken and reference to the web-link to the CSR Policy is provided in the table here below.

The Company will focus its efforts through programs designed in the domains of education, health and environment. The Company may also form its own Foundations / Trusts for carrying out socio-economic projects as approved by the Board or alternatively make contributions to its Associate Companies' Corporate Foundations / Trusts towards its corpus for projects approved by the Board.

A Company may also collaborate with group companies for undertaking projects or programs or CSR activities in such a manner that the CSR Committees of respective companies are in a position to report separately on such projects or programs in accordance with the prescribed CSR Rules.

The Board level Corporate Social Responsibility Committee (CSR Committee) of the Company shall be responsible for monitoring the CSR Policy from time to time. The CSR Committee shall approve and recommend to the Board, the projects or programs to be undertaken, the modalities of execution and implementation schedule from time to time.

Further, to ensure that there is focus and maximum impact, the CSR Committee will endeavour to work on selected projects over a longer period of time so as to ensure that the outcomes of the projects can be measured.

Details of the policy can be viewed on the following weblink.

Weblink: http://www.iitlgroup.com/newStatic/AboutUs.aspx

2. The composition of the CSR Committee:

Dr. B. Samal

Mr. Bipin Agarwal

Mr. Venkatesan Narayanan

3. Average Net Profit of the company for last 3 financial years : ₹ 12,21,99,271/-

Prescribed CSR expenditure (2% of amount)
 ₹ 24,43,985/- (rounded off to ₹ 24,50,000/-)

5. Details of CSR activities/projects undertaken during the year:

a) total amount to be spent for the financial year : ₹ 24,50,000/-

b) amount un-spent, if any : ₹ 13,50,000/-

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c) manner in which the amount spent during financial year, is detailed below:

1	2	3	4	5	6	7	8
Sr. No	CSR project/ activity identified	Sector in which the Project is covered	Projects/ Programmes  1. Local area/ others-  2. specify the state /district (Name of the District/s, State/s where project/ programme was	Amount outlay (budget) project/ programme wise	Amount spent on the project/ programme  Sub-heads:  1. Direct expenditure on project/ programme,  2. Overheads:	Cumulative spend upto the reporting period	Amount spent: Direct/ through implementing agency
			undertaken	∓ :- lo	Ŧ::= le ==	Ŧ::= le ==	
1			144 110 1	₹ in lacs	₹ in lacs	₹ in lacs	0 (" "
1.	For protection of national heritage, art and culture	For protection of national heritage, art and culture	World Culture Festival held at Delhi	₹ 11.00	₹ 11.00	₹ 11.00	Contribution made to Vyakti Vikas Kendra India

6. As part of CSR initiative, your Company during the financial year 2015-16 has made contribution of ₹ 11,00,000/- out of the total contribution of ₹ 24,50,000/- to Vyakti Vikas Kendra India, a registered public charitable trust for promotion of Arts and Culture at the World Culture Festival held at Delhi as prescribed under Schedule VII of the Companies Act, 2013.

Due to liquidity constraints, the Company has not made the balance contribution of ₹ 13,50,000/-. Moving forward the Company will endeavour to spend on CSR activities in accordance with the prescribed limits under Companies Act, 2013.

7. CSR activities are implemented and monitored in compliance with CSR objectives and Policy of the Company.

Bipin Agarwal Director **Dr. B.Samal**Chairman of CSR Committee



#### Form No. MR-3

#### SECRETARIAL AUDIT REPORT

### FOR THE FINANCIAL YEAR ENDED MARCH 31, 2016

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To,

The Members, Industrial Investment Trust Limited Rajabahadur Mansion, 2nd Floor, 28, Bombay Samachar Marg, Fort, Mumbai 400 001

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by "Industrial Investment Trust Limited" (CIN: L65990MH1933PLC001998) (hereinafter called the company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on March 31, 2016 ("the reporting period") complied with the statutory provisions listed hereunder and also that the company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by Industrial Investment Trust Limited for the financial year ended on March 31, 2016 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings; (Not applicable to the company during the Audit Period)
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; (Not applicable to the company during the Audit Period)
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999; (Not applicable to the company during the Audit Period)
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the company during the Audit Period)
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;



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- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the company during the Audit Period)
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the company during the Audit Period) and
- (i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- (vi) Apart from the above, the following laws were applicable specifically to the company:
  - (a) Reserve Bank of India Act, 1934

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The Listing Agreements entered into by the company with the BSE Limited and the National Stock Exchange of India Limited.

During the period under review, the company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above subject to the following observation:

1. The Company has not made its entire amount of contribution towards Corporate Social Responsibility (CSR) activities.

#### We further report that

The Board of Directors of the company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views, if any, are captured and recorded as part of the minutes.

We further report that based on the information provided by the company, its officers and authorized representatives during the conduct of the audit, in our opinion, there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines including labour laws viz. Employees Provident Fund and Miscellaneous Provisions Act, 1952 and The Payment of Gratuity Act, 1972.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period, there was no event / action having major bearing on the Company's affairs.

For Chandanbala Jain and Associates

Chandanbala O. Mehta Practising Company Secretaries

FCS: 6122 C.P.No.: 6400

Place: Mumbai Date: August 09, 2016

Note: This report is to be read with our letter of even date which is annexed herewith and forms an integral part of this report.



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#### **Annexure to Secretarial Audit Report**

The Members, Industrial Investment Trust Limited

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by "Industrial Investment Trust Limited" (CIN: L65990MH1933PLC001998) (the company). The Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing my opinion thereon. Further, our Secretarial Audit Report of even date is to be read along with this Annexed letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and books of accounts of the company.
- 4. Where ever required, we have obtained the management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis.
- The Secretarial Audit Report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

For Chandanbala Jain and Associates Chandanbala O. Mehta

**Practising Company Secretaries** 

 Place: Mumbai
 FCS: 6122

 Date: August 09, 2016
 C.P.No.: 6400





### MANAGEMENT DISCUSSION AND ANALYSIS

#### **GLOBAL ECONOMIC SCENARIO:**

During the fiscal year 2015-2016, the global economic activity remained subdued, global growth slowed down to 3.1 percent. Emerging markets and developing economies grappled with tougher conditions given the depreciating currencies and slower growth. The situation worsened with declining prices of number of commodities, reduction in crude oil prices being the most significant aspect, turbulent financial markets and volatile exchange markets. These developments led to significant volatility in global financial markets. Several emerging economies saw a depreciation of their currencies during the period. There was weak demand across most economies and business sectors, over capacities which took toll on economic growth. Middle East and other nations that depend largely on natural resources like oil and gas witnessed a sharp drop in their growth. A larger than expected slow down in China, the second largest economy in the world is likely to create ripple effects on the rest of the global economy.

### **INDIAN ECONOMIC SCENARIO:**

Despite the global headwinds, the Indian economy recorded a growth of about 7.6 percent. Industrial output as measured by Index of Industrial Production (IIP) declined after October 2015 mainly on account of decline in manufacturing activity. However, India being a net importer of oil and other commodities got the benefit of lower crude oil and other commodity prices which resulted in lower inflation levels. The WPI, CPI and current, account deficit remained under control. In the last two years, India has become the world's fastest growing economy. In 2015-2016, India has achieved its highest ever FDI equity inflow on account of sweeping FDI reforms in Insurance, Railways, Defense sectors, etc. The Government also announced several policy measures like Jan Dhan Yojana and Direct Benefit Transfer. Long overdue reforms other than in the FDI were made in the real estate sector with the enactment of new Real Estate Act which will ensure that the home buyers get a fair deal. The enactment of the Bankruptcy Code will strengthen and speed up the resolution of stressed loans and improving ease of doing business in India. All these bears testimony that Government is focused on reviving investment climate. India is being hailed as beacon of stability, bright spot amidst a slowing global economy. Both IMF and World Bank in their reports have projected India to grow at the highest rate among major economies in 2016 and 2017. Higher global uncertainities such as decelerated growth in China, UK's exit from European Union have been a matter of concern for emerging markets including India as well as exporting nations. Indian companies having exposure to international economies may be adversely impacted.

### **INDIAN CAPITAL MARKETS:**

The year 2015 witnessed high volatility in equity markets on account of several factors which includes Greece crisis, China currency devaluation, falling commodity prices and US fed rate hike which kept markets under pressure. In India, there were a lot of gyrations in the stock market with BSE Sensex sliding

down from 29094.61 on April 14, 2015 to low of 22494.61 on February 28, 2016 and closed at 25341.86 on March 31, 2016. Executive actions from the Government across the infrastructure sector, defense, insurance, banking kept the market hopeful of the improvement in the business scenario. Domestic investors showed the confidence in the Indian economy and invested ₹ 67,000 crores in Indian equities. In addition, FIIs net investments stood at ₹18,106 crore in March 2016, out of which ₹16,731 crore was invested in equities and ₹ 1,375 crore was invested in debt. Initial Public Offerings surged in 2015 and raised 138.62 billion rupees in 2015 via IPOs. Despite the fear of global impact, 21 IPOs were launched in 2015 as against 5 in 2014. The Reserve Bank of India continued to ease monetary policy and reduced the reporates so that the banks can pass the benefits of lower policy rates to the borrowers. However, major corporates and Banks remained under stress on account of debt problems, which in turn impacted the revival of private placements.

# BUSINESS OVERVIEW OF THE COMPANY, ITS SUBSIDIARIES, ASSOCIATE COMPANIES AND JOINT VENTURE:

Your Company was registered with Reserve Bank of India (RBI) as a Non-Deposit taking Non-Banking Financial Company. In terms of provision of Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007, your Company is categorized as a 'Systemically Important Non-Deposit taking Non-Banking Financial Company'. It is primarily a Holding company, holding investments in its subsidiaries and other group companies. The activities of the Company comprises of Investment in equity shares, quoted as well as unquoted, units of Mutual Funds, Fixed Deposits with renowned banks, Intercorporate deposits and loans to its Group Companies.

The Company believes that diversification is a form of growth strategy. By diversifying into different lines of business, the company can sustain and achieve the path of growth leading to a long term viability of the Company.

The Company through its subsidiaries viz, IITL Projects Limited (IITLPL) which is in the business of real estate (the details of projects undertaken by IITLPL and through Joint Ventures have been provided in the Directors' Report), IIT Investrust is in the business of Stock Broking, IIT Insurance Broking and Risk Management Private Limited (IIT Insurance) is in the business of Direct Insurance Broking.

The Company in the year 2014 incorporated a wholly owned subsidiary IITL Corporate Insurance Services Private Limited (IITL Corporate) to undertake the business of Corporate agency. However, subsequently it was decided that the subsidiary company, IIT Insurance will continue with the business of Direct Insurance Broking and therefore IITL Corporate made an application to Future Generali India Life Insurance Company Limited (FGILICL) for withdrawal of its proposal for undertaking Corporate Agency business (Category: Life).



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The Company has made an investment of ₹ 340 Crore in Future Generali India Life Insurance Company Limited, a joint venture of the company acquiring 22.5 percent of its equity capital. The management views this as a long term investment and in positive light, as insurance industry plays a crucial role in growth and development of the overall economy.

The Company through its associate company viz, World Resorts Limited (WRL) which is in the business of hospitality, owns and operates a Five Star Resort by the name "Golden Palms Hotel & Spa" off Tumkur Road, Bangalore.

IITL Marketing Management Private Limited (IMMPL) (formerly known as IIT Media and Entertainment Private Limited), the wholly owned subsidiary of the Company had not commenced any business since its inception. After the close of the financial year ended March 31, 2016, IMMPL has made an application under the 'Fast Track Exit, 2011' Scheme for striking off its name from the Register of Companies under Section 560 of the Companies Act, 1956.

#### OPPORTUNITIES, THREATS, RISKS AND CONCERNS:

Risk is an integral part of the Company's business. Key risks that the Company is exposed to include credit, market, liquidity, operational, legal, compliance and reputation risks among others. The Company manages these risks by maintaining conservative financial profile and by following prudent business and risk management practices. The subsidiaries of the company also manage their business risks by following proper risk management policies to avoid any adverse impact on the holding company. The Company manages the risks through proper frame work of policy and procedures approved by the Board of Directors from time to time. The Company has formulated a Risk Management Policy. The Company through the Committee for Investments / Loans and Risk Management identifies, evaluates, analyses and prioritize risks in order to address and minimize such risks. This exercise facilitates identifying risks and implement appropriate solutions for minimizing the impact of such risks on the business of the Company. Credit risk arises out of default or failure on the part of the borrowers in meeting their financial obligations towards repayment of loans and interest.

The Company classifies its loan assets as performing and non-performing in accordance with RBI guidelines. Provisions are made on standard, sub standard and doubtful assets at rates prescribed by RBI. An asset is classified as non-performing if any amount of interest or principal remains overdue for the number of stipulated days.

The Company has made a substantial investment by acquiring stake in Insurance Company as a Joint Venture participant. The insurance business is subjected to many risks like pricing risk, market-viability risk, asset related risk, lapse rates, mortality assumption risk or any other acquisition risks. Under the said circumstances, the Company is required to monitor the risks managed by the investee company in order to avoid adverse impact on the investment made by the Company.

#### FINANCIAL PERFORMANCE:

The Company has earned a profit after tax of ₹ 650.85 lakhs during the year compared to profit of ₹ 313.21 lakhs in the previous year. The Revenue from operations during the year is ₹ 1709.84 lakhs compared to ₹ 1138.80 lakhs in the previous year. The income of ₹ 1709.84 lakhs comprises of interest income of ₹ 894.26 lakhs and income from sale of investment property of the Company amounting to ₹ 803.29 lakhs Net Provision of ₹ 63.22 lakhs has been made towards diminution in value of quoted long-term investments of the company as compared to ₹ 279.04 lakhs in the previous year. Segment wise performance is provided in Consolidated Financial Statements.

#### **HUMAN RESOURCE:**

Your company considers Human Resource as key drivers to the growth of the Company. The Company has performance based appraisal system. As on March 31, 2016, the total number of employees including subsidiaries was 56.

#### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

The Company maintains appropriate systems of Internal Control, including monitoring procedures, to ensure that all assets are safeguarded against loss from unauthorised use or disposition. Company policies, guidelines and procedures provide for adequate checks and balances and are meant to ensure that all transactions are authorized, recorded and reported correctly. The Board of Directors have adopted Related Party Transactions Policy and Whistle Blower /Vigil Mechanism for ensuring efficient conduct of the business of the Company, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial information.

The internal control is supplemented by an effective internal audit carried out by an external firm of Chartered Accountants. The management regularly reviews the findings of the internal auditors and takes appropriate steps to implement the suggestions and observations made by them. The management ensures adherence to all internal control policies and procedures as well as compliance with all regulatory guidelines. The Audit Committee of the Board of Directors reviews the adequacy of Internal Controls. The Internal Auditors are present at the Audit Committee Meetings where Internal Audit Reports are discussed alongside of management comments and the final observation of the Internal Auditor.

All these measures assist in timely detection of any irregularities and remedial steps that can be taken to avoid any pecuniary loss.

#### **OUTLOOK FOR 2016-17:**

India's growth rate at 7.6 percent in 2015-2016 was the fastest in recent years. The Indian economy currently stands at a strong footing with the interest rate rolling downwards, key macro variables like current account deficit and fiscal deficit mostly under control and the government's continued push for reforms and ease of doing business. There are renewed hopes that better monsoon and further reforms will expand the economy at even faster pace with a growth rate going upto 8 percent, thus



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keeping inflation under control. India is likely to gain momentum in the year to come as a result of various policies taken up by the government. Key reforms like Goods and Service Tax (GST) will be a game changing reform for Indian economy by developing a common Indian market and reducing the cascading effect of tax on the cost of goods and services. GST will have a far reaching impact on almost all the aspects of the business operations in the country. Further, the 7th Pay Commission suggestion for hikes in pay outs for government employees coupled with low commodity prices will result in consumption driven growth. The year 2016-2017 could be year for India with most macro factors in place and the result of the government's push to increase investments. India has been one of the best performing markets among emerging markets, and therefore should be able to attract capital through FDI as well as capital markets.

Your Company is an Investment Company and has made investments in subsidiaries, Joint Ventures and Associates, which are in the business of real estate, insurance and hospitality. Due to crisis in real estate industry, the Company's subsidiary and its joint ventures which are into the business of real estate, have not been able to achieve the expected sales volume. This has affected the profitability as well as debt repayment capacity of the subsidiary company and some of its joint ventures. The Company hopes that with the regulatory changes and several policy

measures taken by the Government for the real estate industry, there will be increase in demand resulting in good profits.

The Company's investment in insurance business undertaken through the Joint Venture Company, Future Generali India Life Insurance Company Limited has not earned returns on the said investment, since insurance business has a long gestation period.

This has impacted the Group's business results and financial condition.

#### DISCLAIMER:

The information and opinion expressed in this section of the Annual Report may contain certain statements, which the Management believes are true to the best of its knowledge at the time of its preparation. The Company and the Management shall not be held liable for any loss, which may arise as a result of any action taken on the basis of the information contained herein.

On Behalf of the Board of Directors,

Dr. B. Samal Chairman (DIN: 00007256)

Place: Mumbai

Date: August 09, 2016



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#### REPORT ON CORPORATE GOVERNANCE

#### 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Your Company has been upholding the core values in all facets of its corporate working, with due concern for the welfare of shareholders of the Company. The Management has consistently followed the principles of Corporate Governance, based on fairness, transparency, integrity, accountability and the compliance with laws in all corporate decisions.

The Securities and Exchange Board of India (SEBI) on September 02, 2015, issued SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as the "Listing Regulations") with an aim to consolidate and streamline the provisions of the Listing Regulations for different segments of capital markets to ensure better enforceability. The Listing Regulations were effective from December 01, 2015. Accordingly, all listed entities were required to enter into the Listing Agreement within 6 (six)months from the effective date. Your Company has entered into Listing Agreement with BSE Limited and the National Stock Exchange of India Limited during the month of November. 2015.

A report on compliance with the provisions of Corporate Governance as prescribed by SEBI in Chapter IV read with Schedule V of the Listing Regulations is given hereunder.

#### 2. BOARD OF DIRECTORS

Composition of the Board, Category of Directors, Other Directorships, Committee Memberships and Chairmanships of other companies are given in the table below:

Sr. No	Name of the Directors	Category	No. of other Director- ships held*	No. of Committee Member- ships of other Companies#	No. of Committee Chairman- ships of other Companies#
1	Dr. B. Samal	NI / E Executive Chairman	7	3	3
2	Mr. Bipin Agarwal	NI / NE Promoter	6	1	1
3	Mr. R.S. Loona	I / NE	4	3	1
4	Mr. Venkatesan Narayanan	I / NE	3	4	Nil
5	Mr. Subhash C. Bhargava	I / NE	8	8	Nil
6.	Mrs. Bhagyam Ramani	I/NE	7	3	Nil
7.	Mr. Deb Kumar Banerjee (appointed w.e.f. November 07, 2015)	NI / NE Representative of LIC of India	Nil	Nil	Nil
8.	Mr. P.K. Rath (resigned w.e.f. September 28, 2015)	NI / NE Representative of LIC of India	Nil	Nil	Nil

NI - Non Independent Director

I - Independent Director

NE - Non-Executive Director

E - Executive Director

- \* Excludes alternate directorships, directorships in foreign companies, private limited companies and Companies under Section 8 of the Companies Act, 2013.
- # Excludes Committees other than Audit Committee and Stakeholders' Relationship Committee of public limited companies.

#### **Board Procedures**

The dates for meetings of the Board of Directors and its Committees are scheduled in advance and published as a part of the Annual Report. The Agenda and the explanatory notes are circulated well in advance to the Directors in accordance with the Secretarial Standards.

The CEO / CFO make presentations to the Board on matters including but not limited to the Company's performance, operations, plans, etc. The Board has complete access to any information within your Company which includes the information as specified in Regulation 17 of the Listing Regulations.

The draft minutes of the Board and its Committees are sent to the Directors / Members of the Board / Committees for their comments and then the minutes are entered in the minutes book within 30 days of the conclusion of the meeting.

#### **Independent Directors**

The Independent Directors have submitted declarations that they meet the criteria of Independence laid down under the Companies Act, 2013 and the Listing Regulations and have confirmed that they do not hold directorship more than the prescribed limit in the Listing Regulations. Your Company has also issued formal appointment letters to all the Independent Directors in the manner provided under the Companies Act, 2013. The terms and conditions of appointment have been disclosed on the website of the Company viz. www.iitlgroup.com.

#### **Board Meetings and Annual General Meeting**

The meetings of the Board are scheduled well in advance. The Board meets at least once in a quarter inter alia to review the performance of the Company. For each meeting, a detailed agenda is prepared in consultation with the Chairman.

During the year 2015-2016, five Board Meetings were held i.e., on May 30, 2015, August 04, 2015, November 07, 2015, January 28, 2016 and March 15, 2016.

# Attendance at the Board Meetings and at the Annual General Meeting (AGM)

Name of the Director	No. of Board Meetings attended	Attendance at the last AGM
Dr. B. Samal	5	Yes
Mr. Bipin Agarwal	5	Yes
Mr. R.S. Loona	5	Yes
Mr. Venkatesan Narayanan	5	Yes
Mr. Subhash C. Bhargava	5	Yes
Mrs. Bhagyam Ramani	5	Yes
Mr. Deb Kumar Banerjee#	2	Not applicable
Mr. P.K. Rath*	2	No

<sup>#</sup> Appointed w.e.f. November 07, 2015

<sup>\*</sup> Resigned w.e.f. September 28, 2015



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#### 3. FAMILIARISATION PROGRAMME

The Company has formulated a Familiarisation Programme for Independent Directors with an aim to familiarize the Independent Directors with the Company, their roles, rights, responsibilities in the Company, nature of the industry in which the Company operates, business model of the Company, etc., to provide them with better understanding of the business and operations of the Company and so as to enable them to contribute significantly to the Company.

The Company shall conduct periodical meetings and make presentations to familiarize Independent Directors with the strategy, operations and functions of the Company.

The details of familiarisation programme have been disclosed on the website of the Company under the web link http://www.iitlgroup.com/newStatic/AboutUs.aspx.

#### 4. GOVERNANCE CODES

#### **Code of Conduct**

As required by the Listing Regulations, the Board of Directors of the Company have adopted a Code of Conduct for all Board members which incorporates the duties of Independent Directors and Senior Management of the Company. In terms of Regulation 26(3) of the Listing Regulations, the members of the Board of Directors and Senior Management have affirmed compliance of the said Code during the period under review. A declaration to this effect signed by the Chairman of the Company is given elsewhere in the Annual Report.

The full text of the Code is disclosed on the Company's website www.iitlgroup.com.

Code of Conduct for Prevention of Insider Trading

During the year, a Code of Conduct to regulate, monitor and report trading by Insiders has been approved by the Board on May 14, 2015 to conform to the provisions of SEBI (Prohibition of Insider Trading) Regulations, 2015. The Code has been made applicable to cover Directors, Senior Management Personnel, persons forming part of Promoter(s)/ Promoter group(s) and such other designated employees of the Company, who are expected to have access to unpublished price sensitive information relating to the Company ("Designated Persons"). The Company Secretary is a Compliance Officer for monitoring adherence to the said Regulations.

#### 5. COMMITTEES OF THE BOARD

The Board has constituted the following Committees of Directors:

#### a) Audit Committee:

The Audit Committee was constituted on March 14, 2001. It was last reconstituted on November 07, 2015. The Committee is entrusted with the responsibility to supervise the Company's internal controls and financial reporting process. The composition, quorum, powers, role and scope are in accordance with Section 177 of the Companies Act, 2013 and the provisions of the Regulation 18 of the Listing Regulations.

During the year under review, six meetings of the Audit Committee were held, the dates being May 30, 2015, August 04, 2015, November 07, 2015, December 21, 2015, January 19, 2016 and January 28, 2016.

The composition and attendance of members at the Audit Committee Meetings are as follows:

Audit Committee Members	Status	No. of Audit Committee Meetings Attended
Mr. Subhash C. Bhargava	Chairman	6
Mr. R.S. Loona	Member	6
Mr. Deb Kumar Banerjee#	Member	4
Mr. P.K. Rath*	Member	2

- Ceased to be member of Audit Committee on September 28, 2015
- # Appointed as a member of Audit Committee on November 07, 2015

Each member of the Committee has relevant experience in the field of accounts and finance, with the Chairman of Committee being a Chartered Accountant.

Mr. Subhash C. Bhargava, the Chairman of Audit Committee was present at the Annual General Meeting held on September 16, 2015.

The representatives of Statutory Auditors are invitees to the Audit Committee Meetings at the discretion of the Committee Members. They have attended four Audit Committee meetings out of six meetings held during the year.

Ms. Cumi Banerjee, CEO & Company Secretary acts as Secretary to the Committee and attends the meetings.

#### Terms of Reference:

- Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- Recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
- Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- Reviewing and examination, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - Matters required to be included in the Directors' Responsibility Statement to be included in the Board's report in terms of clause (c) of subsection 3 of section 134 of the Companies Act, 2013
  - b. Changes, if any, in accounting policies and practices and reasons for the same





- Major accounting entries involving estimates based on the exercise of judgment by management
- d. Significant adjustments made in the financial statements arising out of audit findings
- e. Compliance with listing and other legal requirements relating to financial statements
- f. Disclosure of any related party transactions
- g. Qualifications in the draft audit report
- Reviewing, with the management, the quarterly financial statements before submission to the Board for approval;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter:
- Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 8. Approval or any subsequent modification of transactions of the Company with related parties:
- 9. Scrutiny of inter-corporate loans and investments;
- Valuation of undertakings or assets of the Company, wherever it is necessary;
- Evaluation of internal financial controls and risk management systems;
- Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussion with internal auditors of any significant findings and follow up there on;
- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;

- 17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 18. To review the functioning of the Whistle Blower Mechanism:
- 19. Approval of appointment of CFO (i.e., the wholetime Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
- Carrying out any other function as prescribed by the Board of Directors from time to time.

#### b) Nomination and Remuneration Committee:

The role of the Nomination and Remuneration Committee is governed by its Charter and its composition is in compliance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of the Listing Regulations.

The Committee was last reconstituted on November 07, 2015.

During the year under review, four meetings of the Nomination and Remuneration Committee were held on May 30, 2015, August 04, 2015, November 07, 2015 and December 15, 2015.

The composition and attendance of members at the Committee Meetings as on March 31, 2016 are as follows:

Nomination and Remuneration Committee Members	Status	No. of Nomination and Remuneration Committee Meetings Attended
Mr. Subhash C. Bhargava	Chairman	4
Mr. R.S. Loona	Member	4
Mr. P.K. Rath *	Member	2
Mr. Deb Kumar Banerjee#	Member	-

- Ceased to be member of Nomination and Remuneration Committee on September 28, 2015
- # Appointed as a member of Nomination and Remuneration Committee on November 07, 2015

#### Terms of Reference:

 a. Identification of persons who are qualified to become Directors and who may be appointed in Senior Management in accordance with the criteria laid down, recommendation to the Board about their appointment and removal and carrying out evaluation of every Director's performance;



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- Formulation of the criteria for determining qualifications, positive attributes and independence of a Director and recommendation to the Board a Policy, relating to the remuneration for the Directors, Key Managerial Personnel and other employees;
- c. Formulate a policy relating to the remuneration for the Directors, Key Managerial Personnel and other employees and while formulating the policy the Committee to ensure that the:
  - Level and composition of remuneration is reasonable and sufficient to attract, retain and motivate Directors of the quality required to run the Company successfully;
  - Relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
  - iii. Remuneration to Directors, Key Managerial Personnel and Senior Management involves a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the company and its goals.
- d. In cases where any services rendered by a Director are of a professional nature to opine whether the Director possesses the requisite qualification for the practice of the profession;
- e. Approve the payment of remuneration of Managing Director or Whole-time Director or a Manager (Managerial Person) for the purposes of Section II (dealing with remuneration payable by companies having no profit or inadequate profit without Central Government approval) of Part II of the Schedule V (under sections 196 and 197) of the Companies Act, 2013.
- f. to look into the entire gamut of remuneration package for the working Director(s) and revise their remuneration suitably within the limits prescribed under the Companies Act, 2013 or any rules or amendments thereto, with power to consider fixing/ re-fixing salaries, perquisites and other terms of remuneration of the working Director(s) of the Company subject to approval of shareholders, where necessary:
- g. to decide on the commission payable to the Directors within the prescribed limit and as approved by the shareholders of the Company;
- h. to attend to such other matters and functions as may be prescribed from time to time.

The Nomination and Remuneration Policy is annexed at the end of this Report.

Details of remuneration paid to the Executive Chairman for the year 2015-2016 are given below:

Name	Salary	Perquisites	Contribution to P.F and other funds	Total
	₹	₹	₹	₹
Dr. B. Samal	2,869,354/-	1,500,000/-	344,322/-	4,713,676/-

Apart from fixed components set by the Nomination and Remuneration Committee, no performance linked incentives are paid to Dr. B. Samal.

Details of remuneration paid to Non-Executive Directors for the year 2015-2016 are given below:

#### Sitting Fees (excluding Service Tax)

Name	Board Meetings	Committee Meetings	Total	
	₹	₹	₹	
Mr. Bipin Agarwal	150,000/-	120,000/-	270,000/-	
Mr. R.S. Loona	150,000/-	600,000/-	750,000/-	
Mr. Venkatesan Narayanan	150,000/-	180,000/-	330,000/-	
Mr. P.K. Rath*	60,000/-	120,000/-	180,000/-	
Mr. Subhash Bhargava	150,000/-	450,000/-	600,000/-	
Mrs. BhagyamRamani	150,000/-	30,000/-	180,000/-	
Mr. Deb Kumar Banerjee#	60,000/-	210,000/-	270,000/-	
Total	870,000/-	1,710,000/-	2,580,000/-	

<sup>\*</sup> Resigned w.e.f. September 28, 2015 # Appointed w.e.f. November 07, 2015

Mr. Bipin Agarwal holds 25,000 equity shares in the Company and none of the remaining Directors hold any equity share of the Company as on March 31, 2016.

Presently, the Company does not have a practice of granting stock options.

#### c) Stakeholders Relationship Committee (SRC)

The composition of the Stakeholders Relationship Committee is incompliance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 20 of the Listing Regulations. The Committee was last reconstituted on November 07, 2015.

The Committee as on March 31, 2016 comprises 3 members, namely:

Mr. R.S. Loona - Non Executive Director - Chairman

Dr. B. Samal - Member #Mr. Deb Kumar Banerjee - Member \*Mr. P.K. Rath - Member

- \* Ceased to be member of Stakeholders Relationship Committee on September 28, 2015
- # Appointed as a member of Stakeholders Relationship Committee on November 07, 2015



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#### This Committee:

- approves and monitors transfers, transmissions, splitting and consolidation of shares and the issue of duplicate share certificates; and
- (2) looks into various issues relating to shareholders, including redressal of complaints received from shareholders relating to transfer of shares, non-receipt of annual report, dividends etc.

To expedite share transfer process, the Board has authorised the CEO & Company Secretary and Chief Financial Officer of the Company to approve share transfer / transmission /consolidation/ split / deletion up to five thousand shares. Requests for share transfer/ transmission / consolidation/ split / deletion for more than five thousand shares are approved by the SRC. Transfer formalities have been attended at least once in a fortnight.

- Name and designation of Compliance Officer: Ms. Cumi Banerjee CEO & Company Secretary

 No. of shareholders complaints received

No. of Shareholders 7 complaints resolved

- No. of complaints not Nil resolved to the satisfaction of the shareholders

- Pending complaints Nil as on 31.03.2016

The Company attends to investors' & shareholders' grievances within 15 days from the date of its receipt.

# d) Committee for Investments / Loans and Risk Management

The Board had constituted 'Committee of Directors' on March 05, 2008 to deal with matters concerning investments and granting loans. On July 20, 2010, the nomenclature of Committee of Directors was changed to 'Committee for Investment and Loans'.

The Board had constituted a Risk Management Committee on June 02, 2006.

The Board of Directors in their meeting held on August 01, 2013, decided that a new Committee by the name 'Committee for Investments / Loans and Risk Management' be constituted in place of 'Committee for Investments and Loans' and 'Risk Management Committee' which would deal with matters concerning investments, granting loans, taking / providing guarantees / securities and address all risks which can create impact on the business of the Company.

The Committee as on March 31, 2016 comprises 4 members, namely:

Mr. Subhash C. Bhargava - Chairman
Dr. B. Samal - Member
Mr. Bipin Agarwal - Member
Mr. R.S. Loona - Member

During the year under review, four meetings of Committee for Investments / Loans and Risk Management were held on June 18, 2015, August 04, 2015, November 07, 2015 and January 19, 2016.

#### e) Asset Liability Management Committee

The Board has constituted 'Asset Liability Management Committee' (ALCO) on August 01, 2013 consisting of senior management executives which monitors liquidity and interest rate risks of the Company. The functioning of ALCO is reviewed by the Committee for Investments / Loans and Risk Management which meets on quarterly basis and reports to the Board of Directors.

During the year under review, the Asset Liability Management Committee met thrice on June 16, 2015, November 05, 2015 and January 18, 2016.

#### f) Corporate Social Responsibility Committee (CSR)

Pursuant to Section 135 of the Companies Act, 2013, the Corporate Social Responsibility (CSR) Committee was constituted on May 20, 2014.

The Committee as on March 31, 2016 comprises 3 Directors out of which one Director is an Independent Director:

Dr. B. Samal - Chairman
Mr. Bipin Agarwal - Member
Mr. Venkatesan Narayanan - Member

During the year under review, two meetings of Corporate Social Responsibility Committee were held on November 07, 2015 and January 28, 2016.

The Company has formulated CSR Policy, which is uploaded on the Website of the Company (Weblink; http://www.iitlgroup.com/newStatic/AboutUs.aspx).

# 6. COMPLIANCE WITH OTHER MANDATORY REQUIREMENTS

#### a) Management Discussion and Analysis

A Management Discussion and Analysis Report forms part of the Annual Report and includes discussions on various matters specified under the Listing Regulations.

#### b) Separate Meeting of Independent Directors

During the year under review, the Independent Directors met on March 15, 2016, inter alia, to discuss:

- Evaluation of performance of Non-Independent Directors and the Board of Directors as a whole;
- Evaluation of performance of the Chairman of the Company, taking into account the views of the Executive and Non-Executive Directors;
- iii) Evaluation of the quality, content and timeliness of flow of information between the Management and the Board that is necessary for the Board to effectively and reasonably perform its duties.



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#### c) Performance evaluation of independent directors:

The Nomination and Remuneration Committee of the Board laid down the evaluation criteria for performance of all its Directors including the Independent Directors. The performance evaluation of the Independent Directors has been done by the entire Board of Directors, except the Director concerned being evaluated. The criteria for performance evaluation of the Independent Directors is as follows:

- Attendance and participations in the Meetings and timely inputs on the minutes of the meetings
- Adherence to ethical standards & code of conduct of Company and disclosure of non - independence, as and when it exists and disclosure of interest
- Raising of valid concerns to the Board and constructive contribution to resolution of issues at meetings
- Interpersonal relations with other directors and management
- Objective evaluation of Board's performance, rendering independent, unbiased opinion
- Understanding of the Company and the external environment in which it operates and contribution to strategic direction
- Safeguarding interest of whistle-blowers under vigil mechanism and safeguard of confidential information

#### d) Subsidiary Companies

As per clause (c) of sub-regulation (1) of regulation 16 of the Listing Regulations "material subsidiary" shall mean a subsidiary, whose income or net worth exceeds twenty percent of the consolidated income or net worth respectively, of the listed entity and its subsidiaries in the immediately preceding accounting year.

The Company has formulated a Policy for determining Material Subsidiaries. The policy is available on the website of the Company. (Weblink: http://www.iitlgroup.com/newStatic/AboutUs.aspx).

As on March 31, 2016, there is no material unlisted subsidiary of the Company.

The unlisted subsidiary companies are managed by their separate Board of Directors, who are empowered to exercise the rights and perform the duties for efficient monitoring and management of the unlisted subsidiary companies. The Company overseas and monitors the performance of subsidiary companies by following means:

- The Audit Committee reviews the financial statements and, in particular the investments made by the unlisted subsidiary companies.
- ii. The minutes of the meetings of the Board of Directors of the unlisted subsidiary companies are placed before the Board of Directors of the Company.

 A statement of all significant transactions and arrangements entered into by the unlisted subsidiary companies is placed before the Board of Directors of the Company.

#### e) Disclosures - Related Party transactions

As per Section 188 of the Companies Act 2013 and Regulation 23 of the Listing Regulations, all the Related Party transactions were on arm's length basis and the same were duly approved by the Audit Committee.

Sub-regulation (1) of Regulation 23 of SEBI Listing Regulations explains that "A transaction with a related party shall be considered material if the transaction(s) to be entered into individually or taken together with previous transactions during a financial year, exceeds ten percent of the annual consolidated turnover of the listed entity as per the last audited financial statements of the listed entity."

Statements in summary form of transactions with related parties are periodically placed before the Audit Committee.

As required under Listing Regulations, the Company has formulated a policy on materiality of related party transactions and on dealing with related party transactions. The policy is available on the website of the Company. (Weblink:http://www.iitlgroup.com/newStatic/AboutUs.aspx).

#### f) Vigil Mechanism/ Whistle Blower Policy

As required by the Companies Act, 2013 and Regulation 22 of the Listing Regulations, your Company has formulated a Vigil Mechanism/ Whistle Blower Policy to maintain the standard of ethical, moral and legal conduct of business operations. A Vigil (Whistle Blower) mechanism provides a channel to the employees and Directors to report to the management concerns about unethical behavior, actual or suspected fraud or violation of the Codes of conduct or policy. The mechanism provides for adequate safeguards against victimization of employees or Directors or any other person to avail of the mechanism and also provide for direct access to the Chairman/ CEO/ Chairman of the Audit Committee in exceptional cases.

Your Company hereby affirms that no Director/ employee/ any other person has been denied access to the Chairman of the Audit Committee and that no complaints were received during the year.

The Whistle Blower Policy has been disclosed on the Company's website under the web link http://www.iitlgroup.com/newStatic/AboutUs.aspx and circulated to all the Directors / employees.

#### g) Disclosure of Accounting Treatment

In the preparation of financial statements, the Company has followed the Accounting Standards specified under Section 133 of the Companies Act, 2013 and Systemically Important Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2015.



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#### h) Disclosure on Risk Management

The Company has laid down procedures to inform Board members about the risk assessment and minimization procedures. The Board periodically reviews the same.

#### i) CEO / CFO Certification

In terms of the requirements of Regulation 17(8) of the Listing Regulations, the Executive Chairman, Dr. B. Samal, CEO & Company Secretary, Ms. Cumi Banerjee and Mr. Kaushik Desai, Chief Financial Officer have submitted necessary certificate to the Board of Directors stating the particulars specified under the said regulations.

This certificate has been reviewed and taken on record by the Board of Directors at its meeting held on May 26, 2016.

#### j) Non-mandatory requirements

Besides complying with mandatory requirements of the Listing Regulations, the Company has also complied with the following non-mandatory requirements of Listing Regulations.

#### i) Audit Qualifications

The Company continues to remain in the regime of unqualified financial statements and submits Form A for Unqualified Auditors Report along with Annual Audited Financial Results to the Stock Exchanges.

# ii) Separate posts of Chairman and Chief Executive Officer (CEO)

Separate persons have been appointed as Chairman and Chief Executive Officer of the Company.

#### iii) Reporting by internal auditor

The internal auditor reports directly to the Audit Committee.

#### 7. GENERAL BODY MEETINGS

Location and time where last three AGMs were held:

Sr. No.	Date	Location	Time	Special Resolution passed
1.	September 16, 2015	M.C. Ghia Hall, 18/20, K. Dubash Marg, Mumbai - 400 001	2.30 p.m.	Re-appointment of Dr. B. Samal as Executive Chairman     Adoption of new set of Articles of Association of the Company containing regulations in conformity with the Companies Act, 2013     Approval of Related Party Transactions under Clause 49 of the Equity Listing Agreement
2.	August 30, 2014	M.C. Ghia Hall, 18/20, K. Dubash Marg, Mumbai - 400 001	2.30 p.m.	Approval for Limit of Borrowings under Section 180(1)(c) of the Companies Act, 2013     Approval for Related Party Transactions under Section 188 of the Companies Act, 2013
3.	September 07, 2013	M.C. Ghia Hall, 18/20, K. Dubash Marg, Mumbai - 400 001	3.30 p.m.	Re-appointment of Dr. B. Samal as Executive Chairman and Increase in Remuneration

No resolution has been approved by way of Postal Ballot, nor the Company proposed any resolution which required approval by way of Postal Ballot.

#### 8. OTHER DISCLOSURES:

- a) There were no materially significant transactions with the related parties during the year, which had or could have potential conflict with the interests of the Company at large. Transactions with the related parties are disclosed in Note 2.24 of the Financial Statements in the Annual Report.
- b) No penalties or strictures have been imposed on the Company by SEBI, Stock Exchanges or any other statutory authority, for non-compliance of any laws, on any matter related to the capital markets, during the last three years.
- There are no inter-se relationships between Directors of the Company.
- d) The Company has submitted the quarterly compliance reports to the Stock Exchanges for the Financial Year 2015-2016.

#### 9. MEANS OF COMMUNICATIONS

- a) Quarterly and annual financial results of the Company are forwarded to the BSE Limited and The National Stock Exchange of India Limited and published in Free Press Journal (English) and Navshakti (Marathi). Half yearly report is not sent to each shareholder. However, the results of the Company are published in the newspapers.
- The Company has not made any presentation to any institutional investor or to any analyst during the year.
- Management Discussion and Analysis Report forms part of the Directors' Report.
- d) The Company has its website namely www.iitlgroup. com. Annual Report of the Company shall be available on the website in a user friendly and downloadable form. The quarterly / half yearly results are also available on the Company's website.

#### 10. GENERAL SHAREHOLDER INFORMATION

#### a) Annual General Meeting

Date & Time: Friday, September 16, 2016 at 2:30 p.m.

Venue : M.C. Ghia Hall, 4th Floor, Bhogilal

Hargovindas Building, 18/20 K. Dubash

Marg, Mumbai 400 001.

#### b) Financial Year: 2016-2017

Adoption of Quarterly Results for

Quarter ending In the month of (Tentative)

June 2016 : On or before

August 14, 2016

September 2016 : On or before

November 14, 2016



December 2016 : On or before

February 14, 2017

March 2017 : On

: On or before May 30, 2017

(Audited annual results)

: September 10, 2016 to September 16, 2016

d) Listing on Stock :

c) Book Closure period

: BSE Limited,

Exchange

Dalal Street, Mumbai 400001

The National Stock Exchange

of India Limited (NSE) BKC, Bandra (E), Mumbai 400051

Listing fees, as prescribed, have been paid to the BSE and NSE up to March 31, 2017.

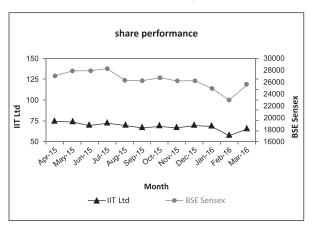
f) Stock Code at BSE : 501295 NSE Stock Symbol : IITL

#### g) Stock price data at the BSE and NSE

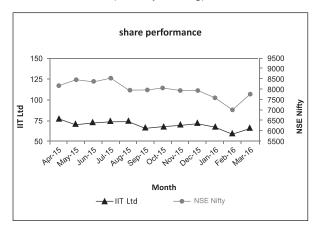
Month	BSE			NSE		
	High (₹)	Low (₹)	Close (₹)	High (₹)	Low (₹)	Close (₹)
April, 2015	82.00	72.10	74.20	84.00	72.10	75.95
May, 2015	77.00	67.20	73.80	78.45	69.10	69.10
June, 2015	74.85	66.10	70.00	74.50	65.50	71.70
July, 2015	76.00	68.10	72.00	74.75	67.00	73.25
August, 2015	89.50	70.05	70.05	90.00	70.00	72.85
September, 2015	73.55	59.05	66.90	74.65	59.00	65.00
October, 2015	72.00	63.00	69.00	74.30	60.55	67.10
November, 2015	70.80	61.15	67.00	74.50	61.90	68.45
December, 2015	76.20	65.35	72.40	72.95	64.10	71.05
January, 2016	74.00	63.75	68.45	72.00	63.40	66.00
February, 2016	68.45	57.95	57.95	64.70	56.20	57.80
March, 2016	68.70	55.30	65.30	69.15	59.05	64.95

#### h) Graph

#### Share Price / BSE (Monthly Closing)



#### Share Price / NSE (Monthly Closing)



#### i) Registrar and Transfer Agents

Link Intime India Private Limited C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West),

Mumbai 400 078. Tel. No.: 022 2596 3838

#### j) Share Transfer System

The transfer of shares held in physical mode is processed by Link Intime India Private Limited and is approved by the Stakeholders Relationship Committee / CEO & Company Secretary of the Company as the case may be. The transfer of shares is effected and share certificates are dispatched within a period of 30 days from the date of receipt, provided that the relevant documents are complete in all respects.

#### k) Distribution of shareholding as on March 31, 2016

Grouping of Shares	No. of Share- holders	% of total share- holders	No. of Shares per Category	% of total shares
1 - 500	1625	73.76	273,749	1.21
501 - 1000	233	10.58	204,085	0.90
1001 - 2000	142	6.45	222,348	0.99
2001 - 3000	77	3.49	198,922	0.88
3001 - 4000	20	0.91	71,805	0.32
4001 - 5000	35	1.59	171,422	0.76
5001 - 10000	37	1.68	276,884	1.23
10001-22547550	34	1.54	21,128,335	93.71
TOTAL	2203	100.00	22,547,550	100.00



#### Shareholding pattern as on March 31, 2016

Category	No. of Shareholders		% of shareholding
Promoters	6	9,321,387	41.34
Foreign Company	-	-	-
Non Resident (Individual & Companies)	40	76,351	0.34
Foreign Institutional Investors	-	-	-
Insurance Companies	3	1,232,517	5.47
Financial Institutions / Banks	16	69,150	0.30
Mutual Funds	-	-	-
Central Government / State Government(s)	2	37,200	0.17
Resident Individuals	2,006	1,423,191	6.31
Clearing Member	18	20,815	0.09
Trusts	7	47,767	0.21
Other bodies corporate	63	526,920	2.34
Hindu Undivided Family	41	14,702	0.07
Shares held by custodians and against which Depository Receipts have been issued	1	9,777,550	43.36
TOTAL	2,203	22,547,550	100.00

#### I) Dematerialisation

The Company has entered into agreements with National Security Depository Limited and Central Depository Services Limited for the dematerialisation of shares. As on March 31, 2016, a total of 21,726,349shares, which forms 96.36% of the share capital of the Company stands dematerialized and 821,201 shares which forms 3.64% of the share capital are in physical form.

# m) Outstanding GDRs / ADRs / Warrants or any convertible instruments

On June 15, 2012, the Company had issued 4,888,775 Global Depositary Receipts (GDRs), each GDR representing two Equity Shares of `10/- each. The GDRs issued by the Company are listed on the Luxembourg Stock Exchange. As on March 31, 2016, the total outstanding GDRs stood at 4,888,775.

#### n) Plant Location

The Company does not have a manufacturing plant.

#### o) Address for Correspondence

Shareholders can correspond with the Registrars & Share Transfer Agents or at the Registered Office of the Company.

#### Address of the Registrar & Share Transfer Agents

Link Intime India Private Limited C-13, Pannalal Silk Mills Compound L.B.S. Marg, Bhandup (West), Mumbai 400 078.

Tel. No.: 022 2596 3838

For the convenience of the investors, transfer requests are also accepted at the Registered Office of the Company.

#### **Address of Registered Office**

14 E Rajabahadur Mansion, 2nd Floor 28, Bombay Samachar Marg, Fort, Mumbai - 400 001

#### **Contact Person**

Ms. Cumi Banerjee - CEO & Company Secretary Tel. No.: 022 4325 0100

#### **Auditors' Certificate on Corporate Governance**

The Auditors' Certificate on compliance of the Listing Regulations relating to Corporate Governance is published as an annexure to the Directors' Report.

#### **Declaration on Compliance with Code of Conduct**

It is hereby affirmed that all the directors and the senior management personnel have complied with the Code of Conduct framed by the Company and a confirmation to that effect has been obtained from the directors and senior management personnel.

On behalf of the Board of Directors

Dr. B. Samal Chairman (DIN: 00007256)

Place : Mumbai Date: August 09, 2016



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#### Annexure

#### **Nomination and Remuneration Policy**

The Board of Directors of Industrial Investment Trust Limited ("the Company") constituted the "Nomination and Remuneration Committee" at the Meeting held on July 25, 2014, consisting of three (3) Non-Executive Directors of which majority are Independent Directors.

#### 1. OBJECTIVE

The Nomination and Remuneration Committee and this Policy shall be in compliance with Section 178 of the Companies Act, 2013 read along with the applicable rules thereto and Clause 49 under the Listing Agreement or any amendments thereto.

#### The Key Objectives of the Committee would be:

- To guide the Board in relation to appointment and removal of Directors, Key Managerial Personnel and Senior Management.
- To evaluate the performance of the members of the Board and provide necessary report to the Board for further evaluation of the Board.
- To recommend to the Board on Remuneration payable to the Directors, Key Managerial Personnel and Senior Management.
- iv) To retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.

#### 2. DEFINITIONS

- Act means the Companies Act, 2013 and Rules framed thereunder, as amended from time to time.
- ii) Board means Board of Directors of the Company.
- iii) Directors mean Directors of the Company.
- iv) Key Managerial Personnel means
  - Chief Executive Officer or the Managing Director or the Manager;
  - Whole-time director;
  - Chief Financial Officer;
  - · Company Secretary; and
  - such other officer as may be prescribed.
- v) Senior Management means, personnel of the company who are members of its core management team excluding the Board of Directors including Functional Heads.

#### 3. ROLE OF COMMITTEE

The Committee shall:

- Formulate the criteria for determining qualifications, positive attributes and independence of a director.
- Identify persons who are qualified to become Director and persons who may be appointed in Key Managerial and Senior Management positions in accordance with the criteria laid down in this policy.
- Recommend to the Board, appointment and removal of Director, KMP and Senior Management Personnel.

 A) Policy for appointment and removal of Director, KMP and Senior Management

#### Appointment criteria and qualifications

- a) The Committee shall identify and ascertain the integrity, qualification, expertise and experience of the person for appointment as Director, KMP or at Senior Management level and recommend to the Board his / her appointment.
- b) A person should possess adequate qualification, expertise and experience for the position he / she is considered for appointment. The Committee has discretion to decide whether qualification, expertise and experience possessed by a person is sufficient / satisfactory for the concerned position.
- c) The Company shall not appoint or continue the employment of any person as Whole-time Director who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond the age of seventy years with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for extension of appointment beyond seventy years.

#### **Term / Tenure**

#### a) Managing Director/Whole-time Director:

The Company shall appoint or re-appoint any person as its Executive Chairman, Managing Director or Executive Director for a term not exceeding five years at a time. No re-appointment shall be made earlier than one year before the expiry of term.

#### b) Independent Director:

- An Independent Director shall hold office for a term up to five consecutive years on the Board of the Company and will be eligible for reappointment on passing of a special resolution by the Company and disclosure of such appointment in the Board's report.
- No Independent Director shall hold office for more than two consecutive terms, but such Independent Director shall be eligible for appointment after expiry of three years of ceasing to become an Independent Director. Provided that an Independent Director shall not, during the said period of three years, be appointed in or be associated with the Company in any other capacity, either directly or indirectly.
- Any tenure of an Independent Director on the date of commencement of Companies Act, 2013 i.e. April 01, 2014 shall not be counted for his appointment / holding office of Director under the Act.
- At the time of appointment of Independent Director it should be ensured that number of Boards on which such Independent Director serves is restricted to seven listed companies



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as an Independent Director and three listed companies as an Independent Director in case such person is serving as a Whole-time Director of a listed company or such other number as may be prescribed under the Act.

#### **Evaluation**

The Committee shall carry out evaluation of performance of every Director, KMP and Senior Management Personnel once a year.

#### Removal

Due to reasons for any disqualification mentioned in the Act or under any other applicable Act, rules and regulations thereunder, the Committee may recommend, to the Board with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel subject to the provisions and compliance of the said Act, rules and regulations.

#### Retirement

The Director, KMP and Senior Management Personnel shall retire as per the applicable provisions of the Act and the prevailing policy of the Company. The Board will have the discretion to retain the Director, KMP, Senior Management Personnel in the same position/ remuneration or otherwise even after attaining the retirement age, for the benefit of the Company.

B) Policy relating to the Remuneration for the Whole-time Director, KMP and Senior Management Personnel

#### General:

- a) The remuneration / commission to the Wholetime Director, KMP and Senior Management Personnel will be determined by the Committee and recommended to the Board for approval. The remuneration / commission shall be subject to the prior/post approval of the shareholders of the Company and Central Government, wherever required.
- b) The remuneration / commission to be paid to the Whole-time Director shall be in accordance with the Articles of Association of the Company and as per the provisions of the Act.
- c) Increments to the existing remuneration structure may be recommended by the Committee to the Board which should be within the limits approved by the Shareholders in the case of Whole-time Director.
- d) Where any insurance is taken by the Company on behalf of its Whole-time Director, Chief Executive Officer, Chief Financial Officer, the Company Secretary and any other employees for indemnifying them against any liability, the premium paid on such insurance shall not be treated as part of the remuneration payable to any such personnel. Provided that if such person is proved to be guilty, the premium paid on such insurance shall be treated as part of the remuneration.

# Remuneration to Whole-time / Executive / Managing Director, KMP and Senior Management Personnel:

#### a) Fixed pay:

The Whole-time Director/ KMP and Senior Management Personnel shall be eligible for a monthly remuneration as may be approved by the Board on the recommendation of the Committee. The breakup of the pay scale and quantum of perquisites including, employer's contribution to P.F, pension scheme, medical expenses, club fees etc. shall be decided and approved by the Board on the recommendation of the Committee and approved by the shareholders and Central Government, wherever required.

#### b) Minimum Remuneration:

If, in any financial year, the Company has no profits or its profits are inadequate, the Company shall pay remuneration to its Whole-time Director in accordance with the provisions of Schedule V of the Act and if it is not able to comply with such provisions, with the previous approval of the Central Government.

#### c) Provisions for excess remuneration:

If any Whole-time Director draws or receives, directly or indirectly by way of remuneration any such sums in excess of the limits prescribed under the Act or without the prior sanction of the Central Government, where required, he / she shall refund such sums to the Company and until such sum is refunded, hold it in trust for the Company. The Company shall not waive recovery of such sum refundable to it unless permitted by the Central Government.

#### Remuneration to Non- Executive / Independent Director:

#### a) Remuneration:

The remuneration payable shall be fixed as mentioned in the Articles of Association of the Company and the Act.

#### b) Sitting Fees:

The Non- Executive / Independent Director may receive remuneration by way of fees for attending meetings of Board or Committee thereof. Provided that the amount of such fees shall not exceed Rs. One Lac per meeting of the Board or Committee or such amount as may be prescribed by the Central Government from time to time.

#### c) Commission:

If at any time the Company desires to pay Commission, it may be paid within the monetary limit approved by shareholders, subject to the limit not exceeding 1% of the profits of the Company computed as per the applicable provisions of the Act.

#### 4. MEMBERSHIP

- The Committee shall consist of a minimum 3 nonexecutive directors, majority of them being independent.
- Minimum two (2) members shall constitute a quorum for the Committee meeting.



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- Membership of the Committee shall be disclosed in the Annual Report.
- Term of the Committee shall be continued unless terminated by the Board of Directors.

#### 5. CHAIRPERSON

- Chairperson of the Committee shall be an Independent Director.
- Chairperson of the Company may be appointed as a member of the Committee but shall not be a Chairman of the Committee.
- In the absence of the Chairperson, the members of the Committee present at the meeting shall choose one amongst them to act as Chairperson.
- Chairman of the Nomination and Remuneration Committee meeting could be present at the Annual General Meeting.

#### 6. FREQUENCY OF MEETINGS

The meeting of the Committee shall be held at such regular intervals as may be required.

#### 7. COMMITTEE MEMBERS' INTERESTS

- A member of the Committee is not entitled to be present when his or her own remuneration is discussed at a meeting or when his or her performance is being evaluated.
- The Committee may invite such executives, as it considers appropriate, to be present at the meetings of the Committee.

#### 8. SECRETARY

The Company Secretary of the Company shall act as Secretary of the Committee.

#### 9. VOTING

- Matters arising for determination at Committee meetings shall be decided by a majority of votes of Members present and voting and any such decision shall for all purposes be deemed a decision of the Committee.
- In the case of equality of votes, the Chairman of the meeting will have a casting vote.

#### 10. DUTIES OF THE COMMITTEE

# The duties of the Committee in relation to nomination matters include:

- To ensure that there is an appropriate induction in place for new Directors and members of Senior Management and reviewing its effectiveness;
- To ensure that on appointment to the Board, Non-Executive Directors receive a formal letter of appointment in accordance with the Guidelines provided under the Act.
- Identify and recommend Directors who are to be put forward for retirement by rotation.
- Developing a succession plan for the Board and Senior Management and regularly reviewing the plan;

- Evaluating the performance of the Board members and Senior Management in the context of the Company's performance from business and compliance perspective;
- · Recommend any necessary changes to the Board; and
- Considering any other matters, as may be requested by the Board.

# The duties of the Committee in relation to remuneration matters include:

- to consider and determine the Remuneration Policy, based on the performance and also bearing in mind that the remuneration is reasonable and sufficient to attract retain and motivate members of the Board and such other factors as the Committee shall deem appropriate all elements of the remuneration of the members of the Board.
- to approve the remuneration of the Senior Management including key managerial personnel of the Company.
- to consider any other matters as may be requested by the Board.
- Professional indemnity and liability insurance for Directors and senior management.

#### 11. MINUTES OF COMMITTEE MEETING

Proceedings of all meetings must be minuted and signed by the Chairman of the Committee. Minutes of the Committee meetings will be tabled at the subsequent Board and Committee meeting.



#### INDEPENDENT AUDITORS' CERTIFICATE

# TO THE MEMBERS OF INDUSTRIAL INVESTMENT TRUST LIMITED

- 1. We have examined the compliance of conditions of Corporate Governance by **INDUSTRIAL INVESTMENT TRUST LIMITED** ("the Company"), for the year ended on March 31, 2016, as stipulated in:
  - Clause 49 (excluding clause 49(VII)(E)) of the Listing Agreements of the Company with stock exchange(s) for the period from April 01, 2015 to November 30, 2015.
  - Clause 49(VII)(E) of the Listing Agreements of the Company with the stock exchange(s) for the period from April 01, 2015 to September 01, 2015.
  - Regulation 23(4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations) for the period from September 02, 2015 to March 31, 2016 and
  - Regulations 17 to 27 (excluding regulation 23(4)) and clauses (b) to (i) of regulation 46(2) and para C, D and E of Schedule V of the Listing Regulations for the period from December 01, 2015 to March 31, 2016.
- 2. The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- We have examined the relevant records of the Company in accordance with the Generally Accepted Auditing Standards in India, to the extent relevant, and as per the Guidance Note on Certification of Corporate Governance issued by the Institute of the Chartered Accountants of India.
- 4. In our opinion and to the best of our information and according to our examination of the relevant records and the explanations given to us and the representations made by the Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement and regulation 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C, D and E of Schedule V of the Listing Regulations for the respective periods of applicability as specified under paragraph 1 above, during the year ended March 31, 2016.
- 5. We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For **DELOITTE HASKINS & SELLS** 

Chartered Accountants (Firm's Registration No. 117365W)

Uday M. Neogi Partner (Membership No. 30235)

MUMBAI, August 09, 2016



# CERTIFICATE (UNDER REGULATION 33(2)(A) OF SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015)

To,

The Board of Directors
Industrial Investment Trust Limited
Mumbai

#### This is to certify that:

- a) We have reviewed financial statements and the cash flow statements for the year and that to the best of our knowledge and belief:
  - these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the company and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.

We have indicated to the auditors and the Audit Committee

- significant changes, if any, in internal control during the year;
- (ii) significant changes, if any, in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
- (iii) We have not come across any instances of fraud or fraudulent activities during the year.

Dr. B Samal Cumi Banerjee
Chairman CEO & Company Secretary

Kaushik Desai Chief Financial Officer

Place : Mumbai Date : May 26, 2016



# INDUSTRIAL INVESTMENT TRUST LIMITED

# STANDALONE FINANCIAL STATEMENTS



# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INDUSTRIAL INVESTMENT TRUST LIMITED

#### **Report on the Standalone Financial Statements**

We have audited the accompanying standalone financial statements of **INDUSTRIAL INVESTMENT TRUST LIMITED** ("the Company"), which comprise the Balance Sheet as at 31st March, 2016, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

# Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed under section 133 of the Act.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder and the Order under section 143(11) of the Act.

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial

control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2016, and its profit and its cash flows for the year ended on that date.

#### **Emphasis of Matters**

We draw attention to Note 2.30 of the financial statements. As stated in the Note the net worth of Future Generali India Life Insurance Company Limited ("FGILICL"), a Joint Venture of the Company, as at 31st March 2016 has substantially eroded. However, the Management of the Company is of the view, for the reasons stated in the Note, that there is no diminution other than temporary in the value of investment of the Company in FGILICL as at 31st March, 2016.

Our opinion is not modified in respect of these matters.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards prescribed under section 133 of the Act.
  - e) The matter related to investment of the Company in a Joint Venture described under the Emphasis of Matters paragraph above, in our opinion, may have an adverse effect on the functioning of the Company.



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- f) On the basis of the written representations received from the directors as on 31st March, 2016 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2016 from being appointed as a director in terms of Section 164(2) of the Act.
- g) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
- h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer Note 2.19(i)(a) to the financial statements.

- The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- As required by the Companies (Auditor's Report) Order, 2016 ("the CARO 2016") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the CARO 2016.

#### For DELOITTE HASKINS & SELLS

Chartered Accountants (Firm Registration No. 117365W)

Uday M. Neogi Partner Membership No. 30235

MUMBAI, 26th May, 2016



#### ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1 (g)under 'Report on Other Legal and Regulatory Requirements' section of our report of even date to the members of Industrial Investment Trust Limited on the standalone financial statements for the year ended 31st March, 2016)

# Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Industrial Investment Trust Limited ("the Company") as of 31st March, 2016 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March , 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### For DELOITTE HASKINS & SELLS

Chartered Accountants (Firm's Registration No. 117365W)

Uday M. Neogi Partner Membership No. 30235

MUMBAI, 26th May, 2016

# Industrial Investment Trust Limited Annual Report 2015-2016

#### ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date to the members of Industrial Investment Trust Limited on the standalone financial statements for the year ended 31st March, 2016)

- i) a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
  - c) According to the information and explanations given to us and the records examined by us and based on the letter received by the Company from the Sub-Registrar (Baroda), we report that, the title deed of the Building (commercial premises) is pending registration in the name of the Company as at the balance sheet date, details of which are as follows:

Particulars	Gross Block	Net Block	Remarks
of the land and	as at	as at	
building	31 March 2016	31 March 2016	
Commercial Premises located at Gayatri Chambers in Baroda admeasuring 20,000 sft.	₹ 9,100,000	₹ 2,956,230	The original conveyance deed is with the Sub-Registrar for registration. Pending submission of certain documents by the vendor, registration is pending

- The Company does not have any inventory and hence reporting under clause (ii) of the CARO 2016 is not applicable.
- iii) According to the information and explanations given to us, the Company has granted loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013, in respect of which:
  - The terms and conditions of the grant of such loans are, in our opinion, prima facie, not prejudicial to the Company's interest.
  - b) The schedule of repayment of principal and payment of interest has been stipulated and repayments of principal amounts are regular as per stipulations but receipts of interest are not regular.
  - c) In respect of amount of ₹ 7,978,601 of interest, which is overdue for more than 90 days, as explained to us, the Management has taken reasonable steps for recovery of the interest.
- iv) In our opinion and according to the information and explanations given to us, the Company is a Non-Banking Finance Company and provisions of Sections 185 and 186 of the Companies Act, 2013 do not apply and hence reporting under clause (iv) of the CARO 2016 is also not applicable.
- According to the information and explanations given to us, the Company has not accepted any deposit and the provisions of Sections 73 to 76 of the Companies Act, 2013 are not applicable and hence reporting under clause (v) of the CARO 2016 is also not applicable.
- vi) The maintenance of Cost records has not been specified by the Central Government under section 148 (1) of the Companies Act, 2013, accordingly reporting under clause (vi) of the CARO 2016 is not applicable.
- vii) According to the information and explanations given to us, in respect of statutory dues:

- a) The Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Incometax, Service Tax,cess and other material statutory dues applicable to it to the appropriate authorities. Dues relating to Employees' State Insurance, Sales Tax, Customs Duty, Excise Duty and Value Added Tax are not applicable to the Company for the year.
- b) There were no undisputed amounts payable in respect of Provident Fund, Income-tax, Service Tax,cess and other material statutory dues in arrears as at March 31, 2016 for a period of more than six months from the date they became payable.
- There are no dues of Income-tax and Service Tax as on March 31, 2016 on account of disputes.
- viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowings to financial institutions. The Company has neither taken any loans or borrowings from banks and government nor has issued any debentures.
- ix) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) or term loans and hence reporting under clause (ix) of the CARO 2016 Order is not applicable.
- x) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- xi) In our opinion and according to the information and explanations given to us, the Company has paid / provided managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act, 2013.
- xii) The Company is not a Nidhi Company and hence reporting under clause (xii) of the CARO 2016 Order is not applicable.
- xiii) In our opinion and according to the information and explanations given to us the Company is in compliance with Section 177 and 188 of the Companies Act, 2013, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the financial statements etc. as required by the applicable accounting standards.
- xiv) During the year the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures and hence reporting under clause (xiv) of the CARO 2016 is not applicable to the Company.
- xv) In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its directors or persons connected with him and hence provisions of section 192 of the Companies Act, 2013 are not applicable.
- xvi) The Company is required to be registered under section 45-I of the Reserve Bank of India Act, 1934 and it has obtained the registration.

#### For DELOITTE HASKINS & SELLS

Chartered Accountants (Firm's Registration No.117365W)

Uday M. Neogi Partner (Membership No.30235)

MUMBAI, 26th May, 2016



#### **BALANCE SHEET AS AT 31ST MARCH, 2016**

Particulars	Note No.	As at 31st March, 2016 ₹	As at 31st March, 2015 ₹
EQUITY AND LIABILITIES		· · · · · · · · · · · · · · · · · · ·	
Shareholders' funds			
Share capital	2.1	225,475,500	225,475,500
Reserves and surplus	2.2	5,169,910,210	5,104,825,326
		5,395,385,710	5,330,300,826
Non-current liabilities			
Long-term borrowings	2.3	297,929	1,131,395
Long term provisions	2.4	6,110,073	1,017,010
		6,408,002	2,148,405
Current liabilities			
Trade payables:-			
(a) Total outstanding dues of micro enterprises and small			
enterprises; and	2.32	-	-
<ul><li>(b) Total outstanding dues of creditors other than micro enterprises and small enterprises</li></ul>		2,570,460	4,193,374
Other current liabilities	2.5	5,818,636	5,579,960
Short-term provisions	2.6	2,142,469	29,600,879
Short-term provisions	2.0	10,531,565	39,374,213
TOTA	<b>AL</b>	5,412,325,277	5,371,823,444
ASSETS			
Non-current assets			
Fixed assets - Tangible	2.7	5,149,010	6,523,761
Non-current investments	2.8	4,439,154,628	4,490,059,776
Deferred tax assets (net)	2.9	13,424,102	687,816
Long-term loans and advances	2.10	383,866,215	26,017,076
		4,841,593,955	4,523,288,429
Current assets			
Cash and cash equivalents	2.11	65,181,688	67,784,922
Short-term loans and advances	2.12	481,625,408	755,229,967
Other current assets	2.13	23,924,226	25,520,126
		570,731,322	848,535,015
TOTA	<b>AL</b>	5,412,325,277	5,371,823,444

See accompanying notes (1 and 2.1 to 2.35) forming part of the financial statements

In terms of our report attached.

For and on behalf of the Board of Directors

For **DELOITTE HASKINS & SELLS** 

**Chartered Accountants** 

DR. B. SAMAL BIPIN AGARWAL

Executive Chairman Director

UDAY M. NEOGICUMI BANERJEEKAUSHIK DESAIPartnerCEO & Company SecretaryChief Financial Officer

Mumbai: 26th May, 2016 Mumbai: 26th May, 2016

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#### STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2016

Particulars Note No.		Year ended 31st March, 2016 ₹	Year ended 31st March, 2015 ₹
Revenue from operations	2.14	169,858,934	113,879,789
Other income	2.15	1,125,123	-
Total Revenue		170,984,057	113,879,789
Employee benefits expense	2.16	12,232,281	10,426,358
Finance Cost	2.17	693,165	243,619
Depreciation expense			
- on investment properties		5,241	8,953
- on fixed assets - tangible	2.7	1,242,806	1,968,127
Other expenses	2.18	23,812,785	25,275,182
Provision for diminution in value of long-term investments (net)		6,321,715	27,904,405
Net loss on sale of long term investments (after adjusting pro vision for diminution in value ₹ 60,180,115 (Previous year ₹ 14,893,656 ))		17,147,466	3,904,744
Contingent provision against standard assets		-	223,000
Provision for sub-standard assets		36,480,000	-
Provision for contingency [See note 2.33]		5,000,000	-
Total expenses		102,935,459	69,954,388
Profit before tax		68,048,598	43,925,401
Tax expense:			
(a) Current tax		31,700,000	27,670,000
(b) Less: MAT Credit		(16,000,000)	(16,184,000)
(c) Net current tax expense		15,700,000	11,486,000
(d) Deferred tax	2.9	(12,736,286)	1,117,943
		2,963,714	12,603,943
Profit for the year		65,084,884	31,321,458
Earnings per share:	2.23		
Basic and diluted		2.89	1.39
Nominal Value per equity share (₹)		10.00	10.00

See accompanying notes (1 and 2.1 to 2.35) forming part of the financial statements

In terms of our report attached.

For and on behalf of the Board of Directors

For **DELOITTE HASKINS & SELLS** 

**Chartered Accountants** 

DR. B. SAMAL BIPIN AGARWAL

Executive Chairman Director

UDAY M. NEOGICUMI BANERJEEKAUSHIK DESAIPartnerCEO & Company SecretaryChief Financial Officer

Mumbai: 26th May, 2016 Mumbai: 26th May, 2016

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## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2016

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
A. CASH FLOW FROM OPERATING ACTIVITIES		
Net profit before tax	68,048,598	43,925,401
Adjustments for:		
Depreciation on fixed assets - tangible	1,242,806	1,968,127
Depreciation on investment property	5,241	8,953
Interest income	(89,786,984)	(113,619,579)
Profit on sale of investment properties (net)	(80,329,478)	•
Profit on sale of fixed asset	(7,306)	•
Reversal of reduction in the carrying amount of long term in	nvestments (58,771)	•
Reversal of contingent provision against standard assets	(379,639)	
Finance costs	693,165	243,619
Provision for compensated absences	152,072	97,849
Provision for diminution in value of long-term investments (	(net) 6,321,715	27,904,405
Contingent provision against standard assets	-	223,000
Provision for sub-standard asset	36,480,000	
Provision for contingency	5,000,000	
Loss on sale of long-term investments (net)	17,147,466	3,904,744
Operating loss before working capital changes	(35,471,115)	(35,343,481
Changes in working capital		
Adjustments for (increase) / decrease in operating assets:		
Short-term loans and advances	(182,839)	1,087,967
Long-term loans and advances	(5,627,553)	4,136,535
Dividend account balance with banks	311,185	(68,982
Adjustments for increase / (decrease) in operating liabilities	3:	
Trade payables	(1,622,914)	2,767,688
Other current liabilities	466,459	172,412
Other adjustments :		
Bank balances not considered as cash and cash equivaler	nts	
- Placed	(237,136,866)	(210,638,671)
- Matured	243,663,656	248,715,953
Purchase of long-term investments:		
- Subsidiaries	-	(2,500,000
Proceeds from sale of long-term investments:		
- Others	27,423,463	16,989,920
Proceeds from sale of investment properties	80,395,512	
Loans given:		
- Subsidiaries	(242,100,000)	(54,500,000)
- Associates	(83,000,000)	(65,000,000)
58		



#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2016 (Contd.)

	Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
		₹	₹
	Loans realised:		
	- Associates	214,087,398	54,130,273
	Interest received:		
	- Subsidiaries	13,864,114	11,988,725
	- Associates	74,408,463	70,671,497
	- Others	2,749,604	8,705,648
	Cash flow from operations	52,228,567	51,315,484
	Net income tax paid	(19,770,518)_	(17,346,862)
	Net cash flow from operating activities (A)	32,458,049	33,968,622
B.	CASH FLOW FROM INVESTING ACTIVITIES		
	Purchase of fixed assets	(300,749)	(3,530,082)
	Proceeds from sale of fixed asset	440,000	-
	Net cash flow from / (used in) investing activities (B)	139,251	(3,530,082)
C.	CASH FLOW FROM FINANCING ACTIVITIES		
	Proceeds from long term borrowings	-	1,881,460
	Repayment of long term borrowings	(750,065)	-
	Finance costs	(163,531)	(119,524)
	Dividend and tax on dividend paid	(27,448,964)	(44,930,773)
	Net cash used in financing activities (C)	(28,362,560)	(43,168,837)
	Net increase / (decrease) in Cash and cash equivalents (A+B+C)	4,234,740	(12,730,297)
	Cash and cash equivalents at the beginning of the year	2,059,699	14,789,996
	Cash and cash equivalents at the end of the year (See Note 2.11)	6,294,439	2,059,699

#### Note:

- 1 Investment is the principal business activity of the Company and therefore the cash flow relating to it is included under operating activities.
- The Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Accounting Standard 3 on Cash Flow Statements.
- 3 Previous year figures have been regrouped wherever necessary.

In terms of our report attached.

For **DELOITTE HASKINS & SELLS** 

**Chartered Accountants** 

For and on behalf of the Board of Directors

DR. B. SAMAL BIPIN AGARWAL

Executive Chairman Director

UDAY M. NEOGI CUMI BANERJEE KAUSHIK DESAI

Partner CEO & Company Secretary Chief Financial Officer

Mumbai: 26th May, 2016 Mumbai: 26th May, 2016



#### 1.1 Corporate Information

Industrial Investment Trust Limited (the Company) is a Public company incorporated under the provisions of the Companies Act, 1956. The Company is a Systemically Important Non-Deposit taking Non-Banking Financial Company registered with the Reserve Bank of India. The Company has been classified as an Investment Company.

#### 1.2 Significant Accounting Policies

(A) Basis of accounting and preparation of financial statements:

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with Accounting Standards specified under Section 133 of the Companies Act, 2013 ("the 2013 Act") and the relevant provisions of the 2013 Act as applicable. 'The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year. The Company follows the Systemically Important Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2015 (RBI quidelines).

An asset or a liability is classified as current if it is expected to realise or settle within 12 months after Balance Sheet date.

#### (B) Use of estimates:

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

#### (C) Revenue Recognition:

- (a) Interest on all lending such as inter corporate deposits and finance against securities are accounted on time proportionate basis except in case of non-perfoming assets, where it is recognised upon realisation, as per RBI guidelines.
- (b) Rental income is accrued on the basis of the agreement.
- (c) Dividend income is accounted for when the right to receive it is established.
- (d) Profit/Losses from share trading/investment activities is determined on the basis of weighted average carrying amount of investments and is recognised on the basis of contract notes.

#### (D) Fixed Assets:

Fixed assets are carried at cost less accumulated depreciation. Cost comprises of the purchase price and any other attributable expenditure of bringing the asset to its working condition for its intended use.

#### (E) Depreciation:

- (a) Depreciation on tangible fixed assets has been provided on the written down value basis as per the useful life prescribed in Schedule II to the 2013 Act.
- (b) Depreciation on additions to fixed assets is provided for the full period irrespective of the date of addition. No depreciation is provided on deletions to fixed assets in the year of sale.

#### (F) Investments:

Long Term Investments (excluding investment property) are valued at cost unless there is a diminution in value, other than temporary for which provision is made.

Current Investments are stated at lower of cost and fair value.

Investment properties are carried individually at cost less accumulated depreciation. Investment properties are capitalised and depreciated in accordance with the policy stated for Fixed Assets.



#### 1.2 Significant Accounting Policies (Contd.)

#### (G) Taxation:

Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the applicable tax rates and the provisions of the Income-tax Act, 1961 and other applicable tax laws.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is highly probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabosrbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there are unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their realisability.

#### (H) Provisions and contingencies:

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes. Contingent assets are not recognised in the financial statements.

#### (I) Operating Lease:

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased assets, are classified as operating leases. Operating lease payments are recognised as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term.

#### (J) Employee benefits:

(a) Short term employee benefits:

Short term employee benefits are recognised as an expense at the undiscounted amount in the Statement of Profit and Loss of the period in which the related service is rendered.

#### (b) Long term employee benefits:

#### 1. <u>Defined Contribution Plan:</u>

The eligible employees of the Company are entitled to receive post employment benefits in respect of provident and family pension fund, in which both employees and the Company makes monthly contributions at a specified percentage of the employees' eligible salary (currently 12% of employees' eligible salary). The contributions are made to Employees Provident Fund Organisation. Provident Fund and Family Pension Fund are classified as Defined Contribution Plans as the Company has no further obligation beyond making the contribution. The Company's contributions to Defined Contribution Plans are charged to Statement of Profit and Loss as incurred.



#### 2. <u>Defined Benefit Plans:</u>

#### Gratuity

For defined benefit plans in the form of gratuity fund, the cost of providing benefits is determined using the Projected Unit Credit method, with actuarial valuation being carried out at each balance sheet date. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the schemes.

#### Other long term employee benefits:

#### Compensated absences

The Company provides for the encashment of leave or leave with pay subject to certain rules. The Employees are entitled to accumulate leave subject to certain limits for future encashment/availment. The Company makes provision for compensated absences based on an actuarial valuation carried out at the end of the year. Actuarial gains and losses are recognised in the Statement of Profit and Loss.

#### (K) Foreign Currency Transactions:

Transactions in foreign currencies are translated to reporting currency based on the exchange rate on the date of the transaction. Exchange differences arising on settlement thereof during the year are recognized as income or expense in the Statement of Profit and Loss.

Cash and bank balances, receivables and liabilities (monetary items) in foreign currencies as at the year end are translated at closing date rates and unrealized translation differences are included in the Statement of Profit and Loss.

#### (L) Share issue expenses:

Share issue expenses are adjusted against Securities Premium Account in terms of Section 52 of the 2013 Act, to the extent any balance is available for utilisation in the Securities Premium Account. Share issue expenses in excess of the balance in Securities Premium Account is expensed in the Statement of Profit and Loss.

#### (M) Earnings per share:

Basic earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) attributable to equity shareholders (after deducting preference dividend and attributable taxes) by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. The dilutive potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value (i.e. average market value of the outstanding shares). Dilutive potential equity shares are determined independently for each period presented. The number of equity shares and potentially dilutive equity shares are adjusted for share splits / reverse share splits and bonus shares, as appropriate.

#### (N) Cash and cash equivalents (for purposes of Cash Flow Statement):

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### (O) Cash flow statement:

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.



#### 2.1 **Share Capital**

Particulars	As at 31st March, 2016 3	As at 1st March, 2015
	₹	₹
Authorised		
30,000,000 (previous year 30,000,000) Equity shares of ₹ 10 each	300,000,000	300,000,000
5,000,000 (previous year 5,000,000) Preference shares of ₹ 10 each.	50,000,000	50,000,000
Issued, subscribed and fully paid-up:		
22,547,550 (previous year 22,547,550) Equity shares of ₹ 10 each	225,475,500	225,475,500
[Included above are 9,777,550 (Previous year: 9,777,550) equity shares represented by 4,888,775 (Previous year: 4,888,775) Global Depository Shares "GDS"]	,	
Total	225,475,500	225,475,500
(a) Reconciliation of the number of shares and amount outstanding at the beginning	and at the end of the	reporting period:

Equity Shares	As at 31st March, 2016		As at 31st M	larch 2015
	No. of shares	₹	No. of shares	₹
Opening Balance	22,547,550	225,475,500	21,827,550	218,275,500
Add:- Conversion of Compulsorily Convertible Preference Shares (CCPS) to equity shares	-	-	720,000	7,200,000
Closing balance	22,547,550	225,475,500	22,547,550	225,475,500

The Company had issued 4,888,775 Global Depository Shares ('GDSs') representing 9,777,550 equity shares of the Company of nominal value ₹ 10 each, aggregating to US \$ 59.89 millions equivalent to ₹ 3,377,606,725 (including share premium of ₹ 3,279,831,225). The GDSs are listed on Luxembourg Stock Exchange.

10% Compulsorily Convertible Preference Shares	As at 31st March 2016		As at 31st Ma	rch 2015	
	No. of shares	₹		No. of shares	₹
Opening Balance	-		-	720,000	7,200,000
Less:- Conversion of CCPS to equity shares	-		-	720,000	7,200,000
Closing balance	-		-	-	-

During the year 2012-13, the Company had allotted 2,770,000 10% Compulsorily Convertible Preference Shares of ₹ 10 each on a preferential basis to companies in the promoter group at a price of ₹ 350/- per share. The closing balance of 720,000 CCPS as on 31st March 2014 was converted to equity shares on 3rd April 2014.

#### Rights, preferences and restrictions attached to equity shares (b)

Equity shares of the Company are issued at a par value of ₹ 10 per share.

- Equity Shares represented by GDS Holders of the GDSs will have no voting rights with respect to the underlying equity shares. The Depository will not exercise any voting rights with respect to the deposited shares. Other rights, preferences and restrictions are same as other equity shares.
- Other Equity Shares Each holder of other equity shares is entitled to one vote per share. The Company declares (ii) and pays dividend in Indian rupees. The dividend, if any, proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after payment of all claims/liabilities and preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.



(c) Equity shares held by each shareholder holding more than 5% equity shares in the Company are as follows:

articulars	As at 31st Ma	rch, 2016	As at 31st Mai	rch, 2015
	No. of Shares held	% of Holding	No. of Shares held	% of Holding
N. N. Financial Services Private Limited	7,087,960	31.44	7,087,960	31.44
Nimbus India Limited	2,183,427	9.68	2,183,427	9.68
Life Insurance Corporation of India	1,225,017	5.43	1,225,017	5.43
The Bank of New York Mellon (Depository for GDS holders) *	9,777,550	43.36	9,777,550	43.36

<sup>\*</sup> The Company does not have the details of the individual holders.

- (d) The Company has not allotted any equity shares for consideration other than cash, bonus shares, nor have any shares been bought back during the period of five years immediately preceding the Balance Sheet date.
- (e) Disclosure required in terms of Clause 13.5A of Chapter XIII on Guidelines for preferential issues, SEBI (Disclosure and Investor Protection) Guidelines, 2000

Regarding issue of preference shares:

Particulars	During the	year ended
	31st March, 2016	31st March, 2015
	₹	₹
Unutilised monies as on April 1	-	7,918,029
Purpose for which the money received has been utilized :		
Loans given to entities under significant influence	-	7,918,029
	-	7,918,029
Unutilised monies	-	-



#### 2.2 Reserves and surplus

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Capital Reserve		
Balance as per last Balance Sheet	750	750
Securities Premium Account		
Balance as per last Balance Sheet	4,186,487,469	4,186,487,469
General Reserve		
Balance as per last Balance Sheet	185,542,587	185,542,587
Special Reserve (as per the RBI regulations)		
Opening balance	309,390,023	303,125,731
Add: Transfer from Surplus in the Statement of Profit and Loss	13,016,977	6,264,292
Closing balance	322,406,999	309,390,023
Surplus in Statement of Profit and Loss		
Opening balance	423,404,497	425,666,915
Add: Profit for the year	65,084,884	31,321,458
Less: Depreciation on transition to Schedule II of the Companies Act, 2013 on tangible fixed assets with nil remaining useful life [(Net of deferred tax of ₹ 93,615)] (See note 2.31)		181,804
Less: Dividend proposed to be distributed to equity shareholders (₹ Nil per share, previous year ₹ 1.00 per share)	-	22,543,605
Less: Dividend proposed to be distributed to CCPS shareholders (previous year ₹ 1.00 per share)"	-	3,945
Less: Tax on dividend	-	4,590,230
Transferred to:		
- Special Reserve	13,016,977	6,264,292
Closing balance	475,472,404	423,404,497
Total	5,169,910,210	5,104,825,326

#### 2.3 Long term borrowings

Particulars		As at 31st March, 2016	As at 31st March, 2015
	₹	₹	₹
Term Loans (Secured) :			
Vehicle loan from Financial Institution:	1,131,395		1,881,460
Less: Current maturities of long-term debt (See Note 2.5)	833,466		750,065
		297,929	1,131,395
Total		297,929	1,131,395

#### Notes:

Details of terms of repayment and security provided:

Particulars	Terms of Repayment	Security Provided
Kotak Mahindra Prime Limited	Repayable in 35 Equated Monthly Installments (EMI) each of ₹ 76,133; Number of Installments outstanding as at 31st March, 2016: 16 (As at 31st March 2015: 28) Interest is charged at 10.25% p.a.	the vehicle purchased from



#### 2.4 Long term provisions

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Provision for employee benefits:		
Compensated absences	1,110,073	1,017,010
Provision - Others:		
Provision for contigency [refer note 2.33]	5,000,000	-
Total	6,110,073	1,017,010

#### 2.5 Other current liabilities

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Current maturities of long-term debt (See Note 2.3)	833,466	750,065
Unclaimed dividends *	3,887,249	4,198,433
Other payables:		
Statutory remittances (Contributions to PF, Service Tax, etc.)	557,677	601,432
Others	540,244	30,030
Total	5,818,636	5,579,960

<sup>\*</sup> Investor Protection and Education Fund is being credited as and when due.

#### 2.6 Short term provisions

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Provision for employee benefits:		
Compensated absences	558,609	499,600
Provision - Others:		
Income tax [net of advance tax ₹ 25,744,501 (previous year ₹ 25,744,501)]	25,499	25,499
Contingent Provision against Standard Assets	1,558,361	1,938,000
Proposed equity dividend	-	22,543,605
Proposed preference dividend	-	3,945
Tax on proposed dividend	-	4,590,230
Total	2,142,469	29,600,879



(₹

# NOTES FORMING PART OF THE FINANCIAL STATEMENTS (Contd.)

2.7 Fixed assets - Tangible

		GROSS	ВГОСК				DEPRECIATION			NET BLOCK	LOCK
ASSETS Owned	As at 1st April, 2015	Additions	Disposals / Adjustments	As at 31st March, 2016	As at 1st April, 2015	For the year	Transition adjustment recorded against Surplus balance in Statement of Profit and Loss (see note 2.31)	On disposals	As at 31st March, 2016	As at 31st March, 2016	As at 31st March, 2015
Buildings*	9,100,000	'	•	9,100,000	5,994,541	149,229	•	1	6,143,770	2,956,230	3,105,459
	(9,100,000)	(-)	(-)	(9,100,000)	(5,837,779)	(156,762)	(-)	(-)	(5,994,541)	(3,105,459)	(3,262,221)
Furniture and fixtures	299,119	64,800	•	363,919	174,629	52,615	•	•	227,244	136,675	124,490
	(186,057)	(113,062)	(-)	(299, 119)	(123,028)	(51,601)	(-)	(-)	(174,629)	(124,490)	(63,029)
Vehicles	5,871,057	•	1,616,896	4,254,161	2,815,317	825,107	•	1,184,202	2,456,222	1,797,939	3,055,740
	(2,564,325)	(3,306,732)	(-)	(5,871,057)	(1,385,840)	(1,429,477)	(-)	(-)	(2,815,317)	(3,055,740)	(1,178,485)
Office equipment	1,306,970	189,549	'	1,496,519	1,131,436	152,648	1	•	1,284,084	212,435	175,534
	(1,196,682)	(110,288)	(-)	(1,306,970)	(706,521)	(169,655)	(255,260)	-	(1,131,436)	(175,534)	(490,161)
Computers	578,712	46,400	•	625,112	516,174	63,207	•	•	579,381	45,731	62,538
	(578,712)	•	(-)	(578,712)	(335,383)	(160,632)	(50,159)	(-)	(516,174)	(62,538)	(243,329)
	!	!									
Total	17,155,858	300,749	1,616,896	15,839,711	10,632,097	1,242,806	•	1,184,202	10,690,701	5,149,010	6,523,761
	(13,625,776)	(3,530,082)	•	- (17,155,858)	(8,388,551)	(1,968,127)	(275,419)	•	- (10,632,097)	(6,523,761)	(5,237,225)

Figure stated in brackets pertain to the previous year

<sup>\*</sup>Buildings represent commercial premises at Gayatri Chambers, Baroda, the title deed in respect of which is under registration.



#### 2.8 Non-current investments

	Particulars	As at 31st March, 2016 ₹	As at 31st March, 2015 ₹
(I)	Trade Investments (valued at cost) [See Note 2.8 (a)]	·	
	(A) Investment in Equity Instruments (fully paid-up):		
	- of subsidiaries		
	- quoted (i)		136,123,073
	<ul> <li>unquoted</li> <li>Less: Provision for diminution in the value of investments</li> </ul>	146,410,000 (1,500,000)	146,410,000
	- Less. Frovision for diffill diffill the value of investments		146,410,000
	(i)+(ii) - of associate, unquoted	<b>281,033,073</b> 155,181,250	<b>282,533,073</b> 155,181,250
	- of joint venture, unquoted [see note 2.30]	3,400,000,000	3,400,000,000
	Total (A)	3,836,214,323	3,837,714,323
	(B) Investment in Preference Shares (fully paid-up) [See Note 2.8 (a)] - of subsidiary		
	12% Non-Convertible Cumulative Redeemable Preference shares, unquoted - of associate	350,000,000	350,000,000
	10% Cumulative Redeemable Preference shares, unquoted	250,000,000	250,000,000
	Total (B	600,000,000	600,000,000
	Total (A+B)	4,436,214,323	4,437,714,323
(II)	Other investments		
(,	Investment in Equity Instruments (fully paid-up):		
	- of other entities, quoted [See Note 2.8 (a)]	17,848,549	122,599,624
	Less: Provision for diminution in the value of investments	(15,008,855)	(70,426,057)
		2,839,694	52,173,567
	- of other entities, unquoted [See Note 2.8 (a)]	28,148,218	28,148,218
	Less: Provision for diminution in the value of investments	(28,148,218)	(28,148,218)
	Investment properties (valued at cost less accumulated depreciation)	-	-
	Immovable properties (cost)	658,359	1,069,071
	Less: Accumulated depreciation	(557,748)	(897,185)
		100,611	171,886
	Tota	100,611	171,886
	Tota	4,439,154,628	4,490,059,776
	Aggregate amount of quoted investments (net of provision)	138,962,767	188,296,640
	Aggregate market value of quoted investments	94,566,173	106,196,275
	Aggregate value of listed but not quoted investments (net of provision)	4 000 004 050	4 004 504 050
	Aggregate amount of unquoted investments (net of provision)	4,300,091,250	4,301,591,250
	Investment properties	100,611	171,886



#### 2.8 (a) Details of Non-current investments

		Face Value	As at 31st	March, 2016	As at 31st I	March, 2015
	Name of the Company	per Share	Holding	Book Value	Holding	Book Value
		₹	Nos.	₹	Nos.	₹
(I)	Trade Investments					
	(A) Investment in Equity Instruments:					
	- of subsidiaries					
	- quoted					
	IITL Projects Limited	10	3,580,347	136,123,073	3,580,347	136,123,073
	- unquoted					
	IIT Investrust Limited	10	12,375,000	117,410,000	12,375,000	117,410,000
	IIT Insurance Broking and Risk Management Private Limited	10	2,500,000	25,000,000	2,500,000	25,000,000
	IITL Corporate Insurance Service Limited	10	250,000	2,500,000	250,000	2,500,000
	IITL Marketing Management Private Limited	10	150,000	1,500,000	150,000	1,500,000
			•	146,410,000	-	146,410,000
	Sub-tota	ı		282,533,073	-	282,533,073
	- of associate, unquoted					
	World Resorts Limited	10	13,018,125	155,181,250	13,018,125	155,181,250
	- of joint venture, unquoted [See Note 2.30]			, ,		, ,
	Future Generali India Life Insurance Company Limited	I 10	326.700.000	3,400,000,000	326.700.000	3,400,000,000
	Total (A			3,837,714,323	-	3,837,714,323
	(B) Investment in Preference Shares:	,		0,001,111,020		0,001,111,021
	- of subsidiary, unquoted					
	IITL Projects Limited	10	7,000,000	350,000,000	7,000,000	350,000,000
	- of associate, unquoted	10	7,000,000	330,000,000	7,000,000	330,000,000
	World Resorts Limited	10	5,000,000	250,000,000	5,000,000	250,000,000
	Total (B		3,000,000	600,000,000	3,000,000	600,000,000
	Total (B	,		000,000,000		000,000,000
	Total (A)+(B	)		4,437,714,323	-	4,437,714,323
(II)	Other investments				<del>-</del>	
	Investment in Equity Instruments					
	- of other entities, quoted	5	-	-	4,500	1,937,062
		5 2	- -	-	4,500 3,500	
	<ul> <li>of other entities, quoted</li> <li>Ansal Properties and Infrastructure Limited</li> </ul>		- - -	-	3,500	1,545,633
	<ul> <li>of other entities, quoted         Ansal Properties and Infrastructure Limited         DLF Limited         GMR Infrastructure Limited     </li> </ul>	2 1	- - -	- - - -	3,500 6,900	1,545,633 574,051
	<ul> <li>of other entities, quoted         Ansal Properties and Infrastructure Limited         DLF Limited         GMR Infrastructure Limited         HBL Power Systems Limited     </li> </ul>	2 1 1	- - - -	- - - -	3,500 6,900 2,950	1,545,633 574,05 <sup>2</sup> 133,55 <sup>4</sup>
	- of other entities, quoted  Ansal Properties and Infrastructure Limited  DLF Limited  GMR Infrastructure Limited  HBL Power Systems Limited  India Cements Limited	2 1 1 10	- - - -	- - - -	3,500 6,900 2,950 5,895	1,545,633 574,05 133,554 969,998
	- of other entities, quoted Ansal Properties and Infrastructure Limited DLF Limited GMR Infrastructure Limited HBL Power Systems Limited India Cements Limited Jaiprakash Associates Limited	2 1 1 10 2	- - - - -	- - - - -	3,500 6,900 2,950 5,895 1,000	1,545,633 574,05 133,554 969,998 173,724
	- of other entities, quoted  Ansal Properties and Infrastructure Limited  DLF Limited  GMR Infrastructure Limited  HBL Power Systems Limited  India Cements Limited  Jaiprakash Associates Limited  Jaiprakash Power Venture Limited	2 1 1 10 2 10	- - - - -	- - - - -	3,500 6,900 2,950 5,895 1,000	1,545,633 574,05 133,554 969,998 173,724 1,307,193
	- of other entities, quoted  Ansal Properties and Infrastructure Limited  DLF Limited  GMR Infrastructure Limited  HBL Power Systems Limited  India Cements Limited  Jaiprakash Associates Limited  Jaiprakash Power Venture Limited  NHPC Limited	2 1 1 10 2 10	- - - - - -	- - - - -	3,500 6,900 2,950 5,895 1,000 14,000	1,545,633 574,057 133,554 969,998 173,724 1,307,193
	- of other entities, quoted  Ansal Properties and Infrastructure Limited  DLF Limited  GMR Infrastructure Limited  HBL Power Systems Limited  India Cements Limited  Jaiprakash Associates Limited  Jaiprakash Power Venture Limited  NHPC Limited  Reliance Capital Limited	2 1 1 10 2 10 10	- - - - - -	- - - - - -	3,500 6,900 2,950 5,895 1,000 14,000 45,000 9,995	1,545,633 574,057 133,554 969,998 173,724 1,307,193 1,541,307
	- of other entities, quoted  Ansal Properties and Infrastructure Limited DLF Limited GMR Infrastructure Limited HBL Power Systems Limited India Cements Limited Jaiprakash Associates Limited Jaiprakash Power Venture Limited NHPC Limited Reliance Capital Limited Reliance Communications Limited	2 1 1 10 2 10 10 10 5	- - - - - - -	- - - - - -	3,500 6,900 2,950 5,895 1,000 14,000 45,000 9,995 175,000	1,545,633 574,05 133,554 969,998 173,724 1,307,193 1,541,307 14,851,358 45,671,012
	- of other entities, quoted  Ansal Properties and Infrastructure Limited  DLF Limited  GMR Infrastructure Limited  HBL Power Systems Limited  India Cements Limited  Jaiprakash Associates Limited  Jaiprakash Power Venture Limited  NHPC Limited  Reliance Capital Limited  Reliance Industries Limited	2 1 1 10 2 10 10 10 5	- - - - - - -	- - - - - - -	3,500 6,900 2,950 5,895 1,000 14,000 45,000 9,995 175,000 4,912	1,545,633 574,05 133,554 969,998 173,724 1,307,193 1,541,307 14,851,359 45,671,012
	- of other entities, quoted  Ansal Properties and Infrastructure Limited DLF Limited GMR Infrastructure Limited HBL Power Systems Limited India Cements Limited Jaiprakash Associates Limited Jaiprakash Power Venture Limited NHPC Limited Reliance Capital Limited Reliance Communications Limited	2 1 1 10 2 10 10 10 5	- - - - - - - 299,625	- - - - - - 17,848,549	3,500 6,900 2,950 5,895 1,000 14,000 45,000 9,995 175,000	1,937,062 1,545,633 574,051 133,554 969,998 173,724 1,307,193 1,541,307 14,851,358 45,671,012 10,037,676 21,886,285 21,970,770

383,866,215

26,017,076



## NOTES FORMING PART OF THE FINANCIAL STATEMENTS (Contd.)

#### 2.8 (a) Details of Non-current investments (contd.)

- of other entities, unquoted Reliance Media Works Limited Reliance Broadcast Network Limited SQL Star International Limited *  * Listed but unquoted as scrip has been suspended due to penal reasons	per Share 5 5 10	Holding Nos. 10,000 10,000	Book Value ₹ 3,668,331	Holding Nos.	Book Value ₹
Reliance Media Works Limited Reliance Broadcast Network Limited SQL Star International Limited *  * Listed but unquoted as scrip has been suspended	5 5	10,000		Nos.	₹
Reliance Media Works Limited Reliance Broadcast Network Limited SQL Star International Limited *  * Listed but unquoted as scrip has been suspended	5	•	3.668.331		`
Reliance Broadcast Network Limited  SQL Star International Limited *  * Listed but unquoted as scrip has been suspended	5	•	3,668.331		
SQL Star International Limited *  * Listed but unquoted as scrip has been suspended		10,000	-,,	10,000	3,668,331
* Listed but unquoted as scrip has been suspended	10		1,794,343	10,000	1,794,343
· · · · · · · · · · · · · · · · · · ·		547,677	22,685,544	547,677	22,685,544
· · · · · · · · · · · · · · · · · · ·		-	28,148,218		28,148,218
		-			
Total		=	45,996,767	=	150,747,842
Deferred tax assets					
Nature of timing difference	D	eferred	(Charge) /		eferred
		assets /	credit		c assets /
	(lia	abilities) As at	for the current year	•	abilities) As at
	31st l	March, 2015	current year		March, 2016
		₹	₹		₹
Deferred tax liabilities:					
On difference between book balance and tax balance of fixed as	sets	(454,382)	135,8	76	(318,506)
Deferred tax assets:					
Disallowances under Section 43B of the Income Tax Act, 19	61	501,437	76,0	94	577,531
Contingent Provision against standard assets		640,761	(101,41	12)	539,349
Contingent Provision against sub-standard assets		-	12,625,7	28	12,625,728
Deferred tax assets (net)		687,816	12,736,2	86	13,424,102
Long-term loans and advances (unsecured considered g	ood, unles	s otherwise s	stated)		
Particulars			As at 31st March, 20	16 31st	As at March, 2015
		₹	₹		₹
Loans and advances to related parties [see note 2.24]					
Standard asset -					
Loan to an entity under significant influence			20,000,0	00	-
Sub-standard asset -		204 000 000			
Loan to a subsidiary		364,800,000	200 200 2	00	-
Less:- Provision for sub-standard asset		(36,480,000)	328,320,0 348,320,0		-
Security deposits					4 206 512
Security deposits  Deposit placed against disputed property tax (See note 2.33)	1		190,0 10,389,5		4,296,512
Debit balance in gratuity fund	7)				- 421,410
Advance payment of income tax			126,5 24,840,0		21,299,154
[net of provisions ₹ 82,829,000 (Previous year ₹ 81,704,000)	)]		24,040,0	J I	۷1,233,13 <del>4</del>

**Total** 



# 2.11 Cash and cash equivalents

	Particulars	As at 31st March, 2016	As at 31st March, 2015
_		₹	₹
(	Cash and cash equivalents (As per AS 3 Cash Flow Statements)		
(	Cash on hand	15,346	17,660
(	Cheques, drafts on hand	1,674,000	
ļ	Balances with banks:		
	- In current accounts	4,599,546	1,804,496
	- Others (Balance in foreign currency travellers cards)	5,547	237,543
		6,294,439	2,059,699
(	Other Bank Balances:		
	- In deposit accounts with original maturity of more than 3 months	55,000,000	61,526,790
	- In earmarked accounts - unpaid dividend accounts	3,887,249	4,198,433
		58,887,249	65,725,223
	Total	65,181,688	67,784,922
S	Short-term loans and advances (unsecured, considered good)		
_	Particulars	As at	As at
		31st March, 2016	31st March, 2015
_		₹	₹
	Loans and advances to related parties [See Note 2.24]		
3	Standard assets (including Special Mention Accounts (SMA)) -		
	Loan to a subsidiary	31,800,000	154,500,000
	Loans to entities under significant influence	429,782,329	565,869,727
	Loan to an associate	15,000,000	30,000,000
	Advances to subsidiaries	253,266	263,446
		476,835,595	750,633,173
	Other loans and advances	4 400 404	4.400.40
	Security deposits	4,106,424	4,106,424
	Prepaid expenses	651,889	490,370
,	Advances to vendors	31,500	4 500 704
		4,789,813	4,596,794
	Total	481,625,408	755,229,967
C	Other current assets (Unsecured, considered good)		
	Particulars Particulars	As at 31st March, 2016	As at 31st March, 2015
		₹	₹
-	Interest accrued but not due		
	- bank deposits	954,268	614,686
	Interest accrued and due	334,200	014,000
	(Standard Assets - including Special Mention Accounts (SMA))		
		22,969,958	24,905,440
	- loans [includes SMA of ₹ 16,035,194 (previous year ₹ Nil)]	22,505,500	_ 1,000,110
	- loans [includes SMA of ₹ 16,035,194 (previous year ₹ Nil)] <b>Total</b>	23,924,226	25,520,126



# 2.14 Revenue from operations

Particulars	Year ended 31st March, 2016 ≉	Year ended 31st March, 2015 →
Interest [See Note 2.14 (a)]	89.426.281	113,619,579
Other financial services [See Note 2.14 (b)]	103,175	260,210
Other operating income [See Note 2.14 (c)]	80,329,478	-
Total	169,858,934	113,879,789

### 2.14 (a) Interest

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
Interest:		
- On deposits with banks	3,089,186	6,708,578
- On loans	86,337,095	106,911,001
Total	89,426,281	113,619,579

# 2.14 (b) Other financial services

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
Dividend income on long-term quoted investments (other than trade)	103,175	260,210
Total	103,175	260,210

# 2.14 (c) Other operating income

Particulars	Year ended 31st March, 2016 ₹	Year ended 31st March, 2015 ₹
Profit on sale of investment properties (net)	80,329,478	-
Total	80,329,478	

#### 2.15 Other income

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
Interest on deposits placed	360,703	
Provision no longer required for diminution in value of long term investments	58,771	
Reversal of contingent provision against standard assets	379,639	
Profit on sale of fixed asset	7,306	
Miscellaneous income	318,704	
Total	1,125,123	

# 2.16 Employee benefits expense

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
Salaries and bonus	10,737,391	9,175,605
Contribution to provident and other funds (see note 2.22)	1,175,453	881,991
Staff welfare expenses	319,437	368,762
Total	12,232,281	10,426,358



#### 2.17 Finance cost

Particulars	Year ended 31st March, 2016 ₹	Year ended 31st March, 2015 ₹
Interest on borrowings	163,531	119,524
Interest on Income Tax	529,634	124,095
Total	693,165	243,619

# 2.18 Other expenses

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
Elecrticity charges (net of recovery ₹ 381,041; previous year ₹ 426,736)	1,011,053	1,203,666
Rent including lease rentals (net of recovery ₹ 840,000; previous year ₹ 840,000) [See Note 2.25]	2,942,700	2,942,700
Repairs and Maintenance:		
-Buildings (net of recovery ₹ 840,000; previous year ₹ 840,000)	4,155,143	3,083,937
-Others	886,252	774,066
	5,041,395	3,858,003
Insurance	39,919	45,674
Rates and taxes	465,391	406,884
Communication expenses (net of recovery ₹ 5,202; previous year ₹ 18,102)	303,843	324,605
Travelling and conveyance	1,157,507	2,775,079
Printing and stationery	333,359	227,185
Business promotion	756,077	1,147,224
Legal and Professional Fees	2,869,079	3,695,184
Payment to auditors [See Note 2.18 (a) below]	2,489,151	1,825,850
Loan Written Off	-	4,500,000
Less: Provision held		(4,500,000)
	-	-
CSR Expenditure	1,100,000	2,100,000
Directors' fees	2,940,354	2,235,964
Membership fees	1,101,286	898,157
Security transaction charges	27,225	17,043
Miscellaneous expenditure	1,234,446	1,571,964
Total	23,812,785	25,275,182

# 2.18 (a) Payments to the auditors

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
To statutory auditors		
For Audit	800,000	575,000
For other services	1,350,000	1,050,000
For reimbursement of out of pocket expenses	10,965	-
Service tax	328,186	200,850
Total	2,489,151	1,825,850



#### 2.19 Contingent liabilities and commitments not provided for

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
i) Contingent liabilities:		
a) Claims against the Company not acknowledged as debt		
- Disputed income-tax matters	7,038,768	13,101,449
- Disputed wealth-tax matter in appeal	3,250,246	3,250,246
<ul> <li>Disputed property tax levied by Mumbai Muncipal Corporation (MMC) based on enhanced ratable value for the period 1st April 2007 to 31st March 2010 in respect of the Company's Investment Property in Atlanta Building, Nariman Point * net of provision referred to in Note 2.33</li> </ul>	19,869,855*	24,869,855
In respect of above items, outflow of resources would depend upon the outcome of the appeal / petition.		
Guarantees		
Guarantees given to banks on behalf of associate company.	253,400,000	253,400,000

# company as at 31st March 2016 is ₹ 104,543,021 (as at 31st March 2015 ₹ 142,563,425). (ii) Commitments:

### **Other Commitments**

Non-cancellable contractual commitments - See Note 2.25

#### Disclosure as per Regulation 34(3) and 53(f) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Company has received counter-guarantees from other parties amounting to ₹ 190,050,000 (previous year ₹ 190,050,000) against the aforesaid guarantees given by the Company to the banks. The outstanding amount of loan availed by the associate

Particulars	Balance as at	Maximum balance outstanding during the year ended
	31st March, 2016	31st March, 2016
	₹	₹
Loans and advances (excluding interest accrued and due) in the in which directors are interested:	nature of loans to subsidia	ries, associates, firms/companies
Subsidiaries:		
-IITL Projects Limited	364,800,000	364,800,000
	(145,000,000)	(145,000,000)
-IIT Insurance Broking and Risk Management Private Limited	31,800,000	31,800,000
	(9,500,000)	(9,500,000)
Associate:		
-World Resorts Limited	15,000,000	30,000,000
	(30,000,000)	(30,000,000)
-IITL Nimbus The Express Park View	231,987,365	235,500,000
	(227,500,000)	(227,500,000)
-IITL Nimbus The Palm Village	20,000,000	138,369,727
	(138,369,727)	(172,500,000)
-IITL Nimbus The Hyde Park Noida	152,794,964	210,000,000
	(170,000,000)	(190,000,000)
-MRG Hotels Limited	45,000,000	45,000,000
	(30,000,000)	(30,000,000)

Figures in brackets are for the previous year.

#### 2.21 Expenditure in foreign currency

Particulars	Year ended 31st March, 2016 ₹	Year ended 31st March, 2015 ₹
Business promotion expenses		769,833
Total		769,833



### 2.22 Employee Benefits

#### (a) Defined Contribution Plan

The Company makes Provident Fund contributions which are defined contribution plans, for qualifying employees. The Company recognised ₹ 740,940 (previous year ₹ 673,457) for Provident Fund contributions in the Statement of Profit and Loss. (See 'Contribution to provident and other funds' in Note 2.16)

### (b) <u>Defined Benefit Plan</u>

The Company offers its employees defined-benefit plan in the form of a Gratuity Scheme. Benefits under the defined benefits plan are typically based on years of service and the employees compensation covering all regular employees. Commitments are actuarially determined at year-end. The benefits vests upon completion of five years of continuous service and once vested it is payable to employees on retirement or on termination of employment. The Company makes annual contribution to the group gratuity scheme administered by the Life Insurance Corporation of India.

Particulars Particulars	Gratuity	Gratuity (funded)		
	31st March, 2016	31st March, 2015		
	₹	₹		
Reconciliation of opening and closing balances of Defined Benefit Obligation	1			
Present value of Defined Benefit Obligation as at the beginning of the year	1,951,582	1,590,626		
Equitable Interest liability assumed by the company on transfer of an employee from group company	-	18,417		
Interest Cost	156,127	128,723		
Current Service Cost	333,855	265,503		
Benefits paid	(116,285)	(51,588)		
Net Actuarial (Gain) / Loss	139,505	(99)		
Present value of Defined Benefit Obligation as at the end of the year	2,464,784	1,951,582		
Reconciliation of fair value of Plan Assets				
Fair value of Plan Assets as at the beginning of the year	2,372,992	2,067,147		
Expected return on Plan Assets	194,974	185,593		
Employer's Contribution	139,626	171,840		
Benefits paid	(116,285)	(51,588)		
Fair value of Plan Assets as at the end of the year	2,591,307	2,372,992		
The major categories of Plan Assets as a percentage of the fair value of total	I			
Plan Assets are as follows: Bank Balance	6.95%	7.44%		
Funds maintained with Life Insurance Corporation of India	93.05%	92.56%		
Note: The Company is unable to obtain the details of major category of (Life Insurance Corporation of India) and hence the disclosure thereo		insurance company		
Net assets / (liabilities) recognised in the Balance Sheet				
Present value of Defined Benefit Obligation	(2,464,784)	(1,951,582)		
Fair value of Plan Assets	2,591,307	2,372,992		
Net assets recognised in the Balance Sheet	126,523	421,410		



### 2.22 Employee Benefits (contd.)

Particulars	Gratuity	(funded)
	31st March, 2016	31st March, 2015
	₹	₹
Components of Employer's Expenses		
Current Service Cost	333,855	265,503
Interest Cost	156,127	128,723
Expected return on Plan Assets	(194,974)	(185,593)
Net Actuarial (Gain)/ Loss	139,505	(99)
Total expense recognised in Statement of Profit and Loss (See 'Contribution to provident and other funds' in Note 2.16)	434,513	208,534
Actual return on Plan Assets	194,974	185,593
Estimated contribution in the next year	140,000	140,000
Actuarial Assumptions		
Mortality Table	Indian Assured Lives Mortality (2006-08) Ult	Indian Assured Lives Mortality (2006-08) Ult
Discount rate	8.00%	8.00%
Expected rate of return on Plan Assets	8.27%	8.98%
Salary escalation	6.00%	6.00%
Attrition	1.00%	1.00%

- vi a. The estimate of rate of escalation in salary considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.
  - b. The discounting rate is considered based on market yield on government bonds having currency and terms consistent with the currency and terms of the post-employment benefit obligations.
  - c. Expected rate of return on assets is determined based on the average long term rate of return expected on investments of the fund during the estimated term of the obligations.

### vii Experience adjustment:

		Gratuity (Funded)			
	31st March, 2016	31st March, 2015	31st March, 2014	31st March, 2013	31st March, 2012
	₹	₹	₹	₹	₹
Present Value of Defined Benefit Obligation	2,464,784	1,951,582	1,590,626	1,214,994	984,199
2. Fair Value of Plan Assets	2,591,307	2,372,992	2,067,147	1,680,788	1,519,032
3. Funded Status [Surplus]	126,523	421,410	476,521	465,794	534,833
4. Net Asset	126,523	421,410	476,521	465,794	534,833
5. Experience adjustment arising on:					
a. Plan Liabilities (Gain) / Loss	139,505	(99)	25,444	(83,412)	(59,644)
b. Plan Assets (Gain) / Loss	6,319	20,221	29,784	9,737	20,174

viii The above information is as certified by the actuary and relied upon by the auditors.



#### 2.23 Earnings per share

	Particulars		Year ended 31st March, 2015
		₹	₹
(a)	Profit for the year	65,084,884	31,321,458
(b)	Less: Adjustment for dividend and dividend distribution tax on CCPS	-	4,748
(c)	Net amount available for equity shareholders	65,084,884	31,316,710
(d)	Weighted average number of equity shares for Basic and Diluted Earnings per share (Nos.)	22,547,550	22,543,605
(e)	Basic and Diluted Earnings per share (Face value ₹ 10/-)	2.89	1.39

## 2.24 Related party disclosures:

(i) Names of related parties:

(a) Names of related parties and nature of related party relationship where control exists are as under:

Subsidiary companies: IIT Investrust Limited

IITL Projects Limited

IIT Insurance Broking and Risk Management Private Limited

IITL Marketing Management Private Limited

IITL Corporate Insurance Services Private Limited

Joint venture: Future Generali India Life Insurance Company Limited

(b) Names of other related parties and nature of relationship:

Key management personnel: Dr. B. Samal, Executive Chairman

Associate company: World Resort Limited

Entities over which the company

can exercise significant influence: IITL Nimbus The Express Park View - a partnership firm

IITL Nimbus The Palm Village - a partnership firm

IITL Nimbus The Hyde Park Noida - a partnership firm

Capital Infraproject Private Limited

MRG Hotels Private Limited

- (ii) Transactions with related parties:
  - (a) Key management personnel:

Sr. No.	Nature of transactions	₹
(A)	Remuneration paid to Dr. B. Samal	4,713,676
		(4,524,000)

Figures in brackets are for the previous year.



# 2.24 Related party disclosures: (contd)

b) Other related parties:

Sr.	Nature of transactions	Subsidiary	Associate	<b>Entities under</b>
No.		companies	company	Significant influence
		₹	₹	₹
(i)	Transactions during the		•	
(A)	Loans given			
( )	-IITL Projects Limited	<b>219,800,000</b> (45,000,000)		
	-IIT Insurance Broking and Risk Management Private Limited	<b>22,300,000</b> (9,500,000)		
	-IITL Nimbus The Express Park View			8,000,000 (-)
	-IITL Nimbus The Palm Village			20,000,000
	-IITL Nimbus The Hyde Park Noida			<b>40,000,000</b> (40,000,000)
	-World Resorts Limited		- (10,000,000)	
	-MRG Hotels Private Limited		(10,000,000,	<b>15,000,000</b> (15,000,000)
(B)	Refund of loans given			
	-IITL Nimbus The Express Park View			3,512,635 (-)
	-IITL Nimbus The Palm Village			<b>138,369,727</b> (34,130,273)
	- IITL Nimbus the Hyde Park Noida			<b>57,205,036</b> (20,000,000)
	-World Resorts Limited		15,000,000 (-)	
(C)	Interest income			
	- IITL Projects Limited	6,957,904		
	-IIT Insurance Broking and Risk Management Private Limited	(16,487,673) <b>3,113,285</b> (327,766)		
	-IITL Nimbus The Express Park View	(021,100)		<b>36,289,979</b> (34,226,319)
	-IITL Nimbus The Palm Village			<b>5,816,071</b> (23,662,602)
	-IITL Nimbus The Hyde Park Noida			<b>25,308,350</b> (24,729,195)
	-World Resorts Limited		<b>2,968,035</b> (3,384,071)	(= 1,1 20,100)
	-MRG Hotels Limited		(-,,)	<b>5,883,471</b> (4,093,375)
(D)	Investments in equity shares			
	-IITL Corporate Insurance Services Private Limited	(2,500,000)		
(E)	Sale of fixed asset - Vehicle	( ,= ==,===)		
` '	-World Resorts Limited		440,000	
			(-)	



# 2.24 Related party disclosures: (contd)

Sr.	Nature of transactions	Subsidiary	Associate	<b>Entities under</b>
No.		companies	company	Significant
				influence
		₹	₹	₹
(F)	Rent Expenses			
	-IIT Investrust Limited	1,500,000		
		(1,500,000)		
(G)	Brokerage paid on sale of quoted investments			
	-IIT Investrust Limited	68,775		
		(41,775)		

Sr.	alances at year-end  Nature of transactions	Subsidiary	Associate	Entities under
No.		companies	company	Significant influence
		₹	₹	₹
(A)	Loans outstanding as at year-end:			
	-IITL Projects Limited	364,800,000 *		
		(145,000,000)		
	-IIT Insurance Broking and Risk Management Private Limited	31,800,000		
		(9,500,000)		
	-IITL Nimbus The Express Park View			231,987,365
				(227,500,000)
	-IITL Nimbus The Palm Village			20,000,000
	HTLACOL A The Heat Deal Alich			(138,369,727)
	-IITL Nimbus The Hyde Park Noida			152,794,964
	Model December Limited		45 000 000	(170,000,000)
	-World Resorts Limited		<b>15,000,000</b> (30,000,000)	
	-MRG Hotels Limited		(30,000,000)	45,000,000
	-WRG Hotels Littlied			(30,000,000)
(B)	Interest accrued and due as at year-end:			(30,000,000)
(5)	-IITL Projects Limited	_		
	The Fragotte Emilion	(4,575,205)		
	-IIT Insurance Broking and Risk Management Private Limited	1,033,789		
		(251,509)		
	-IITL Nimbus The Express Park View	( - , ,		16,035,194
				(7,564,389)
	-IITL Nimbus The Palm Village			484,672
	Ğ			(4,599,876)
	-IITL Nimbus The Hyde Park Noida			5,416,303
				(5,903,009)
	-World Resorts Limited		-	
			(1,016,964)	
	-MRG Hotels Limited			-
				(994,488)

<sup>\*</sup> Provision for sub-standard assets of ₹ 36,480,000 is made against this loan and interest accrued of ₹ 17,393,198 was reversed on the date this loan became Non-Performing Asset on account of restructuring.

Above diclosures exclude related party transactions in the nature of reimbursements.

Figures in brackets are for the previous year.



#### 2.25 Details of leasing arrangements

The Company has taken an office premise and a residential premise on operating lease. There are no restrictions imposed by the lease arrangement. There are no sub-leases. The lease rental expense recognised in the Statement of Profit and Loss for the year is  $\stackrel{?}{\stackrel{?}{?}} 2,942,700$  (previous year:  $\stackrel{?}{\stackrel{?}{?}} 2,942,700$ ) [net of recoveries  $\stackrel{?}{\stackrel{?}{?}} 840,000$  (previous year:  $\stackrel{?}{\stackrel{?}{?}} 840,000$ )].

The future minimum lease payments under non-cancellable operating leases for each of the following periods:

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
Not later than one year	2,282,700	760,900
Later than one year but not later than five years	3,043,600	-
Later than five years	-	-
Total	5,326,300	760,900

### 2.26 Interest in joint ventures

The Company has interests in the following joint ventures:

Sr. No.	Name of joint venture and country of incorporation	% of interest
1	Future Generali India Life Insurance Company Limited (FGILICL) (India)	22.50

#### Financial interest of the company in jointly controlled entities is as under:

Sr. No.	Particulars	Amount of interest based on the audited accounts		
		Year ended 31 March, 2016	Year ended 31 March, 2015	
		₹	₹	
1	Assets	6,386,844,242	6,343,978,253	
2	Liabilities	5,923,103,307	5,784,713,097	
3	Income	1,810,719,102	2,299,166,558	
4	Expenditure	1,891,003,509	2,296,943,332	
5	Contingent liabilities	1,832,850	1,520,550	
6	Capital commitments	6,279,278	188,775	

# 2.27 Disclosure under paragraph 11 of Systemically Important Non-Banking Finacial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2015

# 2.27 (a) Capital to Risk Assets Ratio ("CRAR")

Items	As at 31-Mar-16	As at 31-Mar-15
CRAR (%)	84.60	84.32
CRAR - Tier I Capital (%)	84.48	84.18
CRAR - Tier II Capital (%)	0.12	0.14



### 2.27 (b) Exposure to Real Estate Sector

		Category	As at 31-Mar-16	As at 31-Mar-15
a)	Dir	ect Exposure		
	i)	Residential Mortgages -	Nil	Nil
		Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented:		
		- Individual housing loans up to ₹ 15 lakh	Nil	Nil
		- Individual housing loans above Rs.15 lakh	Nil	Nil
	ii)	Commercial Real Estate -	Nil	Nil
		Lending secured by mortgages on commercial real estates (office buildings, retail space, multipurpose commercial buildings, multi-tenanted commercial premises, multi-family residential premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc). Exposure includes non-fund based (NFB) limits.		
	iii)	Investments in Mortgage Backed Securities (MBS) and other securitised exposures -		
		1. Residential	Nil	Nil
		2. Commercial Real Estate	Nil	Nil
b)	Inc	lirect Exposure		
		nd based and non-fund based exposures on National Housing Bank (NHB) and using Finance Companies (HFCs)	Nil	Nil

Note: The Company has given unsecured short term loans to its subsidiary and joint ventures of that subsidiary engaged in real estate business of construction of residential complexes which are not covered by the above mentioned categories. The outstanding balance of such loans is ₹ 769,582,329 (Previous year ₹ 680,869,727). The Company also has long-term equity investments in the said subsidiary of ₹ 136,123,073 (Previous year ₹ 136,123,073).

# 2.27 (c) Maturity pattern of certain items of Assets and Liabilities (Based on RBI Guidelines at Book values)

Particulars	Liabil	ities	Ass	ets
	Borrowing from banks	Market Borrowing	Advances	Investments
1 day to 30/31 days (One month)	-	-	-	-
Over one month to 2 months	-	-	-	-
Over 2 months upto 3 months	-	-	-	-
Over 3 months to 6 months	-	-	-	-
Over 6 months to 1 year	-	833,466	476,582,329	-
Over 1 year to 3 years	-	297,929	348,320,000	250,000,000
Over 3 years to 5 years	-	-	-	350,000,000
Over 5 years	-	-	-	3,839,154,628
Total	-	1,131,395	824,902,329	4,439,154,628

# Note:

The above maturity pattern of assets and liabilities has been prepared by the Company after taking into consideration structural liquidity guidelines for assets-liabilities management (ALM) system in non-banking financial companies issued by RBI, best practices and best estimate of the Assets-Liability Committee with regard to the timing of various cash flows, which has been relied upon by the auditors.





(₹ in lacs)

Disclosure of Restructured Accounts

S. S.	SI. Type of No. Restructuring			Under CDR Mechanism	Mechani	ısm		Und	Under SME Debt Restructuring Mechanism	IE Debt Restru Mechanism	ıcturing				Others					Total		
	Asset Classification		Standard	Sub- Standard	Doubtful Loss	Loss	Total	Standard	Sub- Standard	Doubtful Loss		Total	Total Standard	Sub- Standard	Doubtful Loss	Loss	Total	Standard	Sub- Standard	Doubtful Loss	Loss	Total
	Details																					
-	Restructured Accounts as on April 1, 2015				'	-	'	1		'	'	'	,			'	'	•	•	•	'	'
7	Fresh restructuring	No. of borrowers	' -		'	'	'			•	'	'	•	1.00		'	1.00	,	1.00	,	'	1.00
	during the year	Amount outstanding	'		'	_		-		•	<u>'</u>	'		3,648.00		'	3,648.00	'	3,648.00	'	,	3,648.00
		Provision thereon	,		'	'	'			•	'	'	'	364.80	'	'	364.80	'	364.80	'	'	364.80
က	Upgradations to restructured standard category during the FY				1		'	1		1	1	1	1	1	<u>'</u>	'	·	1	1	•	-	•
4	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY and hence need not be shown as restructured advances at the beginning of the next FY		·			-					1	1			,	1					1	•
2	Downgradations of restructured accounts during the FY		,	•	ı		'	-		ı	•	•	ı			'	·	ı	ı		1	•
9	Write-offs of restructured accounts during the FY																					
_	Restructured Accounts as on	No. of borrowers	•		'	-	'	-		•	'	'	•	1.00		'	1.00	•	1.00	•	'	1.00
	March 31, 2016	Amount outstanding	'		'		'	-	_		'	'		3,648.00	·	'	3,648.00	'	3,648.00	'	1	3,648.00
		Provision thereon	'		-		-	-		1	'	'	'	364.80		' _	364.80	'	364.80	•	'	364.80



- 2.29 The Company is engaged in Investment activities and in Insurance business undertaken through the joint venture company FGILICL. Hence there are two reportable business segments as per Accounting Standard-17 Segment Reporting. The Company operates only in one geographical segment i.e. India. The segment information has been provided in the consolidated financial statements.
- 2.30 The Company had entered into Share Purchase Agreement with Pantaloon Retail India Limited (now known as Future Retail Limited) to acquire 22.5% of its equity stake in Future Generali India Life Insurance Company Ltd (FGILICL). Pursuant to approval received from CCI, RBI & IRDA the transaction was consummated on 17th December 2013 for a total consideration of ₹ 340 crores. FGILICL became a joint venture of the Company.

The management views the investment in positive light as insurance industry plays a crucial role in the growth and development of the overall economy. There is a huge potential to be tapped across India for life insurance. Life Insurance Industry has a long gestation period and the Company views this as a long term investment. Having regard to the projections and future business plan provided by FGILICL to the Company and based on management's assessment of the same, the management of the Company is of the view that, although the net-worth of FGILICL as at 31st March 2016 has substantially eroded, there is no diminution other than temporary in the value of investment of the Company in FGILICL as at 31st March 2016.

- 2.31 Pursuant to the enactment of the 2013 Act, the Company has, effective 1st April 2014, reviewed and revised the estimated useful life of its fixed assets, in accordance with the provisions of Schedule II to the 2013 Act. The carrying amount of the assets as on that date has been depreciated over the remaining useful life of the assets as per Schedule II of the 2013 Act. Consequently, depreciation for the previous year was higher by ₹ 431,067. Further, an amount of ₹ 181,804 (net of deferred tax of ₹ 93,615) was recognized in the Surplus in the statement of profit and loss, where the remaining useful life of such assets was Nil as at 1st April, 2014 in line with the provisions of Schedule II to the 2013 Act.
- 2.32 There are no amounts due to the suppliers covered under the Micro, Small and Medium Enterprises Development Act, 2006 (the Act). The identification of vendors as a "Supplier" under the Act has been done on the basis of the information to the extent provided by the vendors to the Company. This has been relied upon by the auditors.
- 2.33 The amount of ₹ 19,869,855 disclosed as Contingent Liability (See note 2.19(i)(a)) is towards the disputed property tax levied by MMC based on enhanced ratable value for the period 1st April 2007 to 31st March 2010 in respect of the Company's Investment Property in Atlanta Building, Nariman Point.

During the financial year 2015-16, the Company sold four units of the said property. Upon sale of said units the Company was required to deposit ₹ 10,028,864 with Atlanta Premises Co-operative Society Limited (the society) towards part of the disputed property tax related to units sold. The said amount of ₹ 10,028,864 has been placed by the society in Fixed Deposits with Bank. The disputed property tax issue is still subjudice and the order is awaited from the Mumbai High court. Pending the outcome of the matter, out of abundant caution, the Company has made a provision of ₹ 5,000,000 in respect of the units sold.

However, the total amount of ₹ 24,869,855 is fully recoverable from the ex-Licensee as per the Leave and License Agreements entered by the Company with them from time to time.

The movement in the above mentioned provision is detailed below as per Accounting Standard-29 Provisions, Contingent Laibilities and Contingent Assets:

Particulars	As at 31-Mar-16	As at 31-Mar-15
As at 1st April	-	-
Additions	5,000,000	-
Utilisation/Reversal	-	-
As at 31st March	5,000,000	-

- 2.34 The details of Corporate Social Responsibility (CSR) expenditure are as below:
  - (a) The CSR obligation for the year as computed by the Company and relied upon by the auditors is ₹ 2,450,000 (previous year ₹ 2,100,000)



₹



# NOTES FORMING PART OF THE FINANCIAL STATEMENTS (Contd.)

(b) Amount spent during the year on:

 Particulars
 Paid
 Yet to be paid
 Total

 (i) Construction/acquisition of any asset

 (-)
 (-)
 (-)
 (-)

 (ii) On purposes other than (i) above
 1,100,000
 1,100,000

 (2,100,000)
 (-)
 (2,100,000)

Figures in brackets are for the previous year.

2.35 Previous year's figures have been regrouped/reclassified wherever necessary to correspond with the current year classification/ disclosure.

#### For and on behalf of the Board of Directors

DR. B. SAMAL BIPIN AGARWAL

Executive Chairman Director

CUMI BANERJEE KAUSHIK DESAI

Mumbai: 26th May, 2016 CEO & Company Secretary Chief Financial Officer



# Schedule to the Balance Sheet as at 31st March, 2016 of a non-deposit taking non-banking financial Company

Systemically Important Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2015

	Particulars	31-03	-2016	31-03	3-2015
	Liabilities Side:	Amount outstanding	Amount overdue	Amount outstanding	Amount overdue
(1)	Loans and advances availed by the NBFCs inclusive of interest				
	accrued thereon but not paid:				
	(a) Debentures : Secured	-	-	-	-
	: Unsecured	-	-	-	-
	(other than falling within the meaning of public deposits)				
	(b) Deferred Credits	_	_	_	_
	(c) Term Loans	_	_	_	_
	(d) Inter-corporate loans and borrowing	_	_	_	-
	(e) Commercial Paper	_	_	_	-
	(f) Public Deposits	_	-	_	-
	(g) Other Loans - Cash credit from bank	-	-	-	-
	Assets side :	Amount ou	ıtstanding	Amount or	utstanding
(2)					
	[other than those included in (4) below] :(net of provisions for				
	doubtful loans)				
	(a) Secured		-		750,000,470
	(b) Unsecured		870,155,595		750,633,173
(2)	Break-up of Leased Assets and stock on hire and other assets		870,155,595		750,633,173
(3)	counting towards AFC activities				
	(i) Lease assets including lease rentals under sundry debtors :				
	(a) Financial lease		-		-
	(b) Operating lease		-		-
	(ii) Stock on hire including hire charges under sundry debtors :				
	(a) Assets on hire		-		-
	(b) Repossessed Assets		-		-
	(iii) Other loans counting towards AFC activities :				
	(a) Loans where assets have been repossessed		-		-
	(b) Loans other than (a) above		-		-
(4)	Break-up of Investments :(net of provisions for diminution)				
	Current Investments :				
	1. Quoted:				
	(i) Shares: (a) Equity		-		-
	(b) Preference		-		-
	(ii) Debentures and Bonds		-		-
	(iii) Units of Mutual funds (iv) Government Securities		-		-
	(v) Others (please specify)		-		-
	2. Unquoted :		-		-
	(i) Shares : (a) Equity		_		_
	(b) Preference		_		_
			-		-
	<u> </u>		-		-
	(iii) Units of Mutual funds (iv) Government Securities		-		-
	(v) Others (please specify)		-		- [
	(v) Others (piedse specify)				

Annual Report 2015-2016

(4) Break-up of Investments : (net of provisions for diminution) (contd.)		
Long Term Investments :		
1. Quoted:		
(i) Shares:(a) Equity	138,962,767	188,296,640
(b) Preference	-	-
(ii) Debentures and Bonds	-	-
(iii) Units of Mutual funds	-	-
(iv) Government Securities	-	-
(v) Others (please specify)	-	-
2. Unquoted:		
(i) Shares:(a) Equity	3,700,091,250	3,701,591,250
(b) Preference	600,000,000	600,000,000
(ii) Debentures and Bonds	-	-
(iii) Units of Mutual funds	-	-
(iv) Government Securities	-	-
(v) Others - Immovable property	100,611	171,886
(vi) Others-Share Application Money	<u> </u>	_
	4,439,154,628	4,490,059,776

(5) Borrower group-wise classification of assets financed as in (2) and (3) above: (net of provisions for doubtful loans)

		31-03-2016			31-03-2015	
Category	Amo	ount net of pro	visions	Am	ount net of pro	visions
	Secured	Unsecured	Total	Secured	Unsecured	Total
Related Parties						
(a) Subsidiaries	-	360,373,266	360,373,266	-	154,763,445	154,763,445
(b) Companies in the same group	-	449,782,329	449,782,329	-	535,869,728	535,869,728
(c) Other related parties	-	60,000,000	60,000,000	-	60,000,000	60,000,000
Other than related parties	-	-	-	-	-	-
Total	-	870,155,595	870,155,595	-	750,633,173	750,633,173

(6) Investor group-wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted):

	31-03	-2016	31-03	-2015
Category	Market Value /	<b>Book Value</b>	Market Value /	Book Value
Category	Break up or fair	(Net of	Break up or fair	(Net of
	value or NAV	Provisions)	value or NAV	Provisions)
Related Parties				
(a) Subsidiaries	587,999,022	631,033,073	569,807,114	632,533,073
(b) Companies in the same group	3,805,181,250	3,805,181,250	3,805,181,250	3,805,181,250
(c) Other related parties	-	-	-	-
Other than related parties	1,477,151	2,940,305	32,799,161	52,345,453
Total	4,394,657,423	4,439,154,628	4,407,787,525	4,490,059,776

(7) Other information

Particulars	31-03-2016 Amount	31-03-2015 Amount
(i) Gross Non-performing Assets		
(a) Related parties	-	•
(b) Other than related parties	-	•
(ii) Net Non-performing Assets		
(a) Related parties	-	-
(b) Other than related parties	-	-
(iii) Assets acquired in satisfaction of debt	-	•

For and on behalf of the Board of Directors

**DR. B. SAMAL**Executive Chairman

**BIPIN AGARWAL** 

Director

**CUMI A. BANERJEE**CEO & Company Secretary

KAUSHIK DESAI Chief Financial Officer

Mumbai: 26th May, 2016



# INDUSTRIAL INVESTMENT TRUST LIMITED

# **CONSOLIDATED FINANCIAL STATEMENTS**



## INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF INDUSTRIAL INVESTMENT TRUST LIMITED

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of INDUSTRIAL INVESTMENT TRUST LIMITED (hereinafter referred to as "the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") its associates and jointly controlled entities, comprising of the Consolidated Balance Sheet as at 31st March, 2016, the Consolidated Statement of Profit and Loss, the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

# Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation of these consolidated financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group including its associates and jointly controlled entities in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed under Section 133 of the Act. The respective Board of Directors of the companies included in the Group and of its associates and jointly controlled entities are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding its assets and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in sub-paragraph (a) of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group, its associates and jointly controlled entities as at 31st March, 2016, and their consolidated loss and their consolidated cash flows for the year ended on that date.

## **Emphasis of Matter**

We draw attention to Note 2.35 of the consolidated financial statements. As stated in the Note the net worth of Future Generali India Life Insurance Company Limited ("FGILICL"), a Joint Venture of the Group, as at 31st March 2016 has substantially eroded. However, the Management of the Holding Company is of the view, for the reasons stated in the Note, that there is no impairment as at 31st March, 2016 in the value of Goodwill on consolidation arising on such acquisition.

Our opinion is not modified in respect of this matter.

#### **Other Matters**

a) We did not audit the financial statements of four subsidiaries and five jointly controlled entities, whose financial statements reflect total assets (net) of Rs. 10,817,857,711 as at 31st March, 2016, total revenues of Rs. 3,118,257,577 and net cash flows amounting to Rs. 15,397,484 for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net loss of Rs. 3,764,561 for the year ended 31st March, 2016, as considered in the consolidated financial statements, in respect of two associates, whose financial statements have



Annual Report 2015-2016

not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, jointly controlled entities and associates, is based solely on the reports of the other auditors.

b) In the case of Future Generali India Life Insurance Company Limited (FGILICL), a Joint Venture Company, their auditors in their report under Other Matter paragraph stated that the actuarial valuation of liabilities of life policies is the responsibility of the FGILICL's Appointed Actuary ('the Appointed Actuary'). The actuarial valuation of these liabilities as at 31st March, 2016 has been duly certified by the appointed actuary. The appointed actuary has also certified that in his opinion the assumption for such valuation are in accordance with the guidelines and norms, issued by the IRDA and Institute of Actuaries of India (formerly known as Actuarial Society of India) in concurrence with the IRDA. FGILICL auditors have relied upon the Appointed Actuary's certificate in this regard for forming their opinion on the financial statements of FGILICL.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, we report, to the extent applicable, that:
- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
- c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards prescribed under Section 133 of the Act and in case of a jointly controlled entity which is in insurance business, also with the accounting principles as prescribed in the IRDA Regulations and order/ directions issued by the IRDAI in this regard.
- e) The matter described under Emphasis of Matter paragraph above, in our opinion, may have an adverse effect on the functioning of the Group.

- f) On the basis of the written representations received from the directors of the Holding Company as on 31st March, 2016 taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditor of its subsidiary companies, associate companies and jointly controlled companies incorporated in India, none of the directors of the Group companies, its associate companies and jointly controlled companies, incorporated in India, is disqualified as on 31st March, 2016 from being appointed as a director in terms of Section 164(2) of the Act.
- g) With respect to the adequacy of the internal financial controls over financial reporting and the operating effectiveness of such controls, refer to our Report in "Annexure A", which is based on the auditors' reports of the Holding company, subsidiary companies, associate companies and jointly controlled companies incorporated in India. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of, the Holding company's, its subsidiary companies', associate companies' and jointly controlled companies', incorporated in India, internal financial controls over financial reporting.
- h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us and the other auditors:
  - The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group, its associates and jointly controlled entities.
  - ii. In case of jointly controlled companies provision has been made, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on longterm contracts. The jointly controlled companies did not have any outstanding long term derivative contracts. The Group and associate companies did not have any material foreseeable losses on long-term contracts including derivative contracts.
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company and a jointly controlled company incorporated in India. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the subsidiary companies, associate companies and another jointly controlled company incorporated in India.

#### For **DELOITTE HASKINS & SELLS**

Chartered Accountants (Firm's Registration No.117365W)

Uday M. Neogi Partner (Membership No. 30235)

MUMBAI: 26th May, 2016



#### ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1 (g) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date to the members of Industrial Investment Trust Limited on the consolidated financial statements for the year ended 31st March, 2016)

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended 31st March, 2016, we have audited the internal financial controls over financial reporting of Industrial Investment Trust Limited (hereinafter referred to as "the Holding Company") and its subsidiary companies, its associate companies and jointly controlled companies, which are companies incorporated in India, as of that date.

# Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding company, its subsidiary companies, its associate companies and jointly controlled companies, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over

Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing, prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors of the subsidiary companies, associate companies and joint controlled companies, which are companies incorporated in India, in terms of their reports referred to in sub-paragraph (a) of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting of the aforesaid entities.

# Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A



company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## **Opinion**

In our opinion to the best of our information and according to the explanations given to us, the Holding Company, its subsidiary companies, its associate companies and jointly controlled companies, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2016, based on the internal control over financial reporting criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

#### Other Matters

- a) Our aforesaid report under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to four subsidiary companies, two associate companies and two jointly controlled companies, which are companies incorporated in India, is based on the corresponding reports of the auditors of such companies incorporated in India.
- b) In the case of Future Generali India Life Insurance Company Limited (FGILICL), a Joint Venture Company, the auditors in their report under Other Matter paragraph stated that the actuarial valuation of liabilities of life policies is required to be certified by the Appointed Actuary which has been relied upon by the auditors' of FGILICL. Accordingly, FGILICL auditors' opinion on the internal financial controls over financial reporting does not include reporting on the operating effectiveness of the management's internal controls over the valuation and accuracy of the said actuarial valuation.

#### For DELOITTE HASKINS & SELLS

Chartered Accountants (Firm's Registration No.117365W)

Uday M. Neogi Partner

(Membership No.30235)

MUMBAI, 26th May, 2016



# CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH, 2016

Particulars	Not No	-	As at st March, 2016	As at 31st Mai 2015 ₹	rch,
EQUITY AND LIABILITIES					
Shareholders' funds					
Share capital	2.1	2	25,475,50	0 225,47	5,500
Reserves and surplus			02,898,46		,
			28,373,96		-
Minority Interest			13,992,51	2 38,20	8,212
Non-current liabilities					
Long-Term borrowings	2.3	1	48,144,73	7 30,306	6,39
Other long-term liabilities					
-Policy Liabilities (Policyholder's	Fund)	5,5	33,869,47	2 5,475,720	0,249
-Other	2.4	1,0	48,488,31	4 1,045,17	7,067
Long-term provisions	2.5		16,573,98		
		6,7	47,076,50	_	
Current liabilities					
Short term borrowings	2.6	4	33,498,59	9 263,000	0,000
Trade payables					
<ul> <li>a) Total outstanding dues of micro enterprises and small enterpris</li> </ul>		7		-	
<ul> <li>b) Total outstanding dues of credit other than micro enterprises an</li> </ul>	ors 2.7	1,1	74,575,09	7 785,232	2,444
enterprises					
Other current liabilities	Fund\	4	C7 000 E4	E 444.44	7 22
-Policy Liabilities (Policyholder's	,		67,268,51	,	
-Other	2.8		83,744,63		
Short-term provisions	2.9		8,974,05 <b>68,060,89</b>		
	TOTAL	14.7	57,503,88	2 14,518,00	8.99
ASSETS			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,
Non-current assets					
Fixed assets	2.1	)			
(i) Tangible assets		1	22,834,92	3 105,298	8,18
(ii) Intangible assets			13,153,18	6 7,419	9,442
(iii) Capital work-in-progress			2,182,78		2,752
Goodwill on consolidation (See No	ote 2.35)	2.8	49,438,50		
Non-current investments	,		96,611,38		
Deferred tax assets (net)	2.1		17,731,33		
Long-term loans and advances	2.1		22,904,90		
Other non-current assets	2.1		17,888,76		
o and more durions doods					
		9,3	42,745,78		
Current assets		9,3	42,745,78		
Current assets Current investments	2.1		<b>42,745,78</b> 25,850,47	3 9,573,829	9,867
		5 4		<b>9,573,829</b> 4 227,026	9,867 6,638
Current investments		5 4 6 3,5	25,850,47	<b>9,573,829</b> 4 227,026 9 3,190,812	9,867 6,638 2,498
Current investments Inventories	2.1	5 4 6 3,5 7 3	25,850,47 47,107,53	<b>9,573,829</b> 4 227,026 9 3,190,812 7 432,776	9,867 6,638 2,498 6,453
Current investments Inventories Trade receivables	2.10 2.1	5 4 6 3,5 7 3 3 2	25,850,47 47,107,53 30,249,19	9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,741	9,867 6,638 2,498 6,453 7,180
Current investments Inventories Trade receivables Cash and cash equivalents	2.10 2.11 2.11 2.11	5 4 6 3,5 7 3 3 2 9 5	25,850,47 47,107,53 30,249,19 55,577,01	<b>9,573,829</b> 4 227,026 9 3,190,812 7 432,776 7 298,74 2 594,58	9,867 6,638 2,498 6,453 7,180 1,496
Current investments Inventories Trade receivables Cash and cash equivalents Short-term loans and advances	2.10 2.11 2.11 2.11	5 4 6 3,5 7 3 3 2 9 5	25,850,4747,107,539 30,249,19 55,577,01 20,167,41	3 9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,743 2 594,583 0 200,234	9,867 6,638 2,498 6,453 7,180 1,496 4,866
Current investments Inventories Trade receivables Cash and cash equivalents Short-term loans and advances	2.10 2.11 2.11 2.11	5 4 6 3,5 7 3 3 2 9 5 0 3 5,4	25,850,4747,107,533 30,249,1955,577,0120,167,413 35,806,460	3 9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,743 2 594,583 0 200,234	9,867 6,638 2,498 6,453 7,180 1,490 4,860 9,128
Current investments Inventories Trade receivables Cash and cash equivalents Short-term loans and advances Other current assets  See accompanying notes forming	2.10 2.11 2.11 2.20 TOTAL part of the co	5 4. 6 3,5 7 3 8 2 9 5 0 3 5,4 14,7 pnsol	25,850,47. 47,107,53: 30,249,19: 55,577,01: 20,167,41: 35,806,46: 14,758,09: 57,503,88: idated final	3 9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,74: 2 594,58: 0 200,234 9 4,944,179 2 14,518,006 ancial staten	9,867 6,638 2,498 6,453 7,180 1,490 4,860 9,128 8,998 nent
Current investments Inventories Trade receivables Cash and cash equivalents Short-term loans and advances Other current assets	2.10 2.11 2.11 2.20 TOTAL part of the co	5 4. 6 3,5 7 3 8 2 9 5 0 3 5,4 14,7 pnsol	25,850,47. 47,107,53: 30,249,19: 55,577,01: 20,167,41: 35,806,46: 14,758,09: 57,503,88: idated final	9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,74 2 594,58 9 200,236 4,944,179 2 14,518,000	9,867 6,638 2,498 6,453 7,180 1,490 4,860 9,128 8,998 nent
Current investments Inventories Trade receivables Cash and cash equivalents Short-term loans and advances Other current assets  See accompanying notes forming In terms of our report attached.  For DELOITTE HASKINS & SELLS	2.10 2.11 2.11 2.21 2.20 TOTAL part of the co	5 4 6 3,5 7 3 8 2 9 5 0 3 5,4 14,7 onsoli	25,850,47. 47,107,53: 30,249,19: 55,577,01: 20,167,41: 35,806,46: 14,758,09: 57,503,88: idated final	3 9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,74: 2 594,58: 0 200,234 9 4,944,179 2 14,518,006 ancial staten	9,86 6,638 2,499 6,45 7,180 11,49 44,866 9,120 8,999 nent:
Current investments Inventories Trade receivables Cash and cash equivalents Short-term loans and advances Other current assets  See accompanying notes forming	2.11 2.11 2.11 2.21 2.21 TOTAL part of the co	5 4 3 3,5 7 3 3 2 2 9 5 5 4 14,7 9 nsoli	25,850,4747,107,533 30,249,1955,577,01 20,167,41:35,806,46 114,758,09:57,503,88 idated final	3 9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,747 2 594,58° 0 200,23° 9 4,944,179 2 14,518,000 ancial statem oard of Direct BIPIN AGAR Director  KAUSHIK Di Chief Financial	9,86 6,63 2,49 6,45 7,18 1,49 4,86 9,12 8,99 nent kWA
Current investments Inventories Trade receivables Cash and cash equivalents Short-term loans and advances Other current assets  See accompanying notes forming In terms of our report attached.  For DELOITTE HASKINS & SELLS Chartered Accountants  UDAY M. NEOGI	2.10 2.11 2.11 2.11 2.21 TOTAL part of the co	5 4 3,5 7 3 3 2 9 5 5,4 14,7 7 nnsoli	25,850,4747,107,533 30,249,1955,577,0120,167,413 35,806,461 14,758,095 57,503,886 idated fin:	9,573,829 4 227,026 9 3,190,812 7 432,776 7 298,741 2 594,581 0 200,234 4,944,179 2 14,518,000 ancial staten oard of Director KAUSHIK DI	9,86 6,63 2,49 6,45 7,18 1,49 4,86 9,12 8,99 nent kWA

# CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2016

Particulars	Note No.	For the Year ended 31st March, 2016 ₹	For the Year ended 31st March, 2015 ₹
Revenue from operations	2.21	1,451,156,082	1,067,072,716
Premium from Insurance Business		1,280,888,509	1,322,611,405
Other Operating income from Insurance Business		54,522,822	84,454,673
Other Income from Insurance Business		475,307,771	892,100,480
Other income	2.22	17,509,178	31,254,047
Total Revenue		3,279,384,362	3,397,493,321
Cost of sales	2.23	1,253,854,252	867,274,897
Employee benefits expense	2.24	43,445,469	44,006,191
Finance costs	2.25	63,830,946	5,767,528
Benefits paid pertaining to Insurance Business (Net)	3	956,716,820	1,005,184,451
Commission and Operating expenses pertaining to Insurance Business		380,292,058	318,704,079
Other expenses pertaining to Insurance Business Depreciation and amortisation expense		552,238,464	969,565,905
- on investment properties		5,241	8,953
- on fixed assets	2.10	6,882,913	9,266,601
Other expenses	2.26	86,441,621	78,112,950
Provision for diminution in value of long-term investments		4,821,715	27,904,405
Contingent provision against standard assets		-	223,000
Net loss on sale of long-term investments (after adjusting provision for diminution in value ₹ 60,180,115 (Previous year ₹ 14,893,656))		17,078,691	3,862,969
Provision for contigency		5,000,000	
Total expenses		3,370,608,190	3,329,881,929
Profit/(Loss) before tax		(91,223,828)	67,611,392
Tax expense/(benefit):			
- Current tax		33,011,759	36,419,795
- MAT credit		(16,000,000)	(16,184,000)
- Short provision for tax relating to prior years		727,235	1,983,811
- Net current tax expense		17,738,994	22,219,606
- Deferred tax		(12,682,700)	1,657,481
Net tax expense		5,056,294	23,877,087
Profit/(Loss) after tax before share of profit/ (loss) of associates and minority interest		(96,280,122)	43,734,305
Share in loss of associates (net)		(3,764,561)	(16,887,204)
Profit/(Loss) after tax before share of profit/(loss) attributable to minority interes	t	(100,044,683)	26,847,101
Share of profit/(loss) attributable to Minority interest		(24,215,700)	11,467,155
Profit/(Loss) for the year attributable to shareholders of the Company		(75,828,983)	15,379,946
Earnings per equity share:	2.30		
		(3.36)	0.68
Basic and Diluted		(0.00)	0.00
Basic and Diluted Nominal Value per equity share (₹)		10.00	10.00

For DELOITTE HASKINS & SELLS Dr. B. SAMAL Chartered Accountants Chairman

**CUMI BANERJEE** 

**BIPIN AGARWAL** Director

**UDAY M. NEOGI** Partner

CEO & Company Secretary Mumbai: 26th May, 2016

KAUSHIK DESAI Chief Financial Officer

Mumbai: 26th May, 2016



# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2016

	Particulars	For the Year ended 31st March, 2016 ₹	For the Year ended 31st March, 2015 ₹
١.	CASH FLOW FROM OPERATING ACTIVITIES		`
	Net (loss) / profit before tax Adjustments for:	(91,223,828)	67,611,39
	Depreciation on fixed assets *	26,492,731	15,115,60
	Depreciation on investment on immovable property	5,241	8,95
	Interest income ** Provision for bad debts	(58,692,190)	(85,340,073 975,48
	Bad debt written off	467,206	
	Profit on sale of investment properties (net)	(80,329,478)	
	Finance costs	63,830,946	5,767,52
	Dividend income **	(16,376,745)	(17,555,61
	Amounts no longer payable written back	(5,997,983)	(1,927,84
	Provision for diminution in value of long term investments Contingent provision against standard assets	4,821,715	27,904,40 223,00
	Reversal of contingent provision against standard assets	(379,639)	
	Provision no longer required for diminution in value of	(58,771)	
	long term investments		
	(Profit) / loss on sale of fixed asset	(7,306)	671,90
	Net loss / (profit) on sale of investments	93,276,330	(385,193,11
<b>~</b>	Provision for contigency	5,000,000	(274 720 27
υþ	erating (profit) / loss before working capital changes Changes in working capital	(59,171,771)	(371,738,37
	Adjustments for (increase) / decrease in operating assets:	(070 455 070)	(0.1.0 ==== 1.1
	Inventories (See Note 2 below)	(270,455,679)	(318,777,44
	Trade receivables	102,060,050	61,523,04
	Short-term loans and advances Long-term loans and advances	(13,764,863)	(60,419,64
	Other current assets	7,956,471 (139,845,467)	6,370,98 36,685,5
		(100,010,101)	00,000,00
	Adjustments for increase / (decrease) in operating liabilities:		
	Trade payables	395,340,636	366,630,5
	Other current liabilities	(465,947,005)	(8,930,80
	Short-term provisions	162,687	(28,21
	Other long-term liabilities	3,311,247	(145,178,91
	Policy Liabilities	80,970,405	574,712,20
	Long-term provisions	3,539,048	(2,608,12
Jti	ner adjustments :  Bank balances not considered as cash and cash equivalents		
	-Placed	(237,136,866)	(210,638,67
	-Matured	243,663,656	248,715,9
	Sale of long-term investments	-,,	-, -,-
	-Others	27,492,238	17,031,69
	Proceeds from sale of investment properties	80,395,512	
	Loans Given		
	-Associate	-	(10,000,00
	-Joint Venture	(34,700,000)	(22,000,00
	-Entities under significant influence	(15,000,000)	(15,000,00
	Repayment of loans		
	-Associate	15,000,000	
	-Joint Venture	111,590,758	28,918,39
	Interest received		
	-Associate	3,984,999	3,021,76
_	-Others	42,344,077	46,164,38
Ca	sh generated from / (used in) operations	(118,209,867)	224,454,27
	Net income tax paid	(26,322,246)	(41,374,52

Includes depreciation included under Commission and Operating expenses pertaining t Insurance Business.

	Particulars	For the Year ended 31st March, 2016 ₹	For the Year ended 31st March, 2015 ₹
В.	CASH FLOW FROM INVESTING ACTIVITIES		
	Bank balances not considered as cash and cash equivalents	21,320,777	159,964,433
	Purchase of non current investments	(283,755,940)	(2,604,294,555)
	Purchase of current investments	(349,778,870)	1,620,487,905
	Proceeds from Sale of non current investments	446,097,869	45,606,907
	Proceeds from Sale of current investments	119,604,966	604,717,414
	Interest received (See Note 2 below)	16,366,951	22,564,658
	Dividend income	16,376,745	17,555,619
	Purchase of fixed assets	(52,551,795)	(13,360,133)
	Proceeds from sale of fixed assets	440,000	620,886
	Net cash generated from / (used in) investing activities (B)	(65,879,297)	(146,136,866)
C.	CASH FLOW FROM FINANCING ACTIVITIES		
	Proceeds from long term borrowings	168,667,808	53,120,074
	Repayment of long term borrowings	(10,746,065)	(76,234,612)
	Proceeds from short term borrowings (net)	170,498,599	115,322,500
	Finance cost (See Note 2 below)	(106,256,246)	(91,868,639)
	Dividend paid on equity and preference shares	(22,858,735)	(38,462,972)
	Tax on dividend paid	(4,590,230)	(6,536,782)
	Net cash generated from / (used in) from financing activities ( C)	194,715,131	(44,660,430)
	NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C)	(15,696,279)	(7,717,539)
	Cash and cash equivalents at the beginning of the year	196,675,349	204,392,888
	Cash and cash equivalents at the end of the year (See Note 2.18)	180,979,070	196,675,349

#### Notes

- Cash flows relating to investment activities of the parent company are included under operating activities.
- 2 Changes in inventories is after adjusting borrowing costs capitalised. Interest received is inclusive of amount netted off from inventories and finance cost is inclusive of amount capitalised under inventories.
- 3 The Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Accounting Standard - 3 on Cash Flow Statements.
- 4 Previous year figures have been regrouped wherever necessary.

in terms of our report attached.		For and on benan or the board of birectors		
	For DELOITTE HASKINS & SELLS Chartered Accountants	<b>Dr. B. SAMAL</b> Chairman	BIPIN AGARWAL Director	
	UDAY M. NEOGI Partner	CUMI BANERJEE CEO & Company Secretary	KAUSHIK DESAI Chief Financial Officer	
	Mumbai: 26th May, 2016	Mumbai: 26th May, 2016		

<sup>\*\*</sup> Includes Interest income/ Dividend income included under Other Income from Insurance Business.



#### 1.1 Basis of consolidation:

The consolidated financial statements relate to Industrial Investment Trust Limited (the Company), its Subsidiaries, Jointly Controlled Entities and associates (the Group). The Consolidated Financial Statements have been prepared in accordance with Accounting Standard 21 "Consolidated Financial Statements" (AS 21), Accounting Standard 23 "Accounting for Investments in Associates in Consolidated Financial Statements" (AS 23), and Accounting Standard 27 "Financial Reporting of Interests in Joint Ventures" (AS 27) specified under Section 133 of the Companies Act, 2013, ("the 2013 Act") and the relevant provisions of the 2013 Act as applicable.

1.2 (i) The financial statements of the following subsidiaries have been consolidated as per Accounting standard 21 on "Consolidated Financial Statements" as specified under Section 133 of the 2013 Act.

	Name of Subsidiary	For the year ended 31st March, 2016 Extent of holding (%)	For the year ended 31st March, 2015 Extent of holding (%)
(i)	IIT Investrust Limited (IITIL)	99	99
(ii)	IIT Insurance Broking and Risk	100	100
	Management Private Limited (IITIBRMPL)		
(iii)	IITL Projects Limited (IITLPL)	71.74	71.74
(iv)	IITL Marketing Management Private Limited (IITLMMPL) (formerly known as IIT Media and Entertainment Private Limited)	100	100
(v)	IITL Corporate Insurance Services Private Limited (IITLCISPL)	100	100

All the subsidiaries mentioned above are incorporated in India.

(iii) The financial statements of the following jointly controlled entities, have been consolidated as per Accounting standard 27 on "Financial Reporting of Interest in Joint Ventures" as specified under Section 133 of the 2013 Act.

Name of Jointly Controlled Entity	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	Extent of holding (%)	Extent of holding (%)
(i) Capital Infraprojects Private Limited (CIPL)	50	50
(ii) IITL Nimbus The Hyde Park Noida (INHP) - Partnership Firm	45	45
(iii) IITL Nimbus The Express Park View (INEPV) - Partnership Firm	47.50	47.50
(iv) IITL Nimbus The Palm Village (INPV) - Partnership Firm	47.50	47.50
(v) Future Generali India Life Insurance Company Limited (FGILICL)	22.50	22.50

All the jointly controlled entities mentioned above are incorporated in India.

(iii) The following associates, investment in which is accounted using equity method as per Accounting standard 23 on "Accounting for Investments in Associates in Consolidated Financial Statements" as specified under Section 133 of the 2013 Act.

Name of Associate Company	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	Extent of holding (%)	Extent of holding (%)
Golden Palms Facitly Management Private Limited (GPFMPL) (w.e.f. 27.07.2015)	50	NIL
World Resorts Limited (WRL)	25	25

#### 1.3 Principles of consolidation:

The Consolidated Financial Statements have been prepared on the following basis:

- (i) The Financial statements of the Company and its subsidiaries have been consolidated on a line by line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances and intra-group transactions resulting in unrealised profits or losses as per Accounting Standard 21 on 'Consolidated Financial Statements' as specified under Section 133 of the 2013 Act.
- (ii) The financial statements of the jointly controlled entities have been consolidated on a line by line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances and intragroup transactions resulting in unrealized profits or losses as per Accounting Standard 27 on 'Financial Reporting of Interests in Joint Ventures' as specified under Section 133 of the 2013 Act, using the "proportionate consolidation" method.
- (iii) The financial statements of the subsidiaries and jointly controlled entities used in the consolidation are drawn up to the same reporting date as that of the Company, i.e. 31st March, 2016.
- (iv) The excess of cost to the Company of its investment in the subsidiaries and jointly controlled entities over the Company's portion of equity, at the dates on which the investments are made/acquired, is recognised in the financial statements as Goodwill being an asset in the Consolidated Financial Statements. Alternatively, where the share of equity in the subsidiaries and jointly control entities as on the dates of investment /acquisition is in excess of cost of the investment of the company, it is recognised as Capital Reseve and shown under the head Reserves & Surplus in the Consolidated Financial Statements.
- (v) Minority interest in the net assets of the subsidiaries consists of the amount of equity attributable to the minority shareholders at the dates on which investments in the subsidiary companies were made and further movement in their share in the equity, subsequent to the dates of investments.
- (vi) The difference between the cost of investment in the associate and the share of net assets at the time of acquisition of shares in the associate is identified in the consolidated financial statements as Goodwill or Capital reserve as the case may be.

#### 1.4 Significant Accounting Policies:

#### (i) Basis of accounting:

The financial statements of the Group have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the Consolidated financial statements are consistent with those followed in the previous year. The Consolidated financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards specified under Section 133 and the relevant provisions of the 2013 Act. The Company follows the Systemically Important Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2015.

The Financial Statements of FGILICL are prepared under the historical cost convention on accrual basis in accordance with the generally accepted accounting principles in India and in compliance with the Accounting Standards specified under Section 133 of the 2013 Act to the extent applicable read with Rule 7 of the Companies (Accounts) Rules, 2014 and other relevant provisions of the 2013 Act, as applicable, and in accordance with the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 read with Insurance Regulatory and Development Authority of India circular IRDAI/F&A/CIR/FA/059/03/2015 dated 31st March 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 the ("IRDA Act"), and the regulations framed there under ( also refer IRDAI) the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), orders/ directions issued by the Insurance Regulatory and Development Authority of India (the "IRDA"/"Authority") in this regard. The significant accounting policies followed are consistent with those followed in the previous year.



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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Contd.)

#### 1.4 Significant Accounting Policies: (contd.)

#### (ii) Use of estimates:

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

#### (iii) Revenue recognition:

#### Other than Insurance Business:

- (a) Interest on all lendings such as inter-corporate deposits, finance against securities and interest on fixed deposits are accounted on time proportionate basis.
- (b) Rental income is accrued on the basis of the agreement.
- (c) Dividend is accounted when the right to receive payment is established.
- (d) Profit/Losses from share trading/investment activities is determined on the basis of weighted average carrying amount of investments and is recognised on the basis of contract notes.
- (e) Revenue from real estate projects is recognised on the Percentage of Completion Method. Revenue is recognised in relation to the areas sold, on the basis of percentage of actual costs incurred as against the total estimated cost of the project under execution, subject to such actual costs being 25 percent or more of the total estimated cost. Land costs are not included for the purpose of computing the percentage of completion. When it is probable that total estimated costs will exceed total project revenues, the expected loss is recognised as an expense immediately.

In case of Jointly Controlled Entities in real estate activities, revenue from real estate projects is recognized as per the Guidance Note on Accounting for Real Estates transactions (revised 2012) issued by ICAI. It is based on Percentage of completion method.

The estimates of saleable area and costs are revised periodically by the Management. The effect of such changes in estimates is recognised in the period such changes are determined.

- (f) Commission and brokerage from insurance broking business is credited to income on the date of issue of the prime documents by the Insurance Company, except where there are material installments, in which case the brokerage is booked on the due date of the installment. Adjustments to brokerage arising from premium additions, reductions and renewal directly deposited by the client are taken into account as and when they are known.
- (g) Brokerage income from stock broking activities is recognised on the basis of contract notes issued.
- (h) Revenue in case of corporate finance income is recognised on the proportionate completion method based on management estimates of the stages of completion of the contracts.
- Net income from trading of securities is accounted for on the basis of Stock Brokers Contract Notes.
- (j) Profit/Losses from share trading/investment activities is determined on the basis of weighted average carrying amount of investments and is recognised on the basis of contract notes.
- (k) Brokerage income from primary market has been recognised on the basis of advice from the Registrar regarding allotment.

#### Insurance Business

#### Life Insurance Premium:

(a) Premium (net of service tax) is recognised as income when due from policyholders. Premium on lapsed policies is recognised as income on receipt basis on reinstatement or revival of these policies. In respect of

#### 1.4 Significant Accounting Policies: (contd.)

linked business, premium income is recognised when the associated units are allotted

(b) Top up premiums are considered as single premium.

#### Others:

- (c) Interest on investments and loans are recognised on accrual basis. Accretion of discount and amortization of premium in respect of debt securities is affected over the remaining term of such instruments on constant yield basis. In case of Treasury Bills /Commercial Papers/ Certificate of Deposits/CBLO, accretion of discount is effected over the remaining period of instruments on Straight Line Basis.
- (d) In case of unit linked business, fund management charges, administration charges and mortality charges are recognised in accordance with the terms and conditions of the policy.
- (e) Realised gains and losses in respect of equity shares and units of mutual funds are calculated as the difference between the net sales proceeds and their weighted average cost.
- (f) In respect of debt securities held on account of Shareholders and Non-Linked Policyholders Funds, the realised gains and losses are calculated as difference between net sales proceeds or redemption proceeds and amortised cost. Cost in respect of these securities is computed using weighted average method. In case of unit linked Funds, realised profit/ loss on debt securities are calculated as the difference between the net sales proceeds and their weighted average cost.

In case of Treasury Bills/Commercial Papers/Certificate of Deposits/ CBLO, the same is calculated as difference between net sales proceeds and amortised cost.

(g) Dividend income is recognised when the right to receive dividend is established.

#### Reinsurance premium:

(h) Premium ceded on reinsurance is accounted in accordance with the terms of the treaty.

#### (iv) Inventories:

- (a) Inventories are valued at lower of cost and net realisable value. Construction material cost is determined on a First in First Out basis. Construction work in progress comprises premium for development rights and expenditure relating to construction after ascertaining the cost of sales which is determined based on the total area sold as at the Balance Sheet date
- (b) Stock of shares held as inventory has been valued at Cost or Market price whichever is lower. Cost is determined on weighted average basis.

#### (v) Fixed Assets:

#### Tangible Asstes:

Fixed assets are stated at cost of acquisition less accumulated depreciation and amortisation. Cost comprises of the purchase price and any other attributable cost of bringing the asset to its working condition for its intended use. Improvements to leasehold premises are capitalised as Leasehold Improvements.

#### Intangible Asstes:

Intangible assets are recognized only if it is probable that the future economic benefits that are attributable to the assets will flow to the enterprise and the cost of the assets can be measured reliably. Expenditure on an intangible item is expensed when incurred unless it forms part of the cost of intangible asset that meets the recognition criteria. Intangible assets are stated at cost of acquisition and are carried at cost less accumulated amortization and impairment loss, if any.

#### (vi) Depreciation and amortisation:

(a) Depreciation on fixed assets is provided on the written down value basis as per the useful life prescribed in Schedule II to the 2013 Act, except in



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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Contd.)

#### 1.4 Significant Accounting Policies: (contd.)

respect of: (a) IITIL and CIPL where depreciation is provided on straight line method, as per the useful life prescribed in Schedule II to the 2013 Act; (b) INHP, INEPV and INPV, joint venture partnership firms where depreciation is provided on written down value method, at rates and in the manner as provided under Section 32 of the Income Tax Act, 1961. and (c) In respect of FGILICL where depreciation on fixed assets is provided using the straight line method on a pro-rata basis over the remaining useful life of assets as prescribed in Schedule II to the 2013 Act.

- (b) Depreciation on improvement in lease hold premises is provided over the period of lease except in respect of FGILICL where leasehold improvements are amortised over the initial period of respective leases or 60 months, whichever is lower.
- (c) Depreciation on additions to fixed assets is provided for the full year irrespective of the date of addition and no depreciation is provided on deletions to fixed assets in the year of sale except in respect of INHP, INEPV and INPV, joint venture partnership firms where depreciation is provided as per Income Tax Act, 1961.
- (d) Computer software is amortised over the period of its estimated useful life ranging from 2 to 5 years.

#### (vii) Investments:

#### Other Than Insurance Business:

Long Term Investments (excluding Investment properties) are valued at cost unless there is a diminution in value, other than temporary for which provision is made. Current investments are stated at lower of cost and fair value. Investment properties are carried individually at cost less accumulated depreciation. Investment properties are capitalised and depreciated in accordance with the policy stated for fixed assets.

#### Insurance Business:

Investments are made in accordance with the Insurance Act, 1938, as amended by the Insurance Law (Amendment Act), 2015,the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended and circulars/notifications issued by the Insurance Regulatory and Development Authority (IRDA) from time to time. Investments are recorded on the trade date at cost, which includes brokerage, statutory levies, if any and excludes interest paid, if any, on purchase.

#### Classification:

Investments intended to be held for a period of less than twelve months or those maturing within twelve months from the Balance Sheet Date are classified as "Short Term Investments". Investments other than short term are classified as "Long Term Investments".

# Valuation - Shareholders' investments and Non-Linked Policyholders' investments:

Debt securities including government securities are considered as "held to maturity" and are stated at amortised cost. The premium or discount, which is paid or availed respectively, at the time of purchase of a fixed income security, is amortised over the life of the instrument on Constant yield basis. Fixed deposits are valued at cost till the date of maturity. Investments in mutual funds are stated at the Net Asset Value (NAV) as at the Balance Sheet date. Listed equity securities are measured at fair value on the Balance Sheet date. For the purpose of calculating NAV, listed equity shares are valued at last quoted closing price on the NSE and in case the equity shares are not listed or traded on NSE then they are valued on the last quoted closing price on the BSE. Unlisted equity securities are measured at historic cost. In respect of investment in equity shares and mutual funds, the corresponding unrealized investment gain or losses are reported in the Balance Sheet under "Fair Value Change Account". In case of diminution, other than temporary, in the market value of investments as on the Balance Sheet date, the amount of diminution is recognised as an expense in the Revenue/Profit and Loss Account as the case may be.

#### Valuation - Linked Business:

Government Securities and other Debt Securities with remaining maturity more than 182 days are valued based on market value obtained from Fixed

#### 1.4 Significant Accounting Policies: (contd.)

Income Money Market and Derivatives Association of India ('FIMMDA') and CRISIL Bond Value respectively. Government and other debt securities with remaining maturity of up to 182 days are valued at amortised cost spread uniformly over the remaining life of the securities. Listed equity securities are measured at fair value on the Balance Sheet date. For the purpose of determining fair value, the last quoted closing price at the National Stock Exchange of India Ltd. ('NSE') is considered. Unrealised gain or losses are recognized in the scheme's Revenue Account. Fixed Deposits are valued at cost till the date of maturity. Mutual fund units are valued at previous day's Net Asset Value.

#### Transfer of Investments:

Transfer of debt securities from shareholders' to policyholders' is done at the lower of net amortised cost and market value on the date of transfer. In the case of equity securities, such transfers are affected at lower of cost and market value on the date of transfer. In case of unit linked fund, such transfers are effected at market value on date of transfer. No transfer of investments is made between non linked Policyholder's funds.

#### (viii) Taxation:

Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the applicable tax rates and the provisions of the Income-tax Act, 1961 and other applicable tax laws.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is highly probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabosrbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there are unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their realisability.

#### (ix) Provisions and contingencies:

A provision is recognised when the Group has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes. Contingent assets are not recognised in the financial statements.

#### (x) Impairment of assets:

The carrying values of assets / cash generating units at each balance sheet date are reviewed for impairment. If any indication of impairment exists, the recoverable amount of such assets is estimated and impairment is recognised, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognised for an asset in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is



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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Contd.)

#### 1.4 Significant Accounting Policies: (contd.)

recognised in the Consolidated Statement of Profit and Loss, except in case of revalued assets.

#### (xi) Employee Benefits:

#### (a) Short term employee benefits:

Short term employee benefits are recognised as an expense at the undiscounted amount in Consolidated Statement of Profit and Loss of the year in which the related service is rendered.

#### (b) Long term employee benefits:

#### (i) Defined Contribution Plan:

The eligible employees of the Group are entitled to receive post employment benefits in respect of provident and family pension fund, in which both employees and the Group makes monthly contributions at a specified percentage of the employees' eligible salary (currently 12% of employees' eligible salary). The contributions are made to Employees Provident Fund Organisation. Provident Fund and Family Pension Fund are classified as Defined Contribution Plans as the Group has no further obligation beyond making the contribution. The contributions to Defined Contribution Plan are charged to the Consolidated Statement of Profit and Loss as incurred.

#### (ii) Defined Benefit Plan:

#### 1. Gratuity

For defined benefit plans in the form of gratuity fund, the cost of providing benefits is determined using the Projected Unit Credit method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognised in the Consolidated Statement of Profit and Loss in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the schemes.

#### 2. Compensated absences

The Group provides for the encashment of leave or leave with pay subject to certain rules. The Employees are entitled to accumulate leave subject to certain limits for future encashment / availment. The Group makes provision for compensated absences based on an actuarial valuation carried out at the end of the year except for Jointly Controlled Entities other than FGILICL in case of which the provision for compensated absences, which is not material, is based on management valuation. Actuarial gains and losses are recognised in the Consolidated Statement of Profit and Loss.

#### (xii) Borrowing costs:

Borrowing costs that are directly attributable to the acquisition or construction of qualifying assets are capitalised for the period until the asset is ready for its intended use. A qualifying asset is an asset that necessarily takes substantial period of time to get ready for its intended use. Other Borrowing costs are recognised as an expense in the period in which they are incurred. Capitalisation of borrowing costs is suspended and charged to the Consolidated Statement of Profit and Loss during extended periods when active development activity on the qualifying assets is interrupted.

#### (xiii) Operating Lease:

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased assets, are classified as operating leases. Operating lease payments are recognised as an expense in Consolidated Statement of Profit and Loss on a straight-line basis over the lease term.

#### 1.4 Significant Accounting Policies: (contd.)

#### (xiv) Foreign Currency Transactions:

Transactions in foreign currencies are translated to reporting currency based on the exchange rate on the date of the transaction. Exchange differences arising on settlement thereof during the year are recognized as income or expense in the Consolidat ed Statement of Profit and Loss.

Cash and bank balances, receivables and liabilities (monetary items) in foreign currencies as at the year end are translated at closing date rates, and unrealized translation differences are included in the Consolidated Statement of Profit and Loss.

#### (xv) Share issue expenses:

Share issue expenses are adjusted against Securities Premium Account in terms of Section 52 of the 2013 Act, to the extent any balance is available for utilisation in the Securities Premium Account. Share issue expenses in excess of the balance in Securities Premium Account is expensed in the Consolidated Statement of Profit and Loss.

#### (xvi) Earnings per share:

Basic earnings per share is computed by dividing the profit / (loss) after tax attributable to equity shareholders (after deducting preference dividend and attributable taxes) by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. The dilutive potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value (i.e. average market value of the outstanding shares). Dilutive potential equity shares are determined independently for each period presented. The number of equity shares and potentially dilutive equity shares are adjusted for share splits / reverse share splits and bonus shares, as appropriate.

#### (xvii) Cash and bank balances (for purposes of Cash Flow Statement):

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### (xvii) Cash flow statement :

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

#### (xix)Other Policies with respect to Insurance Business:

#### (a) Benefits Paid (including Claims) :

Claims by death are accounted when intimated. Claims by maturity are accounted on the maturity date. Annuity benefits are accounted when due. Surrenders are accounted as and when notified. Claims cost consist of the policy benefit amounts and claims settlement costs, where applicable. Claims recovered or recoverable from reinsurer are accounted in the same period as that of the related claims. Withdrawals under unit linked policies are accounted in respective schemes when the associated units are cancelled.

#### (b) Funds for Future Appropriation For Insurance Company:

The balance in this account represents the amounts estimated by the Appointed Actuary as Funds for Future Appropriation (FFA) – Linked,



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#### 1.4 Significant Accounting Policies: (contd.)

required to be set aside in the Balance Sheet and are not available for distribution to shareholders until the expiry of the revival period.

The Funds for Future Appropriations (FFA), in the participating segment, represents the surplus, which is not allocated to policyholders or shareholders as at the Balance Sheet date. Transfers to and from the fund reflect the excess or deficit of income over expenses and appropriations in each accounting period arising in the Company's policyholders' fund. In respect of participating policies any allocation to the policyholder would also give rise to a shareholder transfer in the required proportion.

#### (c) Loans against policies:

Loans against policies are valued at the aggregate of book values (net of repayments) plus capitalised interest (accrued and due) and are subject to impairment, if any.

#### (d) Policy Liabilities pertaining to Insurance Company:

Liabilities on life policies are determined by the Appointed Actuary using generally accepted actuarial practice in accordance with the Standards and Guidance Notes established by the Institute of Actuaries of India, the requirement of the Insurance Act, 1938 as amended by the Insurance law (Amendment Act.) 2015, and the regulations issued by the IRDA. The actuarial assumptions are given below.

#### **Actuarial Method and Assumptions for Insurance Company:**

The actuarial method and the assumptions used in the valuation as at March 31, 2016 are stated below:

- (a) Liabilities on life policies are determined by the Appointed Actuary as per the provision of Insurance Regulatory and Development Authority of India (IRDAI) on Assets Liabilities and Solvency Margin of Insurers Regulations, 2000, other relevant regulations and circulars issued by the IRDAI from time to time, Insurance Act 1938 as amended from time to time, generally accepted actuarial principles and in accordance with the Standards and Guidance Notes issued by the Institute of Actuaries of India with the concurrence of IRDAI;
- (b) In case of non-linked individual business (other than Guarantee Advantage plan), Gross Premium Valuation Reserve Method is used to calculate the liabilities with respect to expenses, mortality and other claims including bonus if any; negative reserves are eliminated at policy level. The reserves are floored to the higher of guaranteed surrender value (GSV) and the special surrender value (SSV) at a policy level. For term products, the reserves are also floored to the unearned premium reserve (UPR);
- (c) For the non-participating "Guarantee Advantage" plan, the reserves held are equal to the account value accrued. An additional reserve representing the present value of the difference between future outgo and future charges is held;
- (d) For Linked business, unit value as on the valuation date is kept as unit reserve and discounted cash flow approach is used to determine non-unit reserves as per IRDAI guidelines subject to minimum of half a month's mortality and policy administration charges;
- (e) For Non-Linked Pension Business, liability has been calculated using the bonus rate on Policy Holder's Pension Fund Account. Policyholder pension fund account is calculated using the premiums accumulated with past bonuses declared;
- (f) For Riders reserves, liabilities have been calculated as higher of Gross premium valuation reserve method and unearned premium method;
- (g) For Group Term insurance, reserves are calculated using the Unexpired Risk Reserve (URR) methodology including Expense Reserves;
- (h) For Group Credit Suraksha, Gross Premium Valuation Reserve method has been used;

#### 1.4 Significant Accounting Policies: (contd.)

- i) For Non Linked Group Gratuity, Group Superannuation and Group Leave Encashment plans, contributions net of withdrawals is being accumulated using the crediting rate which is calculated as yield less expenses, if any;
- (i) For the Non Linked Variable Insurance products Group Gratuity and Group Leave Encashment plans, contributions net of withdrawals is being accumulated using the crediting rate as declared quarterly in advance:
- (j) For Non Linked Variable Insurance product Group Superannuation—contributions net of withdrawals is being accumulated at a minimum floor rate (guaranteed rate of return) of 1% pa. Additional earnings over and above the minimum floor rate, if any, is shared through annual bonus at the end of the financial year. The annual declared bonus amount will be credited to the policy account;
- (k) For Group Linked Gratuity and Saving Suraksha products, Unit Reserve i.e. Fund Value and Non Unit Reserve is kept. Non Unit Reserve is calculated using the Unexpired Risk Reserve (URR) methodology including Expense Reserves.
- (I) In addition to the above mentioned reserves, other additional global provisions are made which include the following:
  - a. Maintenance expense overrun reserve
  - b. Closure to new business reserve
  - c. Cost of quarantee reserve
  - d. Freelook cancellation reserve
  - e. Reserves for lapsed policies eligible for revivals
  - f. Extra mortality reserves
  - g. Reserve for incurred but not reported claims

Valuation assumptions are based on mix of pricing assumptions which are derived from industry experience and based on own projection and assessment duly adjusted for Margin for Adverse Deviation as per relevant Standards and Guidance Notes issued by the Institute of Actuaries of India.

Following are basis for Gross Premium Reserve method for Individual Nonlinked business.

Interest rate: 6.70% per annum for 1st five years and 5.90% thereafter for participating business 5.70% per annum for 1st five years and 4.90% thereafter for non-participating business and non-unit reserves under unit linked business.

Mortality: Based on published mortality table - Indian Lives Mortality 2006-08 suitably adjusted to reflect actual experience along with margins for adverse deviation in compliance with Actuarial practice standards issued by the Institute of Actuaries of India.

Morbidity: For critical illness it is based on CIBT-93 table with adjustment to reflect expected experience along with margins for adverse deviation in compliance with Actuarial practice standards issued by the Institute of Actuaries of India. For accidental riders, it is a flat rate independent of age.

Lapse/Surrender/Withdrawal: A prudent lapse/surrender/withdrawal assumption is used in the calculation of reserves incorporating margins for adverse deviation in compliance with Actuarial practice standards issued by the Institute of Actuaries of India.

Expense inflation: 4% per annum.

Commission: As per the provision under the relevant plan approved by IRDA.

Expenses: Appropriate assumptions are made based on the long term expenses projected in the business plan with allowance for adverse deviation.

Future Bonus rates: For participating business, future bonus rate assumptions are consistent with the Bonus earning capacity and Policyholders' Reasonable Expectations



#### 2.1 Share Capital

Particulars	As at 31st March, 2016	As at 31st March, 2015
Authorised		
30,000,000 (previous year 30,000,000) Equity shares of ₹ 10 each	300,000,000	300,000,000
5,000,000 (previous year 5,000,000) Preference shares of ₹ 10 each	50,000,000	50,000,000
Issued, subscribed and fully paid-up:		
22,547,550 (previous year 22,547,550) Equity shares of ₹ 10 each [Included above are 9,777,550 (previous year: 9,777,550) equity shares represented by 4,888,755 (Previous year: 4,888,755) Global Depository Shares "GDS"]	225,475,500	225,475,500

Total 225,475,500 225,475,500

(a) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period:

<b>Equity Shares</b>	As at 31st March, 2016		As at 31st N	larch, 2015
	No. of shares	₹	No. of shares	₹
Opening Balance	22,547,550	225,475,500	21,827,550	218,275,500
Add:- Conversion of Compulsorily Convertible Preference Shares (CCPS) to equity shares	-	-	720,000	7,200,000
Closing balance	22,547,550	225,475,500	22,547,550	225,475,500

The Company had issued 4,888,775 Global Depository Shares ('GDSs') representing 9,777,550 equity shares of the Company of nominal value ₹ 10 each, aggregating to US \$ 59.89 millions equivalent to ₹ 3,377,606,725 (including share premium of ₹ 3,279,831,225). The GDSs are listed on Luxembourg Stock Exchange.

10% Compulsory	As at 31st March, 2016		ry As at 31st March, 20		As at 31st M	arch, 2015
Convertible Preference Shares	No. of shares	₹	No. of shares	₹		
Opening Balance	-	-	720,000	7,200,000		
Less:- Conversion of CCPS to equity shares	-	-	720,000	7,200,000		
Closing balance	-	_	-	-		

During the year 2012-13, the Company had allotted 2,770,000 10% Compulsorily Convertible Preference Shares of ₹ 10 each on a preferential basis to companies in the promoter group at a price of ₹ 350/- per share. The closing balance of 720,000 CCPS as on 31st March 2014 was converted to equity shares on 3rd April 2014.

#### (b) Rights, preferences and restrictions attached to equity shares

Equity shares of the Company are issued at a par value of  $\stackrel{\scriptstyle \bullet}{\phantom{}_{\sim}}$  10 per share.

- (i) Equity Shares represented by GDS Holders of the GDSs will have no voting rights with respect to the underlying equity shares. The Depository will not exercise any voting rights with respect to the deposited shares. Other rights, preferences and restrictions are same as other equity shares.
- (iii) Other Equity Shares Each holder of other equity shares is entitled to one vote per share. The Company declares and pays dividend in Indian rupees. The dividend, if any, proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after payment of all claims/liabilities and preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

(c) Equity shares held by each shareholder holding more than 5% equity shares in the Company are as follows:

Particulars	As at 31st March, 2016		As at 31st M	March, 2015
	No. of Shares held	% of Holding	No. of Shares held	% of Holding
N. N. Financial Services Private Limited	7,087,960	31.44	7,087,960	31.44
Nimbus India Limited	2,183,427	9.63	2,183,427	9.63
Life Insurance Corporation of India	1,225,017	5.43	1,225,017	5.43
The Bank of New York Mellon (Depository for GDS holders)*	9,777,550	43.36	9,777,550	43.36

- \* The Company does not have the details of the individual holders.
- (d) The Company has not allotted any equity shares for consideration other than cash, bonus shares, nor have any shares been bought back during the period of five years immediately preceding the Balance Sheet date.
- (e) Disclosure required in terms of Clause 13.5A of Chapter XIII on Guidelines for preferential issues, SEBI (Disclosure and Investor Protection) Guidelines, 2000

#### Regarding issue of preference shares:

Particulars	During the year ended	
	31st March, 2016	31st March, 2015
	₹	₹
Unutilised monies as on April 1	-	7,918,029
Purpose for which the money received has been utilized:		
Loans given to entities under significant influence	-	7,918,029
	-	7,918,029
Unutilised monies as on March 31	-	-

#### 2.2 Reserves and Surplus

	Particulars	As at 31st March, 2016	As at 31st March, 2015
		₹	₹
Capit	al Reserve		
Balan	ce as per last Consolidated Balance Sheet	750	750
Capit	al reserve on consolidation		
Balan	ce as per last Consolidated Balance Sheet	702,000	702,000
Capit	al Redemption Reserve		
Balance as per last Consolidated Balance Sheet		15,000,000	15,000,000
Fair Value Change		(17,965,831)	(2,726,031)
Gene	ral Reserve		
Balance as per last Consolidated Balance Sheet		195,597,506	195,597,506
Speci	al Reserve (as per the RBI regulations)		
Opening balance		309,390,023	303,125,731
Add:	Transfer from Surplus in the Consolidated Statement of Profit and Loss	13,016,977	6,264,292
Closi	ng balance	322,407,000	309,390,023



### 2.2 Reserves and Surplus (contd...)

	Particulars	As at 31st March, 2016	As at 31st March, 2015
		₹	₹
Secur	ities Premium Account		
Balan Sheet	ce as per last Consolidated Balance	4,186,487,469	4,186,487,469
Surple and L	us in Consolidated Statement of Profit oss	t	
Openi	ng balance	289,515,534	310,930,682
Add:	Profit / (Loss) for the year	(75,828,983)	15,379,946
Less:	Depreciation on transition to Schedule II of the Companies Act, 2013 on tangible fixed assets with nil remaining useful life (Net of deferred tax ₹ 119,792) (See Note 2.36)	-	1,422,670
Less:	Dividend proposed to be distributed to equity shareholders (₹ Nil per share, previous year ₹ 1.00 per share)	-	22,543,605
Less:	Dividend proposed to be distributed to CCPS shareholders (₹ Nil per share, previous year ₹ 1.00 per share)	-	3,945
Less:	Tax on dividend	-	4,590,230
Less:	Short Provision of dividend distribution tax for prior Years	-	1,970,352
Transf	erred to:		
	- Special Reserve	13,016,977	6,264,292
Closii	ng balance	200,669,574	289,515,534
Tota	al	4,902,898,468	4,993,967,251

# 2.3 Long Term Borrowings

As at 31st March, 2016	As at 31st March, 2015
₹	₹
197,842,808	39,171,000
49,996,000	9,996,000
147,846,808	29,175,000
1,131,395	1,881,460
833,466	750,065
297,929	1,131,395
148,144,737	30,306,395
	31st March, 2016  ₹  197,842,808  49,996,000  147,846,808  1,131,395  833,466  297,929

#### Notes:

Details of terms of repayment and security provided:

Secured by equitable mortgage or Immovable Property.
Primary security - Equitable mortgage (2nd charge) of the leasehold project land and buildincivil work and immovable machiner attached to it of one of the Jointle Controlled Entities. Collateral securites - Equitable mortgage of a land an building owned by a partnership firm belonging to the promote Further, joint and several guarante of promoter and a partnership firm belonging to the promoter is also provided.
Term Loan from three banks under consortium arrangement is secure by (a) Second pari passu charge (1st pari passu charge with Noid Authority) on the project land (because the
Secured by hypothecation of the vehicle purchased from the loan.

#### 2.4 Other long-term liabilities

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Trade payables		
- Premium for development rights	874,824,765	907,250,979
Others		
- Retention money	40,886,486	30,969,331
- Interest Free Maintenance Security	26,974,596	22,697,219
- Advance for Sale of Land	105,802,467	84,259,538
Total	1,048,488,314	1,045,177,067



#### 2.5 Long-term provisions

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Provision for employee benefits:		
- Compensated absences	8,562,128	5,783,969
- Gratuity (See Note 2.32)	3,011,857	2,250,968
Provision - Others:		
- Provision for contigency	5,000,000	-
Total	16,573,985	8,034,937
Short-term borrowings		
Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Loans repayable on demand		
From other parties (Unsecured)	183,928,599	73,000,000
Loan and advances		
From related parties (Unsecured) (See Note 2.31)	249,570,000	190,000,000
Total	433,498,599	263,000,000

## 2.7 Trade payables

2.6

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Trade Payables	712,603,518	310,448,801
Premium for development rights	461,220,942	468,032,092
Retention money	493,597	6,332,657
Others	257,040	418,894
Total	1,174,575,097	785,232,444

#### 2.8 Other current liabilities

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Current maturities of long-term debt (See Note 2.3)	50,829,466	10,746,065
Unpaid dividends *	3,887,249	4,198,433
Interest accured and due on borrowings	9,361,403	5,853,100
Interest accured but not due on borrowings	36,106,600	-
Other payables		
- Lease Rent Payable	7,886,445	5,382,926
- Security deposits received	121,167,778	90,117,288
- Statutory remittances	32,993,174	18,246,249
<ul> <li>Interest free maintenance security received from customers</li> </ul>	14,413,302	9,011,086
- Booking advance refundable to customer	697,056	-
<ul> <li>Advances received from customers (including the progress billings for which amounts are not received)</li> </ul>	718,680,563	1,255,018,619
- VAT payable to customer	-	6,248,724
- Interest payable on refund to customers	1,018,403	-
- Others	86,703,190	64,463,622
Total	1,083,744,630	1,469,286,112

<sup>\*</sup> Investor Protection and Education Fund is being credited as and when due.

#### 2.9 Short term provisions

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Provision for employee benefits:		
Compensated absences	1,054,482	2,505,760
Gratuity (See Note 2.32)	249,135	691,988
	1,303,617	3,197,748
Provision - Others:		
Provision for Income tax (net of advance tax)	885,032	3,709,741
Provision for VAT	2,056,818	-
Contingent Provision against Standard Assets	1,558,361	1,938,000
Proposed equity dividend	-	22,543,605
Proposed preference dividend	-	3,945
Tax on proposed dividend	3,170,225	7,760,455
Total	8,974,053	39,153,494





(₹)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Contd.) 2.10 Fixed assets

				GROSS BLOCK				DEPR	RECIATION AN	DEPRECIATION AND AMORTISATION	NO		NET B	BLOCK
	ASSETS	As at 1st April, 2015	Adjustment on account of increase in profit share in a joint venture entity	Additions	Disposals	As at 31st March, 2016	As at 1st April, 2015	Adjustment on account of increase in profit share in a joint venture entity	Transition adjustment recorded against Surplus balance in statement of Profit and Loss (see note 2.36)	For the year *	On disposals	As at 31st March, 2016	As at 31st March, 2016	As at 31st March, 2015
	TANGIBLE													
	Buildings	109,463,520	1	,	-	109,463,520	15,605,627	-		4,520,892	,	20,126,519	89,337,001	93,857,893
		(109,463,520)	1	•	•	(109,463,520)	(10,855,955)	•		(4,749,672)	1	(15,605,627)	(93,857,893)	(98,607,565)
	Leasehold Improvement	575,747	,	9,869,639	-	10,445,386	32,571	1		2,469,019		2,501,590	7,943,796	543,176
			1	(575,747)	•	(575,747)	-	•		(32,571)	-	(32,571)	(543,176)	•
	Furniture and fixtures	3,778,336	97,631	10,745,355	-	14,621,322	1,730,929	30,992		3,166,545	•	4,928,466	9,692,856	2,047,407
		(4,880,662)		(175,997)	(1,278,323)	(3,778,336)	(2,168,479)		(2,168)	(478,398)	(918,116)	(1,730,929)	(2,047,404)	(2,712,182)
	Vehicles	8,624,962	38,909	•	1,616,896	7,046,975	3,745,058	21,644		1,093,772	1,184,202	3,676,272	3,370,703	4,879,904
Ι.		(5,121,540)		(4,431,732)	(928,310)	(8,624,962)	(2,587,011)	1		(1,576,502)	(418,455)	(3,745,058)	(4,879,906)	(2,534,529)
102	Plant and machinery	1,577,393	965'09	253,452	-	1,891,441	546,424	20,932		174,045	1	741,401	1,150,040	1,030,969
		(1,060,516)			1	(1,060,516)	(180,976)	1		(127,803)	1	(308,779)	(751,737)	(879,540)
	Office equipment	4,541,687	63,851	8,296,164	-	12,901,702	3,172,705	29,971		4,618,182	,	7,820,858	5,080,844	1,368,981
		(5,131,714)		(618,370)	(741,846)	(5,008,238)	(2,324,546)	1	(330,190)	(1,137,907)	(422,875)	(3,369,768)	(1,638,470)	(2,807,168)
	Computers	11,510,109	140,440	9,347,584	•	20,998,133	9,940,258	120,083		4,678,940	831	14,738,450	6,259,683	1,569,851
		(11,991,530)	,	(921,233)	(1,352,329)	(11,560,434)	(9,575,483)	•	(649,845)	(1,004,479)	(1,248,969)	(9,980,838)	(1,579,596)	(2,416,047)
	Sub-total	140,071,754	401,427	38,512,194	1,616,896	177,368,479	34,773,572	223,622		20,721,395	1,185,033	54,533,556	122,834,923	105,298,181
		(137,649,483)	-	(6,723,079)	(4,300,808)	(140,071,754)	(27,692,452)	•	(982,203)	(9,107,332)	(3,008,415)	(34,773,572)	(105,298,181)	(109,957,031)
	INTANGIBLE													
	Computer software	66,995,367	106,333	11,909,936	1	79,011,636	59,575,925	104,505		6,178,020	1	65,858,450	13,153,186	7,419,442
		(60,465,081)	-	(6,606,799)	(76,513)	(66,995,367)	(52,765,986)	-	(560,259)	(6,325,793)	(76,113)	(59,575,925)	(7,419,442)	(7,699,094)
	Sub-total	66,995,367	106,333	11,909,936	•	79,011,636	59,575,925	104,505		6,178,020	•	65,858,450	13,153,186	7,419,442
		(60,465,081)	-	(6,606,799)	(76,513)	(66,995,367)	(52,765,986)		(560,259)	(6,325,793)	(76,113)	(59,575,925)	(7,419,442)	(7,699,094)
	Total	207,067,121	507,760	50,422,130	1,616,896	256,380,115	94,349,497	328,127	_	26,899,415	1,185,033	120,392,006	135,988,109	112,717,623
	Previous year	(198,114,564)	-	(13,329,878)	(4,377,321)	(207,067,121)	(80,458,438)	•	(1,542,462)	(15,433,124)	(3,084,528)	(94,349,497)	(112,717,623)	(117,656,126)
	* A OR SOA (Droving 100 F 200 F 200)	. Fo € rook official	7 E03) depreciat		od aed doidw of	oo oo boosoqo ao	roito ratodoo to to	and which has been about at once of construction and domination and uniting to \$ 40 EMO 040 (remaine in one \$ 5 E 0 MO MM) included under commission 9 energies	# C+ 50i+aii0	10 800 818 (pre	S A F 1000 OILCH	Spilodi (000 01	iodor opanie	0 000

<sup>\*</sup> Includes ₹ 4,06,684 (Previous year ₹ 317,523) depreciation on site assets which has been charged as cost of construction and depreciation amounting to ₹ 19,609,818 (previous year ₹ 5,849,000) included under commission & operating expenses pertaining to Insurance Business.



#### 2.11 Non-current investments

	Particulars			As at 31st March, 2016	As at 31st March, 2015
				₹	₹
)	Trade Investments-(valued at cost)				
	(A) Investment in Equity Instruments (fully paid-up):				
	- of associate, unquoted [See Note 2.34 (ii)]			113,559,059	116,823,620
			Total (A)	113,559,059	116,823,620
	(B) Investment in Preference Shares (fully paid-up)				
	- of associate, unquoted				
	10% Cumulative Redeemable Preference shares			250,000,000	250,000,000
	14% Non Convertible Cumulative Redeemable Preference shares			250,000,000	250,000,000
	10% Optionally Convertible Cumulative Redeemable Preference shares			75,000,000	75,000,000
			Total (B)	575,000,000	575,000,000
		To	tal - Trade (A)+(B)	688,559,059	691,823,620
)	Other investments				
	Investment property (valued at cost less accumulated depreciation)				
	Immovable property (cost)			48,313,724	48,724,436
	Less: Accumulated depreciation			(557,748)	(897,185
				47,755,976	47,827,251
	Investment in Equity Instruments (fully paid-up):		·		
	- of other entities, quoted			17,848,549	150,747,842
	Less: Provision for diminution in the value of investments			(15,008,855)	(98,574,275)
				2,839,694	52,173,567
	- of other entities, unquoted			28,148,218	28,148,218
	Less: Provision for diminution in the value of investments			(28,148,218)	(28,148,218)
	Of Insurance Company				
	Government Securities			2,667,682,166	2,387,473,339
	Equity Shares			789,755,408	982,802,563
	Other approved securities - other than Infrastructure and Social Sector			37,176,697	34,129,583
	Debentures			813,457,710	899,288,200
	Infrastructure/Social Sector Bonds			1,149,384,678	1,376,692,288
	Illiadiadalo, oddal oddal oddal oddal		-	5,457,456,659	5,680,385,973
		As at	As at	0,401,400,000	3,000,000,01
	Particulars	March 31, 2016	March 31, 2015		
	Investment related to Policy Holders	3,744,898,109	3,351,386,797		
	Investment to cover linked liabilities	1,358,762,036	1,824,576,399		
	Investment related to shareholders	353,796,514	504,422,777		
	Total	5,457,456,659	5,680,385,973		
		Total C	ther Investments	5,508,052,329	5,780,386,791
			Total	6,196,611,388	6,472,210,411



#### 2.12 Deferred taxes

Particulars	As at 31st March, 2016 ₹	As at 31st March, 2015 ₹
Deferred tax liabilities:		
On difference between book balance and tax balance of fixed assets	(318,506)	(454,382)
Deferred tax assets:		
On difference between book balance and tax balance of fixed assets	1,428,130	1,614,386
Items covered under section 43B of the Income Tax Act, 1961	1,435,680	1,211,554
Provisions for bad and doubtful debts	2,020,955	2,020,955
Contingent Provision against Standard Assets	539,349	640,761
Contingent Provision against sub-standard Assets	12,625,728	-
Total	17,731,336	5,033,274

#### 2.13 Long-term loans and advances

(unsecured, considered good, unless otherwise stated)

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Loans and advances to related parties		
Loan to jointly controlled entities (See Note 2.31)	10,500,000	-
Security deposits:		
- With a related party (See Note 2.31)	-	560,500
- With others	45,129,892	63,758,185
Advance income tax (Net of provisions)	44,099,558	39,824,230
Balances with government authorities :		
- Vat input credit	-	2,078,762

## 2.13 Long-term loans and advances (Contd...)

(unsecured, considered good, unless otherwise stated)

#### Other loans and advances

Total	122,904,900	116.086.043
-Deposit placed against disputed property tax (See Note 2.38)	10,389,567	-
- Loan to PolicyHolder	7,226,999	3,683,398
- Advances for supply of goods and services	863,629	979,785
- Debit balance in gratuity fund (See Note 2.32)	201,363	707,291
<ul> <li>Recoverable from Greater Noida Industrial Development Authority *</li> </ul>	4,493,892	4,493,892

\*This represents tax deducted at source on interest paid on land premium installments payable to GNIDA. As per GNIDA tax is not deductible on interest paid to them, however, IITLPL had deducted and paid the tax amount to the income tax authorities. At the time of obtaining occupancy certificate, IITLPL had to pay to GNIDA, the amount of equivalent to the TDS deducted, as it was construed as short payment. IITLPL is in discussion with GNIDA, pending resolution the amount has been shown as recoverable from GNIDA.

# 2.14 Other Non-current assets (unsecured, considered good)

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Bank deposits with more than 12 months maturities *	17,196,735	17,570,418
Interest accrued on bank deposits	692,029	540,845
Total	17,888,764	18,111,263
* Deposits pledged against guarantee given by bank and margin money with bank	15,014,506	15,547,631

# 2.15 Current investments (valued at lower of cost and fair value)

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Of Insurance company		
- Corporate Securities - Mutual Funds	237,202,852	-
- Government Securities	32,621,181	78,074,559
- Other than Approved Investments	86,029,650	-
- Infrastructure/Social Sector Bonds	11,306,554	-
- Other approved securities	58,690,237	148,952,079
	425,850,474	227,026,638

Particulars	As at 31st March, 2016	As at 31st March, 2015
Investment related to Policy Holders	210,142,168	118,797,432
Investment to cover linked liabilities	176,319,851	105,018,978
Investment related to shareholders	39,388,455	3,210,229
Total	425,850,474	227,026,638

Total 425,850,474 227,026,638



As at

31st March,

As at

31st March,

#### 2.16 Inventories (at lower of cost and net realisable value)

**Particulars** 

		2016	2015
		₹	₹
	Construction work-in-progress	2,827,965,818	3,190,812,495
	Stock of Units in completed projects	719,141,721	-
	Total	3,547,107,539	3,190,812,495
2.17	Trade receivables		
	Particulars	As at 31st March, 2016	As at 31st March, 2015
		₹	₹
	Outstanding for a period exceeding six months from the date they were due for payment		
	- Unsecured, considered good	167,218,973	154,079,422
	- Doubtful	7,515,789	7,515,789
		174,734,762	161,595,211
	- Less: Provision for doubtful trade receivables	7,515,789	7,515,789
		167,218,973	154,079,422
	Other Trade receivables		
	- Unsecured, considered good	163,030,224	278,697,031
	Total	330,249,197	432,776,453
2.18	Cash and cash equivalents		
	Particulars	As at 31st March, 2016	As at 31st March, 2015
		₹	₹
	Cash and cash equivalents (as per AS 3 Cash Flow Statements)		
	Cash on hand	10,752,265	12,132,727
	Cheques, drafts on hand	30,233,374	27,193,745
	Balances with banks		
	- In current accounts	73,730,511	146,444,057
	<ul> <li>In deposit accounts with original maturity upto 3 months</li> </ul>	66,257,373	10,667,277
	<ul> <li>Others (Balance in foreign currency travellers cards)</li> </ul>	5,547	237,543
		180,979,070	196,675,349
	Other bank balances:		
	<ul> <li>In deposit accounts with original maturity of more than 3 months but upto 12 months*</li> </ul>	70,710,698	78,907,245
	- In deposit accounts with original maturity upto 3 months	-	5,966,153
	- In deposit accounts with original maturity of more than 12 months	-	13,000,000
	- In earmarked accounts - unpaid dividend accounts	3,887,249	4,198,433
		74,597,947	102,071,831
	Total	255,577,017	298,747,180
	* Deposits pledged against guarantee given by bank/ as securities to sales tax authorities	s. 1,650,000	-

#### 2.19 Short-term loans and advances (unsecured, considered good)

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Loans and advances to related parties (See Note 2.31)		
Loans to Jointly Controlled Entities [includes SMA of ₹ 121,793,367 (previous year ₹ Nil)]	198,190,848	285,581,608
Loan to entity under significant influence	45,000,000	30,000,000
Loan to an associate	15,000,000	30,000,000
	258,190,848	345,581,608
Other loans and advances		
Security deposits	4,106,424	5,230,359
Advances for supply of goods and services	163,593,410	145,398,486
Advance towards annual lease rent	5,382,926	5,382,928
Prepaid expenses	8,095,807	6,955,951
Advance income tax (net of provisions)	5,966,998	6,626,732
MAT credit entitlement	3,487,536	3,615,989
Balances with government authorities		
- Deposit under protest to Income Tax Authority	-	1,575,000
- Service tax credit receivable	49,054,491	55,684,201
- VAT recoverable	960,125	299,610
Advances to vendors	31,500	-
Advances to others	21,297,347	18,230,632
	261,976,564	248,999,888
Total	520,167,412	594,581,496
Other current coasts		

#### 2.20 Other current assets (unsecured, considered good unless otherwise stated)

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Unbilled revenue	146,616,292	4,222,605
Interest accrued on:		
- bank deposits	2,188,767	5,814,791
- Investments	150,968,522	151,479,320
<ul> <li>loans to related parties (See note 2.31) [includes SMA of ₹ 84,18,477 (previous year ₹ Nil)]</li> </ul>	11,381,079	11,644,346
- Other	148,393	22,178
Others	24,503,406	27,051,626
Total	335,806,460	200,234,866

### 2.21 Revenue from operations

Particulars	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	₹	₹
Interest [See Note 2.21 (a)]	46,700,543	58,178,767
Other financial services [See Note 2.21 (b)]	103,175	260,210
Revenue from real estate projects [See Note 2.21 (c)]	1,308,439,635	990,991,621
Sale of services [See Note 2.21 (d)]	8,069,083	15,776,664
Other operating revenue [See Note 2.21 (e)]	87,843,646	1,865,454
Total	1,451,156,082	1,067,072,716



2.21	(a)	Interest

		Particulars	For the year ended 31st March, 2016	For the year ended 31st March, 2015
			₹	₹
		On deposits with banks	3,089,186	6,708,578
		On loans	43,611,357	51,470,189
		Total	46,700,543	58,178,767
2.21	(b)	Other financial Services		
		Dividend income on long-term quoted investments	103,175	260,210
		Total	103,175	260,210
2.21	(c)	Revenue from real estate projects		
		Sale of flats	1,308,439,635	990,991,621
		Total	1,308,439,635	990,991,621
2.21	(d)	Sale of services		
		Brokerage:		
		- from insurance services	8,044,335	15,776,664
		- on shares and mutual funds	24,748	
		Total	8,069,083	15,776,664
2.21	(e)	Other operating income		
		Profit on sale of investment properties (Net)	80,329,478	-
		Others	7,514,168	1,865,454
		Total	87,843,646	1,865,454
2.22	Oth	er income		
		Particulars	For the	For the

Particulars	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	₹	₹
Interest income:		
- On deposits with banks	5,978,606	22,095,640
- On deposits with others	360,703	-
- On income tax refund	118,852	569,486
- Interest received from customers for late payment	3,982,818	4,210,582
Dividend income from current investments	103,686	-
Net gain on sale of current investments	137,732	-
Provision no longer required for diminution in value of long term investments	58,771	-
Reversal of contingent provision against standard assets	379,639	-
Other non-operating income:		
Profit on sale of fixed asset	7,306	-
Amounts no longer payable written back	5,997,983	1,927,842
Miscellaneous income	383,082	4,883,375
	17,509,178	33,686,925
Less: Interest income on bank deposits transferred to inventories	-	(2,432,878)
Total	17,509,178	31,254,047

#### 2.23 Cost of sales

Particulars	For the year ended 31st March, 2016 ₹	For the year ended 31st March, 2015
(i) Cost of construction / development		
Opening balance of work in progress	3,303,185,114	2,782,738,239
Opening balance of material at site	0,000,100,114	28,748
. •	3,303,185,114	2,782,766,987
Add: Expenses incurred during the year	0,000,100,114	2,102,100,301
Land and development rights	265,583,342	204,079,408
Material, structural, labour and contract cost	1,083,923,409	903,922,051
Other project cost	2,175,032	40,040,581
Employee benefits expense	7,908,637	7,602,466
Depreciation	406,684	317,523
Other expenses	52,346,892	30,407,831
Interest and finance charges	85,432,681	91,383,423
-	1,497,776,677	1,277,753,283
Less: Interest income on bank deposits	-	(2,432,878)
(B)	1,497,776,677	1,275,320,405
Less:		
Closing balance of work in progress	2,827,965,818	3,190,812,495
Stock of units on the date of completion of project	720,239,362	-
(C)	3,548,205,180	3,190,812,495
(A+B+C)	1,252,756,611	867,274,897
(ii) Changes in stock of units in completed project		
Stock of units on the date of completion of project	720,239,362	-
Stock of units in completed project - closing	719,141,721	-
	1,097,641	-
(i+ii)	1,253,854,252	867,274,897

#### 2.24 Employee benefits expense

Particulars	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	₹	₹
Salaries and wages	46,369,095	47,294,450
Contribution to provident and other funds (See Note 2.32)	3,219,734	2,041,127
Staff welfare expenses	1,765,277	2,273,080
	51,354,106	51,608,657
Less: Transferred to Inventories	(7,908,637)	(7,602,466)
Total	43,445,469	44,006,191
Finance cost		

#### 2.25

Particulars	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	₹	₹
Interest expense on loans	122,744,753	92,685,440
Interest on delayed / deferred payment of income tax	2,374,074	396,861
Interest on Refund to Customers	17,132,510	-
Other borrowing cost	7,012,290	4,068,650
	149,263,627	97,150,951
Less: Transferred to Inventories	(85,432,681)	(91,383,423)
Total	63,830,946	5,767,528



#### 2.26 Other expenses

Particulars	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	₹	₹
Power and fuel	2,779,063	2,884,135
Rent including lease rentals (See Note 2.28)	7,259,076	7,151,651
Insurance	1,087,812	1,025,142
Repairs and maintenance:		
- Buildings	5,238,694	4,325,900
- Computers	382,824	486,919
- Plant & Machinery	680,136	80,790
- Office equipment	80,728	43,796
- Others	2,327,344	2,914,670
•	8,709,726	7,852,075
Rates and taxes	4,624,529	1,862,697
Travelling and conveyance	3,537,500	6,035,285
Printing and stationery	1,021,756	676,756
Communication expenses	1,443,122	2,269,084
Legal and professional fees	13,193,938	11,233,780
Directors' fees	4,951,797	3,855,824
Honorarium for management committee meetings	95,000	
Membership fees	1,788,449	1,737,458
Payments to auditors (See Note 2.29)	5,475,636	3,948,093
Brokerage and commission	15,177,284	16,820,918
Advertisement and marketing expenses	4,579,267	4,353,471
Office expenses	2,465,209	965,084
Business promotion	1,554,534	1,313,372
Loss on sale of fixed assets / written off	-	671,907
Preliminary expenses	-	121,390
Provision for bad debts	-	975,482
Bad debt written off	467,206	-
Expenditure on Corporate Social Responsibility	1,100,000	2,100,000
Site Expenses	3,120,915	1,806,526
Networking and Website charges	370,701	-
Compensation to buyers	23,278,616	24,908,964
Service tax input credit not recoverable	19,716,480	
Charges under subvention scheme	7,017,350	-
Loan Written Off	-	4,500,000
Less : Provision held	-	(4,500,000)
•	-	-
Miscellaneous expenditure	3,973,547	3,951,687
	138,788,513	108,520,781
Less: Transferred to inventories	(52,346,892)	(30,407,831)
Total	86,441,621	78,112,950

#### 2.27 Contingent liabilities and commitments not provided for

	Particulars	As at 31st March, 2016 ₹	As at 31st March, 2015 ₹
(i)	Contingent liabilities:		
(a)	Claims against the Group not acknowledged as debt		
	- Disputed income-tax matters	23,240,078	13,101,449
	- Disputed wealth-tax matter in appeal	3,250,246	3,250,246
	<ul> <li>Disputed property tax levied by Mumbai Muncipal Corporation (MMC) based on enhanced ratable value for the period 1st April 2007 to 31st March 2010 in respect of the Company's Investment Property in Atlanta Building, Nariman Point (* net of provision referred to in Note 2.38)</li> </ul>	19,869,855*	24,869,855
	- Claims filed with District Consumer	594,510	594,510

In respect of above items, outflow of resources would depend upon the outcome of the appeal/petition.

\*\* Claims made by Insurance policy holders against the Insurer wherein IITIBRMPL was made a party to the dispute being brokers for the policies sold

Few buyers of residential units have lodged a complaint during the year with the National Consumer Disputes Redressal Commission (NCDRC), alleging failure by IITLIPL to comply with the terms of the Builder Buyer Agreement, and are seeking compensation. The matter has been listed for admission /hearing /directions, by NCDRC, in May, 2016. IITLPL perceives the said complaint as misconceived and not tenable, and does not foresee any financial impact, as of now.

Also refer note 2.34 (i)(b)(a)(i)

### (b) Guarantee

- Guarantees given by the Company to 253,400,000 253,400,000 banks on behalf of associate company i.e WRL\*
- \* The Company has received counter-guarantees from other parties amounting to ₹ 190,050,000 (previous year ₹ 190,050,000) against the aforesaid guarantees given by the Company to the banks. The outstanding amount of loan availed by the WRL as at 31st March 2016 is ₹ 104,543,021 (as at 31st March 2015 ₹ 142,563,425). Also refer note 2.34 (i)(b)(a)(ii)

### (c) Insurance claims disputed by FGILICL

Also refer note 2.34 (i)(b)(a)(iii)

### (ii) Commitments:

### **Capital Commitments:**

Also refer note 2.34 (i)(b)(b)

### Other Commitments :

Non-cancellable contractual commitments - See Note 2.28 Also refer note 2.34 (i)(b)(c)(i) & (ii)

### (iii) Encumbrance on Assets:

Also refer note 2.34 (i)(b)(d)

2.28 The Group has taken office premises and residential premises on operating lease. There are no restrictions imposed by the lease arrangements. There are no sub leases. The lease rental expense recognised in the Consolidated Statement of Profit and Loss for the year is ₹ 55,760,548 \* (previous year: ₹ 83,313,179).

The future minimum lease payments under non-cancellable operating leases for each of the following periods:

Particulars	As at 31st March, 2016	As at 31st March, 2015
	₹	₹
Not later than one year	33,112,200	30,697,150
Later than one year but not later than five years	63,302,200	83,920,500
Later than five years	1,397,925	6,045,075
Total	97,812,325	120,662,725
* This are all in the Death of \$ 40 504 470		= 70 404 F00)

<sup>\*</sup> This amount includes Rent of ₹ 48,501,472 (previous year ₹ 76,161,528) pertaining to FGILICL which is included in 'Other expense pertaining to Insurance Business' in the Consolidated Statement of Profit and Loss.



### 2.29 Payments to auditors

Particulars	As at 31st March, 2016	As at 31st March, 2015	
	₹	₹	
For statutory audit	2,951,869	2,444,313	
For other services	2,609,854	1,994,250	
Reimbursement of expenses	15,609	64,500	
Service tax	716,080	203,630	
Total	6,293,411#	4,706,693#	

# This amount includes payment to auditors of ₹ 8,17,775 (previous year ₹ 758,600) pertaining to FGILICL which is included in Other expense pertaining to Insurance Business in the Consolidated Statement of Profit and Loss.

2.30 Basic earnings per share have been calculated by dividing profit after tax attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. Values used in calculating earnings per share are as under:

Particulars	Year ended 31st March, 2016	Year ended 31st March, 2015
	₹	₹
(a) Profit/(loss) for the year	(75,828,983)	15,379,946
(b) Less: Adjustment for dividend and dividend distribution tax on CCPS	-	4,748
(c) Net amount available for equity shareholders	(75,828,983)	15,375,198
(d) Weighted average number of equity shares used in computing Basic and Diluted Earnings per share (Nos.)	22,547,550	22,543,605
(e) Basic and Dilured Earnings per share (Face value ₹ 10/-)	(3.36)	0.68

### 2.31 Related party disclosures:

(i) Names of related parties and nature of relationship:

Joint Ventures : IITL Nimbus The Hyde Park Noida

IITL Nimbus The Express Park View

IITL Nimbus The Palm Village

Future Generali India Life Insurance

Company Limited

Associate company: World Resort Limited

Entities over which the Company can exercise significant influence:

MRG Hotels Private Limited

Companies in which directors can

Nimbus Projects Limited Nimbus India Limited

exercise significant influence:
Key management personnel:

Dr. B. Samal, Executive Chairman

(Of the Holding Company)

### 2.31 Related party disclosures: (Contd.)

- (ii) Transactions /balances outstanding with related parties :
  - (a) Key management personnel:

	Nature of transactions	₹
	Remuneration paid to Dr. B. Samal	4,713,676
		(4,524,000)

Figures in brackets are the corresponding figures of the previous year.

### ) Other related parties:

Sr. No.			Joint Ventures	Entities under significant influence	Associate Company
			₹	₹	₹
(I)	Tran	sactions during the year :			
	(i)	Loans taken			
		- Nimbus India Limited		205,125,000	
				(199,000,000)	
	(ii)	Repayment of loan taken		145,555,000	
		- Nimbus India Limited		(9,000,000)	
	(iii)	Loans given			
		- IITL Nimbus The Express Park View (Other Venturer)	4,200,000		
			(-)		
		- IITL Nimbus The Palm Village (Other Venturer)	10,500,000		
			(-)		
		- IITL Nimbus The Hyde Park Noida (Other Venturer)	20,000,000		
			(22,000,000)		
		- World Resort Limited			
					(10,000,000
		- MRG Hotels Private Limited		15,000,000	
				(15,000,000)	
	(iv)	Repayment of loans given			
		-IITL Nimbus The Express Park View (Other Venturer)	1,844,133		
			(-)		
		- IITL Nimbus The Palm Village (Other Venturer)	72,644,107		
			(17,918,393)		
		- IITL Nimbus The Hyde Park Noida (Other Venturer)	28,602,518		
			(11,000,000)		
		-World Resorts Limited			15,000,00
					(
	(v)	Interest income			
		- IITL Nimbus The Express Park View (Other Venturer)	19,052,239		
			(17,968,817)		



2.31 Related party disclosures: (Contd.)

(b) Other related parties: (contd..)

- IITL Nimbus The Palm Village (Other Venturer)  - IITL Nimbus The Hyde Park Noida (Other Venturer)  - World Resort Limited  - MRG Hotels Private Limited  Sale of fixed assets (Vehicle)  - World Resorts Limited  Brokerage income  - Future Generali India Life Insurance Company Limited	₹ 3,053,437 (12,422,866) 12,654,175 (13,601,057)	₹ 5,883,471 (4,093,375)	(3,384,071)
(Other Venturer)  - IITL Nimbus The Hyde Park Noida (Other Venturer)  - World Resort Limited  - MRG Hotels Private Limited  Sale of fixed assets (Vehicle)  - World Resorts Limited  Brokerage income  - Future Generali India Life	(12,422,866) 12,654,175 (13,601,057)		(3,384,071)
- World Resort Limited - MRG Hotels Private Limited  Sale of fixed assets (Vehicle) - World Resorts Limited  Brokerage income - Future Generali India Life	12,654,175		(3,384,071)
- World Resort Limited - MRG Hotels Private Limited  Sale of fixed assets (Vehicle) - World Resorts Limited  Brokerage income - Future Generali India Life	(13,601,057)		(3,384,071)
- MRG Hotels Private Limited  Sale of fixed assets (Vehicle) - World Resorts Limited  Brokerage income - Future Generali India Life			(3,384,071)
- MRG Hotels Private Limited  Sale of fixed assets (Vehicle) - World Resorts Limited  Brokerage income - Future Generali India Life	6 049 024		2,968,035 (3,384,071) 440,000 (-)
Sale of fixed assets (Vehicle) - World Resorts Limited  Brokerage income - Future Generali India Life	6 049 024		440,000
Sale of fixed assets (Vehicle) - World Resorts Limited  Brokerage income - Future Generali India Life	6 049 024		·
- World Resorts Limited  Brokerage income - Future Generali India Life	6 049 024	(4,093,375)	,
- World Resorts Limited  Brokerage income - Future Generali India Life	6 049 024		,
Brokerage income - Future Generali India Life	6 049 024		,
- Future Generali India Life	6 049 024		(-)
- Future Generali India Life	6 049 024		
	6 049 024		
	0,040,024		
	(12,017,318)		
) Finance cost			
- Nimbus India Limited		29,639,221	
		(6,428,707)	
Rent paid			
- Nimbus Projects Limited		2,393,139	
		(1,409,861)	
Security deposit placed			
- Nimbus Projects Limited		47,500	
		(45,000)	
Purchase of equity shares of Golden Palms Facility Management Private Limited			
- Nimbus Projects Limited		500,000	
		(-)	
lances at year-end			
Borrowings at year-end			
- Nimbus India Limited		249,570,000	
		(189,602,355)	
Interest accrued / other payables at year-end			
- Nimbus India Limited		8,331,123	
		(5,853,100)	
- Nimbus Projects Limited		-	
		(16,647)	
	- Nimbus India Limited  Rent paid - Nimbus Projects Limited  Security deposit placed - Nimbus Projects Limited  Purchase of equity shares of Golden Palms Facility Management Private Limited - Nimbus Projects Limited  lances at year-end Borrowings at year-end - Nimbus India Limited  Interest accrued / other payables at year-end - Nimbus India Limited	- Nimbus India Limited  Rent paid - Nimbus Projects Limited  Security deposit placed - Nimbus Projects Limited  Purchase of equity shares of Golden Palms Facility Management Private Limited - Nimbus Projects Limited  lances at year-end Borrowings at year-end - Nimbus India Limited  Interest accrued / other payables at year-end - Nimbus India Limited	- Nimbus India Limited 29,639,221 (6,428,707)  Rent paid 2,393,139 (1,409,861)  Security deposit placed 47,500 (45,000)  Purchase of equity shares of Golden Palms Facility Management Private Limited 500,000 (-)  lances at year-end 500,000 (189,602,355)  Interest accrued / other payables at year-end Nimbus India Limited 8,331,123 (5,853,100)  - Nimbus Projects Limited 6,383,100

Sr. No.	Nature of transactions		Joint Ventures	Entities under significant influence	Associate Company	
			₹	₹	₹	
	(iii)	Amount receivable at year-end				
		- Nimbus Projects Limited (security deposit)		-		
				(560,500)		
		- Future Generali India Life Insurance Company Limited (Other Venturers)"	337,355			
			(449,065)			
	(iv)	Loans outstanding as at year-end:				
		- IITL Nimbus The Express Park View (Other Venturer)	121,793,367			
			(119,437,500)			
		- IITL Nimbus The Palm Village (Other Venturer)	10,500,000			
			(72,644,107)			
		- IITL Nimbus The Hyde Park Noida (Other Venturer)	76,397,482			
			(93,500,000)			
		- World Resorts Limited			15,000,00	
					(30,000,000	
		- MRG Hotels Private Limited		45,000,000		
				(30,000,000)		
	(v)	Interest accrued and due as at year-end:				
		- IITL Nimbus The Express Park View (Other Venturer)	8,418,476			
			(3,971,304)			
		- IITL Nimbus The Palm Village (Other Venturer)	254,452			
			(2,414,935)			
		- IITL Nimbus The Hyde Park Noida (Other Venturer)	2,708,151			
			(3,246,655)			
		- World Resorts Limited				
					(1,016,964	
		- MRG Hotels Private Limited		-		
				(994,488)		
	(vi)	Amount Receivable at year-end (other venturer):				
		- IITL Nimbus The Express Park View	1,000,000			
			(-)			
		- IITL Nimbus The Palm Village	10,988,125			
			(-)			

Note: Above disclosures exclude related party transactions in nature of reimbursement.

Figures in brackets are the corresponding figures of the previous year.



ii

Fair value of Plan Assets as at the

Expected return on Plan Assets

beginning of the year

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Contd.)

31st March, 2016 31st March, 2015

### 2.32 Employee Benefits (contd..)

### a) Defined Contribution Plan

**Particulars** 

Contribution to defined contribution plan, recognised in the Consolidated Statement of Profit and Loss under 'Contribution to provident and other funds' in note 2.24 for the year are as under, ( ₹ 14,695,386 (previous year ₹.11,191,275) included in 'Commission and operating expenses pertaining to insurance business' in the Consolidated Statement of Profit and Loss) :

		₹	₹
	Employer's contribution to Regional Provident Fund Commissioner	13,556,584	12,399,242
	Employer's contribution to Family Pension Fund	1,297,540	595,467
	Employer's contribution to Emplyees' State Insurance Corporation	331,141	269,695
	Employer's contribution to Superannuation Scheme	1,731,600	1,140,750
)	Defined Benefit Plan	Gratuity (funded)	Gratuity (funded)
		31st March, 2016	31st March, 2015
		₹	₹
	Reconciliation of opening and closing balances of Defined Benefit Obligation  Present value of Defined Benefit	10,492,451	12,038,375
	Obligation as at the beginning of the year	,	,,
	Equitable interest liability assumed by the company on transfer of an employee from group	-	18,417
	Interest Cost	724,432	1,005,377
	Current Service Cost	1,841,517	1,785,124
	Benefits paid	(2,996,784)	(3,116,467)
	Net Actuarial (Gain)/Loss	1,572,863	(1,238,375)
	Present value of Defined Benefit Obligation as at the end of the year	11,634,479	10,492,451
i	Reconciliation of fair value of Plan		

8,256,786

515,477

(b)	Defined Benefit Plan	Gratuity (funded)	Gratuity (funded)
		31st March, 2016 ₹	31st March, 2015 ₹
	Net Actuarial Gain / (Loss)	149,552	-
	Employer's Contribution	2,649,819	492,454
	Benefits paid	(2,996,784)	(3,183,107)
	Fair value of Plan Assets as at the end of the year	8,574,850	8,256,786
	The Group expects to contribute ₹8 during the annual period beginning		
	The major categories of Plan Asset Plan Assets are as follows:	s as a percentage of	the fair value of total
	Bank Balance	2.10%	2.14%
	Funds maintained with Life Insurance Corporation of India	97.90%	97.86%
	Note: The Group is unable to obta assets from the insurance company hence the disclosure thereof is not	(Life Insurance Corp	
iii	Net assets / (liabilities) recognised in the Balance Sheet		
	Present value of Defined Benefit Obligation	(11,634,479)	(10,492,451)
	Fair value of Plan Assets	8,574,850	8,256,786
	Net assets / (liabilities) recognised in the Balance Sheet	(3,059,629)	(2,235,665)
iv	Components of Employer's Expenses		
	Current Service Cost	1,841,517	1,785,124
	Interest Cost	724,432	1,005,377
	Expected return on Plan Assets	(515,477)	(748,848)
	Net Actuarial Loss/(Gain)	1,423,311	(1,238,375)
	Total expense recognised in the Consolidated Statement of Profit and Loss in Note 2.24 under: 'Contribution to provident and other funds (net of reversal of ₹ Nil (previous year ₹ 199,646)) [₹ 2,475,528 (previous year ₹ 1,002,825) included in 'Commission and Operating expenses pertaining to Insurance Business' in the Consolidated Statement of Profit and Loss].		803,278

515,477

748,848

Actual return on Plan Assets

10,198,591

748,848



(b)	Defined Benefit Plan  Actuarial Assumptions		Fratuity (funded) 1st March, 2015 ₹	vi	a. b.	The estimates of rate of escalation in salary considered in actuarial valuation take into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.  The discounting rate is considered based on market yield on government bonds having currency and terms consistent with the currency and terms of the post-employment benefit obligations.
	Mortality Table		ssured Lives Mortality 006-08) Ultimate		C.	Expected rate of return on assets is determined based on the average long term rate of return expected on investments of the fund during the estimated term of the obligations.
	Discount rate	7.30 - 8.00 %	7.95 - 8.00 %			esumated term of the obligations.
	Expected rate of return on Plan Assets	6.48 - 9.00 %	8.50 - 9.96 %			
	Salary escalation	5.00 - 7.00 %	5.00 - 7.00 %			

ii Net assets / (liabilities) recognised in the Balance Sheet as at respective year ends and experience adjustment:

			Gratuity					
			31st March, 2016	31st March, 2015	31st March, 2014	31st March, 2013	31st March, 2012	
			₹	₹	₹	₹	₹	
1.	Pres	ent Value of Defined Benefit Obligation	(11,634,479)	10,492,451	12,038,375	3,687,170	2,157,198	
2.	Fair	Value of Plan Assets	8,574,850	8,256,786	10,198,591	3,148,472	1,779,851	
3.	Fun	ded Status [Surplus / (Deficit)]	(3,059,629)	(2,235,665)	(1,839,784)	(538,698)	(377,347)	
4.	Exp	erience adjustment arising on:						
	a.	Plan Liabilities (Gain)/Loss	1,487,463	(353,786)	2,036,694	886,547	(43,355)	
	b.	Plan Assets (Gain)/Loss	(53,002)	308,364	34,965	16,631	35,506	

viii The above information is as certified by the actuary and relied upon by the auditors.

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### 2.33 Segment Information :

Primary Segment - Business Segment

2015-16 Real Estate Investment Others Eliminations Investment Insurance Insurance Total Brokerage activities **Broking** activities Activities Services A. REVENUE External Revenue 127,145,314 8,044,335 1,315,941,686 24,748 1,335,411,330 2,786,567,413 2 Inter-segment revenue 44,225,738 1,756,168 68,775 46,050,681 Segment Revenue 171,371,052 9,800,503 1,315,941,686 93,523 1,335,411,330 46,050,681 2,786,567,413 В. **RESULTS** Segment result 25,235,354 (15,036,717) 26,180,567 (1,619,441) (477,638,370) (33,582)(442,912,189) 2 Interest expense 63,830,946 3 Exceptional item 4 Unallocable Income net of Unallocable Expense 415,519,307 5 Profit before tax (91,223,828) 6 Provision for taxation (5,056,294)7 Profit after tax (before adjusting minority interest) (96,280,122) 8 Net Profit attributable to minority interest (24,215,700) 9 Profit after tax (after adjusting minority interest) (72,064,422) 10 Share of loss of associate for the year (3,764,561) 11 (75,828,983) (after adjusting share of loss of associate) C. OTHER INFORMATION Segment assets 841,040,708 90,824,734 4,199,761,160 29,098,600 436,958,567 12,079 5,597,695,848 2 9,159,808,034 **Unallocated Assets** 14,757,503,882 3 Total assets 4 Segment liabilities 12,235,287 3,639,301,316 5,923,005,370 9,576,607,944 1,726,109 339,863 5 Unallocated liabilities 38,529,458 6 Total liabilities 9,615,137,402 Cost incurred during the period to acquire the 406,049 26,970 2,150,016 47,839,094 50,422,129 Segment assets 8 Depreciation and amortisation expenses 1,396,188 4,734,099 757,860 19,604,584 26,492,731 (to the extent allocable to segment) 10,288,921 10,288,921 Non cash Expenses other than depreciation/ amortisation

### Note:

The Group caters to the need of domestic market and hence there are no reportable geographical segments.

Type of services in each business segment:

Investment activities: Activites related to Investments Business.

Insurance Broking: Activites related to Insurance Broking.

Real Estate activities: Real Estate development and related activities.

Investment Brokerage services: Activities related to investments broking.

Insurance activities : Life Insurance Business.

Others : Represents Marketing Management.





### 2.33 Segment Information (contd..)

Primary Segment - Business Segment (contd..)

					2014-2015				
		Investment activities	Insurance Broking	Real Estate activities	Investment Brokerage Services	Insurance Activities	Others	Eliminations	Total
Α	REVENUE								
1	External Revenue	58,444,620	16,255,325	992,372,771	-	1,407,066,078	-	-	2,474,138,794
2	Inter-segment revenue	55,440,812	3,488,899	-	41,775	-	-	58,971,486	-
	Segment Revenue	113,885,432	19,744,224	992,372,771	41,775	1,407,066,078	-	58,971,486	2,474,138,794
в	RESULTS								
1	Segment result	(11,434,094)	(16,379,751)	68,724,224	(1,632,737)	(886,388,357)	(92,982)	-	(847,203,698)
2	Interest expense								5,767,528
3	Exceptional item								
4	Unallocable Income net of Unallocable Expense								920,582,618
5	Profit before tax								67,611,392
6	Provision for taxation								(23,877,087)
7	Profit after tax (before adjusting minority interest)								43,734,305
8	Net Profit attributable to minority interest								(11,467,155)
9	Profit after tax (after adjusting minority interest)								32,267,150
10	Share of loss of associate for the year								(16,887,204
11	Profit after tax (after adjusting share of loss of associate)								15,379,946
С	OTHER INFORMATION								
1	Segment assets	981,763,353	96,495,100	3,870,239,924	29,601,534	264,417,092	15,474	-	5,242,532,477
2	Unallocated Assets								9,275,476,518
3	Total assets								14,518,008,995
4	Segment liabilities	10,454,686	41,885,484	3,384,863,886	293,781	5,784,582,735	61,281	-	9,222,141,853
5	Unallocated liabilities								38,216,179
6	Total liabilities								9,260,358,032
7	Cost incurred during the period to acquire the Segment assets	3,712,882	50,088	503,396	-	9,063,512	-	-	13,329,878
8	Depreciation and amortisation expenses (to the extent allocable to segment)	2,881,444	5,786,943	928,580	-	5,849,000	-	-	15,445,967
9	Non cash Expenses other than depreciation/ amortisation	28,127,405	-	975,482	-	-	-	-	29,102,887



2.34 (i) (a) Group's share of interest in the assets, liabilities, income and expenses with respect to jointly controlled entities (each without elimination of the effects of transactions between the Group and the jointly controlled entities) on the basis of audited financial statements of the jointly controlled entities as at and for the year ended 31st March, 2016:

(₹

Particulars	31st March, 2016	31st March, 2015
RESERVES AND SURPLUS	(135,435,970)	(55,987,041)
NON-CURRENT LIABILITIES		
Long-term borrowings	128,667,808	-
Other long term liabilities	1,048,488,313	1,045,177,066
Policy Liabilities (Policyholder's Fund)	5,533,869,473	5,475,720,249
Long-term provisions	21,120,632	19,763,123
CURRENT LIABILITIES		
Short term borrowings	629,590,079	513,288,120
Trade payable	1,141,419,334	764,075,608
Other current liabilities		
-Policy Liabilities (Policyholder's Fund)	167,268,515	144,447,334
-Other	1,024,887,265	1,425,553,266
Short term provisions	14,030,570	13,430,251
NON-CURRENT ASSETS		
Fixed Assets (Net Block)		
(i) Tangible assets	30,113,314	6,520,717
(ii) Intangible assets	12,876,128	7,030,210
(iii) Capital work in progress	2,182,785	232,752
Non-current investments	5,457,456,659	5,680,385,973
Long term loan and advances	272,417	195,115
Deferred tax assets (net)	35,435,827	49,966,768
Other non-current assets	2,032,667	1,935,846
CURRENT ASSETS		
Current investments	425,850,474	227,026,638
Inventories	3,571,421,131	3,198,644,560
Trade receivables	297,039,601	350,783,037
Cash and bank balance	171,724,365	200,039,010
Short-term loans and advances	254,595,431	239,408,131
Other current assets	308,736,013	182,325,175
INCOME		
Sale of flats	1,285,552,053	798,195,756
Premium from Insurance Business	1,280,888,509	1,322,611,405
Other operating income	7,502,051	1,381,150
Other Operating Income from Insurance Business	54,522,822	84,454,673
Other Income from Insurance Business	475,307,771	892,100,480
Interest income	3,192,458	17,560,041
Dividend income on current investments	103,686	-
Net profit on sale of current investments	137,732	-
Other Income	5,669,495	2,898,976



(₹)

Particulars	31st March, 2016	31st March, 2015
EXPENSES		
Cost of sales	1,245,530,324	752,827,067
Employee benefits expense	10,246,074	7,603,795
Finance costs	20,068,816	13,234
Benefits paid pertaining to Insurance Business (Net)	956,716,820	1,005,184,451
Commission and Operating expenses pertaining to Insurance Business	382,048,226	322,192,978
Other expenses pertaining to Insurance Business	552,238,464	969,565,905
Depreciation	585,655	362,452
Other expenses	38,643,795	26,934,793
Provision for taxation	1,977,055	4,899,223

### 2.34 (i) (b) Other Information

	Particulars	31st March, 2016	31st March, 2015
Cont	ingent liabilities and commitments not provided for		
(a)	Contingent liabilities:		
(i)	Claims against the company not acknowledged as debt		
	- Disputed income-tax matters in appeal	3,653,226	3,398,827
	- Compensation for delay in project	4,851,192	4,666,654
	- Interest on refund to customers	1,113,400	-
(ii)	Guarantee		
	- Guarantees issued by Bank	1,450,000	1,450,000
(iii)	Insurance claims disputed by FGILICL, to the extent not provided/reserved	1,832,850	1,520,550
(b)	Capital Commitment :		
	Estimated amount of contracts remaining to be executed on capital account, to the extent not provided for (net of advances).	6,092,775	188,775
(c)	Other Commitments :		
(i)	In case of Joint venture entities viz. IITL-Nimbus The Express Park View and IITL-Nimbus The Palm Village, State Level Environment Impact Assessment Authority, Uttar Pradesh, Lucknow vide their letter have stipulated to make budgetary provision amounting to 2% of total project cost towards Environment Corporate Responsibility (ECR).		
(ii)	Non-cancellable contractual commitments - Included in Note 2.28	92,486,025	119,901,825
(d)	Encumbrance on Assets:		
	There are no encumbrances on the assets of the Group within or outside India as at the Balance Sheet date, except in FGILICL where 7.95% Government of India, 2032 amounting to ₹ 8,838,225 (Previous Year ₹ 8,734,275) has been kept as collateral security with "Collateralized Borrowing and Lending Obligation (CBLO)".		

### (ii) Investment in associate:

The break-up of Investment in associates as at 31st March, 2016 is as under:

	Particulars		MPL	WRL		
		31st March, 2016	31st March, 2015	31st March, 2016	31st March, 2015	
(i)	Number of equity shares (Nos.)	50,000	-	13,018,125	13,018,125	
(ii)	Percentage holding (%)	50	-	25	25	
(iii)	Cost of Investment (Equity shares)	500,000	-	155,181,250	155,181,250	
	Goodwill/(Capital Reserve) Included in cost of Investment above	(75,408)	-	45,086,997	45,086,997	
(iv)	Share in accumulated profit/(loss) net of dividend received as at the beginning of the year	-	-	(38,357,630)	(21,470,426)	
	Share of profit/(loss) for the year	150,816	-	(3,915,377)	(16,887,204)	
	Less: Dividend received during the year	-	-	-	-	
(v)	Share of accumulated profit/(loss) net of dividend received	150,816	-	(42,273,007)	(38,357,630)	
(vi)	Carrying cost	650,816	-	112,908,243	116,823,620	

<sup>2.35</sup> The Company had entered into Share Purchase Agreement with Pantaloon Retail India Limited (now known as Future Retail Limited) to acquire 22.5% of its equity stake in Future Generali India Life Insurance Company Ltd (FGILICL). Pursuant to approval received from CCI, RBI & IRDA the transaction was consummated on 17th December 2013 for a total consideration of ₹ 340 crores. FGILICL became a joint venture of the Group.

The management views the investment in positive light as insurance industry plays a crucial role in the growth and development of the overall economy. There is a huge potential to be tapped across India for life insurance. Life Insurance Industry has a long gestation period and the Company views this as a long term investment. Having regard to the projections and future business plan provided by FGILICL to the Company and based on management's assessment of the same, the management of the Company is of the view that, although the net-worth of FGILICL as at 31st March 2016 has substantially eroded, there is no impairment as at 31st March, 2016, in the value of Goodwill on consolidation arising on such acquisition.



- Pursuant to the enactment of the Companies Act 2013 (the 'Act'), the Group other than INHP, INEPV and INPV has, effective 1st April 2014, reviewed and revised the estimated useful life of its fixed assets, in accordance with the provisions of Schedule II to the Act. The carrying amount of the assets as on that date has been depreciated over the remaining useful life of the assets as per Schedule II of the Companies Act, 2013. Consequently, depreciation for the previous year was higher by ₹ 507,659. Further, an amount of ₹ 1,422,670 (net of deferred tax of ₹ 119,972) was recognized in the Surplus in the Consolidated Statement of Profit and Loss, where the remaining useful life of such assets was Nil as at 1st April, 2014 in line with the provisions of Schedule II to the Act.
- 2.37 There are no amounts due to the suppliers covered under the Micro, Small and Medium Enterprises Development Act, 2006 ("the Act"). The identification of vendors as a "Supplier" under the Act has been done on the basis of the information to the extent provided by the vendors to the Group. This has been relied upon by the auditors.
- 2.38 The amount of ₹ 19,869,855 disclosed as Contingent Liability (Refer note 2.27(i)(a)) is towards the disputed property tax levied by MMC based on enhanced ratable value for the period 1st April 2007 to 31st March 2010 in respect of the Company's Investment Property in Atlanta Building, Nariman Point.

During the financial year 2015-16, the Company sold four units of the said property. Upon sale of said units the Company was required to deposit ₹ 10,028,864 with Atlanta Premises Co-operative Society Limited (the society) towards part of the disputed property tax related to units sold. The said amount of ₹ 10,028,864 has been placed by the society in cumulative fixed deposits with Bank.

The disputed property tax issue is still subjudice and the order is awaited from the Mumbai High court. Pending the outcome of the matter, out of abundant caution, the Company has made a provision of ₹ 5,000,000 in respect of the units sold.

However, the total amount of ₹ 24,869,855 is fully recoverable from the ex-Licensee as per the Leave and License Agreements entered by the Company with them from time to time.

- 2.39 Due to Real Estate market condition, low demand and consequent delay, IITL Nimbus the Palm Village jointly controlled entity (the Firm) has started refunding booking amount along with interest to the customers as per their request. The Firm is in the process of evaluating alternative options for executing this project within the overall framework of the lease agreement. In view of this, the accounts of the Firm have been prepared on going concern basis.
- 2.40 Additional information as required by Paragraph 2 of the General Instructions for Preparation of Consolidated Financial Statements to Schedule III to the 2013 Act:

	Particulars								
Name of the entity in the	Net assets, i.e., total asset	s minus total liabilities	Share of profit or loss						
•	As % of consolidated net assets	Amount	As % of consolidated profit or loss	Amount					
Parent	81%	5,395,385,710	-46%	65,084,884					
Subsidiaries									
Indian									
1. IITL Projects Limited	1%	24,140,507	44%	(62,420,559)					
2. IIT Investrust Limited	3%	168,548,687	1%	(1,520,816)					
3. IIT Insurance Broking and Risk Management Private Limited	1%	43,561,076	14%	(19,677,499)					
4. IITL Corporate Insurance Services Private Limited	1%	1,306,481	0%	(321,631)					
5. IITL Marketing Management Private Limited	0%	3,980	0%	49,787					
Foreign	NA	NA	NA	NA NA					
Minority Interests in all subsidiaries									
1. IITL Projects Limited	1%	12,281,888	17%	(24,200,338)					
2. IIT Investrust Limited	1%	1,710,624	0%	(15,362)					
Associates (Investment as per the equity method)									
Indian									
1. World Resorts Limited	2%	112,908,243	3%	(3,915,377)					
2. Golden Palms Facility Management Private Limited	0%	650,816	0%	150,816					
Foreign	NA NA	NA	NA	NA NA					
Joint Ventures (as per proportionate consolidation)									
Indian									
1. Future Generali India Life Insurance Company Limited	6%	463,740,935	57%	(80,284,407)					
2. Capital Infraprojects Private Limited	1%	142,460,792	-1%	835,478					
3. IITL Nimbus The Hyde Park Noida	1%	97,570,637	-2%	1,596,124					
4. IITL Nimbus The Palm Village	2%	171,733,527	13%	(17,831,924)					
5. IITL Nimbus The Express Park View	-1%	(15,111,066)	0%	506,076					
Foreign	NA	NA	NA	N.A					
	100%	6,620,892,837	100%	(141,964,748)					
Less : Elimination		1,492,518,869		66,135,765					
Total		5,128,373,968		(75,828,983)					

2.41 Previous year's figures have been regrouped/reclassified wherever necessary to correspond with the current year classification/disclosure.

For and on behalf of the Board of Directors

DR. B. SAMAL
Executive Chairman
BIPIN AGARWAL
Director

CUMI BANERJEE
CEO & Company Secretary

KAUSHIK DESAI Chief Financial Officer

Mumbai: 26th May, 2016



Statement containing salient features of financial Statement of Subsidiaries/Associates/Joint Ventures as per Companies Act, 2013 (Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

(₹)

### Part "A" : Subsidiaries

Sr.	Particulars	2015-2016						2014-2015				
No		IITL Projects Limited	IIT Investrust Limited	IIT Insurance Broking and Risk Management Private Limited	IITL Marketing Management Private Limited*	IITL Corporate Insurance Services Private Limited	IITL Projects Limited	IIT Investrust Limited	IIT Insurance Broking and Risk Management Private Limited	IITL Marketing Management Private Limited*	IITL Corporate Insurance Services Private Limited	
1.	Capital	120,079,000	125,000,000	25,000,000	1,500,000	2,500,000	120,079,000	125,000,000	25,000,000	1,500,000	2,500,000	
2.	Reserves	(83,656,605)	45,259,311	18,561,077	(1,496,020)	(1,193,520)	68,564,292	46,795,489	38,238,576	(1,545,807)	(871,889)	
3.	Total Assets	823,710,078	171,608,021	107,738,961	12,079	1,421,317	647,844,864	173,179,665	114,783,377	15,474	1,739,229	
4.	Total Liabilities	787,287,683	1,348,710	64,177,885	8,099	114,838	459,201,572	1,384,176	51,544,801	61,281	111,118	
5.	Details of Investments											
	- Equity shares in Associate	500,000										
	- Equity shares in Joint Venture	5,000,000					5,000,000					
	- Preference shares in											
	Joint Venture	125,000,000					125,000,000					
	Other entity	250,000,000	75,000,000				250,000,000	75,000,000				
	- Share in partnership Firm	285,237,500	-	-			96,449,512					
	- Investment in Immovable Property	-	47,655,365					47,655,365				
6.	Turnover	24,989,782	105,640	9,800,503	-	-	223,314,818	4,325,471	19,744,224	-	134,982	
7.	Profit before tax	(86,759,807)	(1,385,144)	(19,574,100)	49,787	(321,631)	51,273,305	(1,116,987)	(18,001,877)	(92,982)	(871,889)	
8.	Provision for taxation	(138,910)	151,034	103,399	-	-	5,910,104	(190,621)	654,437	-	-	
9.	Profit after tax	(86,620,897)	(1,536,178)	(19,677,499)	49,787	(321,631)	45,363,201	(926,366)	(18,656,314)	(92,982)	(871,889)	
10.	Proposed dividend	-	-	-	-	-	-	-	-	-	-	
11.	% of shareholding	71.74%	99.00%	100.00%	100.00%	100.00%	71.74%	99.00%	100.00%	100.00%	100.00%	

<sup>\*</sup> The Name of the company has been changed from "IIT Media and Entertainment Private limited" to "IITL Marketing Management Private Limited".

# **Industrial Investment Trust Limited**

Annual Report 2015-2016

Part "B": Associates and Joint Ventures

		2015-2016						
Sr. No	Name of Associates /Joint Ventures	World Resort Private Limited	Future Generali India Life Insurance Company Limited	IITL Nimbus the Palm Village	IITL Nimbus the Express Park View	IITL Nimbus the Hyde Park, Noida	Capital Infraprojects Private Limited	Golden Palms Facility Management Private Limited
1.	Latest Audited Balance Sheet Date	31-Mar-16	31-Mar-16	31-Mar-16	31-Mar-16	31-Mar-16	31-Mar-16	31-Mar-16
2.	Share of Associate/Joint Ventures held by the Company on the year end							
(a)	No.	13,018,125	326,700,000					50,000
(b)	Amount of Investment in Associates/ Joint Ventures	155,181,250	3,400,000,000	220,000,000	20,237,500	45,000,000	130,000,000	500,000
(c)	Extend of Holding %	25.00%	22.50%	47.50%	47.50%	50.00%	50.00%	50.00%
3.	Description of how there is Significant Influence.	Note - A	Note - A	Note - B	Note - B	Note - B	Note - A	Note - A
4.	Reason why the associate/joint Ventures is not consolidated.	NA	NA	NA	NA	NA	NA	NA
5.	Networth Attributable to Shareholding as per latest audited Balance Sheet	157,715,745	463,740,935	171,733,527	(15,111,066)	97,570,637	142,460,792	726,224
6.	Profit / (Loss) for the Year							
(a)	Considered in Consolidation	(3,915,377)	(80,284,407)	(17,831,924)	506,075	1,596,124	835,478	150,816
(b)	Not Considered in Consolidation							

### Note

- A There is significant influence due to percentage of Share Capital
- B There is significant influence due to percentage of capital of these partnership firms held by subsidiary IITL Projects Limited.

Signatures to Note 1 and 2.1 to 2.41

Mumbai: 26th May, 2016

For and on behalf of the Board of Directors

**Dr. B. SAMAL** Chairman

BIPIN AGARWAL Director

**CUMI BANERJEE**CEO & Company Secretary

KAUSHIK DESAI Chief Financial Officer

Mumbai: 26th May, 2016



### INDUSTRIAL INVESTMENT TRUST LIMITED

CIN: L65990MH1933PLC001998

Registered Office : 14E, Rajabahadur Mansion, 2nd Floor, 28, Bombay Samachar Marg, Mumbai 400 001 E-mail address: iitl@iitlgroup.com. Website: www.iitlgroup.com

### PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL

Joint Shareholders may obtain additional slip at the venue of the meeting.

DP ID*		]	Folio No.		
Client ID*		]	No. of shares		
Name of the shareholder					
Address of the Sharehold	or				
	el ly presence at the <b>83rd Annual Ge</b>	noral Mooting of the	Company hold o	n Friday Cantambar	: 16 2016 at 2.20 p.m. at
,	Bhogilal Hargovindas Building, 18/2	•		л гнау, зертетье	10, 2010 at 2.30 p.111. a
*Applicable for investors I	nolding shares in electronic form.			0:	( Manuala and - / Donas and
	s attendance slip and hand it ov	ver at the entrance	of the meeting h	_	e of Member's / Proxy's equested to bring their
	nual Report to the AGM. - — — — — — — — — —	<b>S</b>		~	>
					<u> </u>
	INDUSTRIAL	L INVESTMENT TI Proxy Form	RUST LIMITED		
		Form No. MGT-11			
=	on 105(6) of the Companies Act, 2013	and Rule 19(3) of the	Companies (Manag	ement and Administra	ation) Rules, 2014]
CIN	: L65990MH1933PLC001998				
Name of the company	: INDUSTRIAL INVESTMENT TF		0	Marrie et 400 004	
Registered office	: 14E, Rajabahadur Mansion, 2nd E-mail address: iitl@iitlgroup.co			Mumbai 400 001	
Name of the member (s)	:				
Registered address	:				
E-mail Id	:				
Folio No/ Client Id /DP Id	l:				
/We, being the member (	s) of shares of Industrial	Investment Trust Ltd	. hereby appoint:		
I.Name :		. Address:			
E-mail Id:		. Signature	·		or failing him
		ŭ			ŭ
	and vote (on a poll) for me/us and	•		operal Meeting of the	•
the Friday, September 16 and at any adjournment t ORDINARY BUSINESS	, 2016 at 2.30 p.m. at M.C. Ghia Ha nereof in respect of such resolution	all, 4th floor, Bhogilal s as are indicated be	Hargovindas Build low :	ding, 18/20 K. Dubas	h Marg, Mumbai 400 001
and Auditors then	ed Financial Statements (Standalor eon	ie & Corisolidated) ic	i ille year ended	Walcii 31, 2010 and	reports of the Directors
<ol><li>To appoint a Direct</li></ol>	ctor in place of Mr. Bipin Agarwal (DI	N: 00001276), who re	etires by rotation		
3. Appointment of M	l/s. Deloitte Haskins & Sells, Charte	ered Accountants as	Auditors and fixing	their remuneration	
SPECIAL BUSINESS					
	r. Deb Kumar Banerjee (DIN: 07326				
	ed Party Transactions under Regulat		sting Obligations a	nd Disclosure Requir	ements) Regulation, 2019
	ed Party Transaction with IIT Investred Party Transaction with IIT Insurar		Management Priv	ata Limitad	
r. Approvaror Relati	ed Faity Italisaction with itr insurar	ice broking and Risk	Management Filv	ale Limileu	
Signed this day of	2016.				
A 55					
Affix Re. 1/- Revenue					
Stamp					
Signature of shareholder Note:				Signature o	f Proxy holder(s)

2. Notwithstanding the above the Proxies can vote on such other items which may be tabled at the meeting by the shareholders

This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less

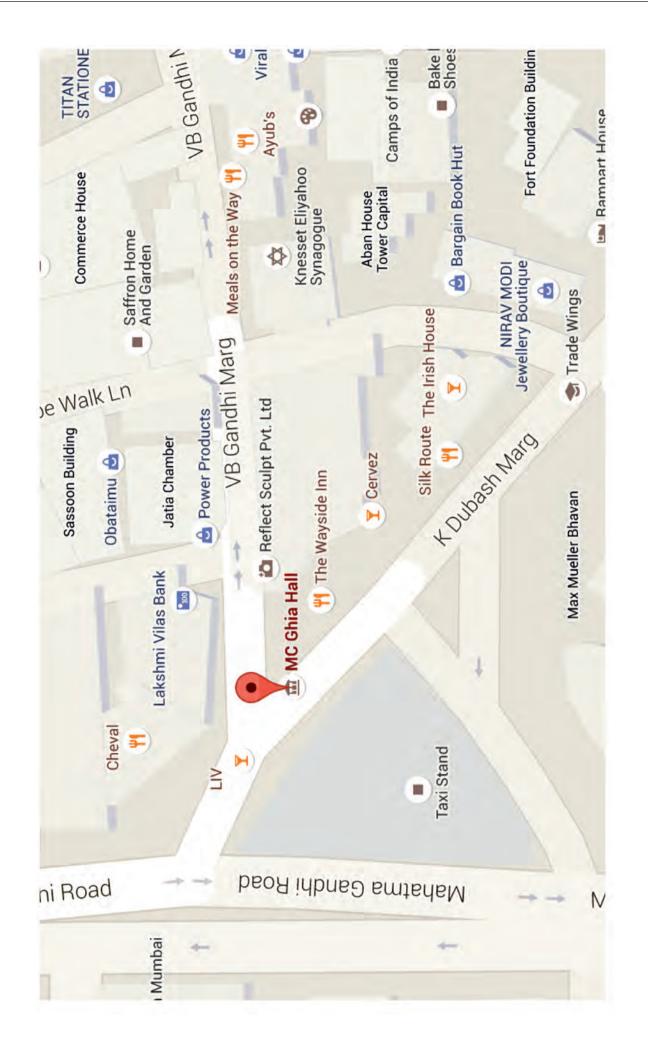
than 48 hours before the commencement of the Meeting.

present.



### Notes:

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company not less than 48 hours before the commencement of the meeting.
- 2. A proxy need not be a member of the Company.
- 3. A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy or any other person or shareholder.
- 4. Appointing a proxy does not prevent a member from attending the meeting in person if he so wishes.
- 5. In case of joint holders, the signature of any one holder will be sufficient, but names of all the joint holders should be stated.





If undelivered, please return to:

# INDUSTRIAL INVESTMENT TRUST LIMITED

CIN: L65990MH1933PLC001998

14E, Rajabahadur Mansion, 2nd Floor, 28, Bombay Samachar Marg, Fort, Mumbai 400 001

Tel: 022 43250100. Email address: iitl@iitlgroup.com. Website: www.iitlgroup.com